The Black Cat

SEPTEMBER 1911

The Fee
Eugene Boylan

Dregs
R. E. Marshall

The Day Which Never Existed
Michael White

The War God's Wing
Rose Milla Powers

The Branding Iron
Donald Kennicott

An Unwelcome Birthday Gift
General H. M. Chittenden

The Gabriel Klinst Mystery
James Francis Dwyer

The Parable of Millard Who Loved Blessed Farm Life at a Distance
C. M. Hoffman-Scherer

10 CENTS

Vol. XVI., No. 13. Whole No. 121. Copyright, 1911, by The Shortstory Publishing Co.

THE SHORTSTORY PUBLISHING COMPANY 41 - 47 Pearl Street, Boston, Massachusetts
322 Regent Street, London, W., England

Whether in the Mountains or at the Seashore

HAND SAPOLIO

is a luxury as well as a necessity

Summer pleasures are essentially out-of-door ones. All the active sports make the bath a luxury; add to its delights by using **Hand Sapolio**, the only Soap which lifts a bath above a commonplace cleansing process, and makes it a dainty delight.

© CLB247141

The Black Cat

A Monthly Magazine of Original Short Stories.

Published at 41-47 Pearl Street, Boston, Mass.

Copyright, 1911, by The Shortstory Publishing Company. All rights reserved.

Vol. XVI., No. 12. Whole No., 192. SEPTEMBER, 1911 10 cents a copy $1.00 a year.

Entered at the Post-Office at Boston, Mass., as second-class matter.

THE BLACK CAT is devoted to original, unusual, fascinating stories — every number is complete in itself. It publishes no serials, translations, borrowings, or stealings. It pays nothing for the name or reputation of a writer, but the highest price on record for *Stories that are Stories*, and it pays not according to length, but according to strength. To receive attention, manuscripts must be sent flat, fully prepaid, and accompanied by addressed and stamped envelope for return. All MSS. are received and returned at their writers' risk.

CAUTION. — *The entire contents of* THE BLACK CAT *are protected by copyright, and publishers everywhere are cautioned against reproducing any of the matter, either wholly or in part.*

The Fee.*

BY EUGENE BOYLAN.

IT was a gold brick. I paid for it with nearly all the money I had. This was the state of mind to which six months' attempt at country practice had brought me. I had learned that the rural brother wished me well, but for himself he didn't want to be experimented with by "no kid." And to make the matter worse they had been an outrageously healthy lot. So you can understand how good it seemed when at last I got back into the blessed, microbe-infested air of Chicago. I was exuberant with confidence. I was credulous and unsuspecting when this proposition was made me to purchase a partnership.

I bought in with a man who had built up a large practice. It was among a class of people who were too busy fighting poverty and booze, and each other, to ring for assistance until the case came to a last stand against the undertaker. You're right, it was good to see people genuinely sick. Why, just as the other doctor and I were discussing our terms of agreement, in walked a tough-looking chap, calmly holding one eye back in the socket from which it had been partially dislodged by a knife. Yes, sir, and after we'd patched him up, he walked out again, cool as

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

you please. His nerve warmed up my enthusiasm; and moreover he laid down a twenty-dollar gold piece with a "Keep t' change, Doc."

"Is that frequent?" I asked my new partner.

"Well, yes — no — that is, the man is a burglar. They rely upon me. I can't resist the call of the hunted."

No more could I, after that.

However, there were no more real outlaws that month. Likewise, there were few cash entries. But the books looked good, and at what seemed to me the proper time, I said something about sending out statements. Now there was a blow coming to me, but my senior broke the news gently; in fact, he scarcely more than intimated the truth. I insisted, and we sent out some bills.

Most of our neatly worded requests for settlement on account were returned by the post office, unclaimed. One old scrub woman came in and paid a dollar.

The following month we were busier than ever; but since my disillusionment, my temper grew uglier every day. The only reassuring calls came from saloons and disorderly resorts where bloody rows had occurred, and where invariably the bills were promptly paid in order to quickly hush the matter.

One black, wet, nasty evening I got a hurry-up telephone summons from Big Fitz's saloon. I didn't ask any questions over the wire. I knew I wasn't expected to. I may as well admit that I walked more quickly than I should have moved toward an honest working man's house. I didn't realize how mercenary I had become. Social problems had never engaged much of my attention. I thought myself a pretty good fellow, in an offhand way, and I minded nobody's morals save my own. I was daily drifting toward financial difficulties and not because of vice or crime. Indeed, it was quite the other way round. I was being handicapped by plodding, stupid people, who recognized so many other obligations that they had nothing left for me. Without philosophy or decent excuse I was acquiring a positive antipathy for the most logically deserving people among our patients.

Somewhat to my surprise I found no "rough house" indica-

tions when I entered the saloon. Several half drunken, rough-looking men were clutching the bar rail and swaying to the tune of a maudlin song. One at the end began pounding with his fist. He wanted everybody to take something more, although an untasted round of whiskey still stood before the crowd. "Ev'body," he insisted, and turned about with a grandly hospitable gesture. When his face came into view I recognized our handiwork on the mutilated eye. It was our old friend the burglar.

I knew what was expedient in a place like that, so I drank with them and listened to the man's extravagant praise of my surgical skill. From this he speedily drifted into high pitched lauding of his own prowess in that fight which had led to our first meeting. Any sort of excitement is contagious in such company, and most uncomfortably I found myself jostled this way and that by bad-smelling rowdies who wished to talk all at once. At that age my professional dignity was the tenderest spot in my make-up. With stern elbows I widened my standing space and held high my medicine case, with an imperative look at the proprietor.

Big Fitz possessed a voice and an arm adapted to his business. "Shut up," he roared, and the sound of wrangling fell by comparison to the volume of a mere twitter. At the same time his enormous, knotted fist came over to shake in his customers' faces. "Here you," he commanded the burglar, "while yer got yer nut full o' wot ye done to Red Riordan an' wot he done to you, just show the Doc up to Red's house. He's needed there."

"Sure," answered the man in a suddenly sober voice.

In my eagerness for fresh air I led the way toward the door. Turning there, I found my guide had paused at the end of the bar for a word with Fitz. Some explanation passed which I could not hear, and then presently the burglar and I were outside picking our way over the miserable walk of an unlighted side street. It was so dark about us and so bad underfoot that I came near a fall before we had gone many rods. My companion's hand gripped my arm and continued holding it, while he cared for my safety as though I were a woman and he a

gentleman. I could just see the side of his face. It was the sightless half. Yet he held his chin high and walked with certainty as if his feet had been possessed of their own vision. It came to me that here was a wild animal, long trained to the dangers of the night. He had shaken off all traces of intoxication. At first he said very little.

Suddenly I asked, "What do you know about Red Riordan?"

"He's the plug wot carved out me lamp," the man answered. His voice sounded so queerly unconcerned that I imagined I could detect a concealment of menace.

On the whole, I was feeling the thrill of adventure. I rather liked not knowing what was ahead of me. Still it was a mighty dark, grewsome night in a black hole of a street, and my stomach didn't seem to feel just right for too bloody a climax.

I stopped and said, "Look here, I can probably make my way on alone now, if you'll give me a few pointers. No use in your having your other eye gouged out on my account."

The burglar made some first sounds of a chuckle. "You sure don't know Red Riordan, nor me neither. Why we was out turnin' tricks together a week after that scrap come off."

I felt the grip tighten on my arm and the man halted a step as he turned to add, rather sharply:

"Anybody 's got to git mad sometimes, ain't he?"

I hastily agreed.

"Besides, Red 's mixed queer. His old man was Irish and his mother raised him in the Kentucky hills. Blood lettin' is regular where Red got educated, an' bein' Irish, too, he learned easy. Why, he don't think no more o' croakin' a man than you would o' steppin' on a cockroach. But its only when he's mad, or — or — interested."

I had began to notice that the damp atmosphere was penetrating and held that to account for my shiver. We were coming near to where the street was closed by a railroad embankment. The broken board-sidewalk had ended altogether, leaving us wading in the mud. The shanties were further apart.

My burglar guide suddenly stopped. "Now I guess you c'n

be done with me," he said. "Just cross over an' make that light in the basement of the end house. That's Red's building. His ol' woman bought it when she come north; an', now she's dead, Red won't sell, not even to raise "fall money" for a pinch. When he's around, and ain't too much wanted, he lives upstairs. Likely that poor woman downstairs don't pay reg'lar rent. All she gits to support herself an' kid is by boardin' some 'shovel stiff,' now an' then. I hope she ain't took bad, tonight. Wot's the matter? Ye scared to go alone?"

"No." I had not suddenly halted in the dirty street because of fear. Instead, the emotions which controlled me were surprise and disgust. Instantly I saw my mistake. It was quite naturally due to the circumstances under which I had been summoned. To be sure, Big Fitz, the saloon-keeper, had merely stated that I was needed at Red Riordan's house. I had jumped at conclusions; had supposed my errand to be attendance upon a wounded outlaw, and the sure collection of a liberal fee. Instead, I had unknowingly been hurrying to the bedside of a destitute tenant in the criminal's house. "Another 'humanity case'!" I spoke the words aloud in wretched disgust. Fortunately my burglar guide had already started back toward the saloon, so that he did not hear my uncharitable exclamation. I am glad now that it was so.

If I could go in, attend the woman, and escape without listening to that inevitable, unoriginal hard-luck story, but — well, the impulse of my training kept me moving toward the house. It differed from the other shanties by reason of a high foundation wall which allowed for living quarters in the basement. The high front steps led up to Red Riordan's rooms, which were now dark. I concluded this must be a time when he was "too much wanted" to visit his known haunt.

The basement door was opened for me by a thin, awkward girl of twelve or thirteen. The first room through which we passed was dark and miserably cold, with a damp smell. It turned out that the only means of warmth these people had was the cook stove. And there in a corner of the kitchen, lying on a cot, was the patient. Her fever-brightened eyes stared deliriously at me, while the tell-tale blue lips were drawn back from

uneven teeth as she mumbled some incoherent prayer. I knew it was pneumonia even before I stooped to feel her thin, desperately thin, pulse.

Of course my heart ought to have been touched to the banishment of all selfish considerations; but just then the daughter, in a shrill, rasping voice, began to rattle out a record of all the misfortunes which had befallen their family during her recollection. The doctor, my partner, would know. He was a good man — I guessed how good.

There was one other person sitting in the room. a very inert and dejected-appearing man. His back was humped and his head hung so low that I could not see his face, although I suspected he was furtively inspecting me through his shaggy eyebrows. His big, ugly hands hung listlessly between his knees. So this, I thought with disgust, was one of the "shovel stiffs."

Then I turned upon the girl to stop her chatter. "Who told you to send for me?" I demanded.

She glanced toward the man, but he supplied no answer and a short silence ensued. I broke it.

"Look here," I exclaimed, my pent-up irritation gaining full control of me. "Your mother needs a doctor badly, but the doctor also needs money badly. This sort of thing takes up all my time and I've simply got to take a stand toward you people in this neighborhood. If you had use for a lawyer you'd expect to pay him a retainer before he touched your case. I insist on something like that now before I open my satchel."

I hadn't intended to put the matter quite so brutally, but I suppose my very shame in the speech brought out the raw words. Of course, I had no real intention of deserting the patient. Moreover, although I stood looking at the girl, I really intended this bit of bluffing for the shiftless-looking man across the room. From the corner of my eye, I thought I saw him lift his head with a start, as I spoke; but when I turned full toward him, he was again gazing at the floor, very intently at one spot.

"How about you?" I snapped. "Likely you've soaked up enough heat in this widow's house to be a little obligated. Sup-

pose you dig down in your clothes and show me something that will make my night's work worth while. Can you?"

"Maybe," he answered.

There was some quality in that quiet voice which did not fittingly belong to a humped, indolent figure. But immediately this figure began to change and harmonize with the smooth hardness of the tone. The man began to arise. I say began; I suppose he was quick in the act, but it seemed to my startled wits as though he occupied seconds in coming to his great height. He was lank and raw-boned without a trace of awkwardness; gorilla-like and equally graceful, as you judge grace by perfect muscular control and simple fearlessness. His red stubbled chin hung under very high cheek bones; and the eyes were palest blue with a queer little dancing light. It was Red Riordan.

"Maybe," he repeated, musingly, "maybe I c'n dig up somethin' wot'll make it worth yer while to stick on the job." His big, boney hand sank into one side pocket of his tightly buttoned coat. Probably the lining had been torn out, giving ready access to his belt, for he drew therefrom a long, black revolver of the ugly frontier type.

The first instant, I felt that this was all stage play. Then the feeling left me and I could not get it back. I knew this man was not an actor, nor even a bluffer. I saw he was an out and out savage of a sort commanding respect. He did not point the gun at me, but glanced down at it with a meditative smile which just elevated one corner of his wide mouth. One of his long fingers was thrust through the trigger guard while he twirled the huge weapon so that it laid on the back of his hand and slid down his brawny wrist to pop up on the other side. It reminded me of a horrible, black reptile writhing in the grasp of its charmer. I was fascinated by the metal thing. My eye noted that the trigger had been taken off, which indicated the habit of a man who could shoot more quickly by merely snapping the hammer.

"Doctor," began the man — he had squinted one eye, but the other opened round and stared at me unwinking — "Doctor, you-all just git busy now an' do a little doctorin'. You doctor the best you know how. You doctor your damndest!"

Somehow, I didn't seem to be so much concerned about my life, right then, as I was for my routed dignity. On this man's plane I cut an ignominious figure, so I sought composure by climbing my professional prominence.

"You may not understand," I said, "that this woman has had pneumonia for seven days. She's right on the brink of her crisis. She's had no medical help and it may be all my doctoring, to-night, can't pull her through. She's very likely to die before morning. I suppose I'll be free to go home, if she does." I added this testily, with the surprising effect of bringing a slow grin upon Riordan's face. He spoke with a queer mixture of Irish brogue and southern mountaineer dialect.

"Ef she cashes in befo' mawnin' you'll sho go home; leastwise the preachers calls it home. You c'n name it Home, or Heaven, or Hell, or Over Jordan; but you'll start sudden."

This was the first actually spoken threat. I hotly desired to meet it with disdain. I tried to increase my courage by thinking of my own wrongs; how I had paid nearly all my money to share a practice which yielded little return. I tried to image the sordid, inappreciative neighborhood. But this room where I stood now seemed to have become disassociated from the outer city, and the moment was not related to any past season of experience. I could as well have imagined myself in a remote mountain cabin, or even a hut in the early wilds of Britain whence originated the blood in this modern desperado.

Riordan sat down again, humping loosely as before with head drooped; but the pistol continued to twirl about his hand, now and then for a moment nestling in his palm.

I turned and stepped to the cot, where I knelt beside the patient and commenced a more thorough examination. She began to appear to me as a bravely struggling woman and not a mere pauper. The quick expirations of her breath told of serious congestion. I got out my stethoscope and found her lungs thickly impeding the passage of blood. Then I listened to the labored throb of her right heart, whose terrific task it was to force the flow. A sound came to my ear which made me start. I turned to Riordan.

"This woman," I said, "has an organic affection which may

possibly put her heart out of action any instant. I'm surely not to be held responsible for what was acquired years ago."

The man made no answer, but the black muzzle dipped under his hand and poked its nose up on the other side. Then I understood what sort of night's vigil I had before me.

The lapse of time did not impress me as being either long or short. I lost all sense of it. For my concentration became so intense that I fairly projected my mind within the woman's chest where a fierce battle was being waged. The disease was quickly approaching a crisis. It was bound to occur before morning. At last it seemed to me that the state of her lungs was improving; but at the same time the defective heart showed signs of weakening.

I was startled from my mental abstraction by a cry of terror from the woman's daughter. "Red! Oh, Red!" she screamed. "Come 'ere quick. Look at ma. She looks different. I never seen her look so before."

I heard the man's chair scrape on the floor as he got up, and the scuff of his heel as he took a step. Then I suffered a brain reaction and my head began to swim. I arose without looking at any of them and found my way to a window. The sky had cleared in the night and it surprised me to see the first gray light of dawn.

Red Riordan's voice spoke very quietly from behind me. He asked a question: "What does it mean, Doc, when they breaks into a sweat?"

"What did it mean! My heart bounded with relief. I hurried back to the cot and found all the other favorable symptoms.

"She's turned the mark," I said. "She's coming back. Let her sleep, now. That's all; just let her sleep."

"Which you'd be willing to do yourself, I reckon," said the man. "You c'n go now."

It suddenly occurred to me that I wanted to say something to this outlaw; to frame some excuse. I looked at the ever-present glint of his light-tinted eyes. Then I turned away without speaking. There was nothing to explain.

My hand was upon the door when a voice called me back. For

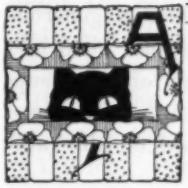
the first time it was harsh and grating. "Forgot somethin', didn't ye?" He reached toward his belt.

With a great effort I restrained my glance from following his movement and compelled my eyes to gaze steadily into his. It struck me that they were lit for an instant by a kinder light.

Something was thrust into my palm. The outlaw suddenly reentered the house. I opened my hand and saw therein a twenty-dollar bill. My face grew hot with shame. I wanted to give back the money. But Red Riordan's parting words were still in my ears, "Keep t' change, Doc."

The War God's Wing.*

BY ROSE MILLS POWERS.



AN avenue of centuries-old evergreen trees led to the gate of the abandoned Buddhist temple.

Situated on a slight elevation, overlooking the gray old Chinese city on one side and the junk-lined river on the other, it was a charming spot, and its foreign owners often congratulated themselves that they had been able to secure it as a residence. For years the temple had been neglected and its beautiful lacquered halls were falling to ruin when it was saved from ending its existence in a rubbish heap by being built over into a mission compound. The four large rooms surrounding the outer courtyard, which once echoed to the ceaseless chanting of "O-mi-to" were now used as a school in which fourscore or more Chinese boys were taught the rudiments of Western learning.

The outer courtyard opened through a tiled pergola on a terraced garden, just now a riot of peony and pomegranate bloom. Quaintly stunted trees and a rockery studded with ferns added to the Oriental beauty of the place, but the bed of blossoms nearest to the bungalow whither the garden paths led might have been from any New England dooryard. Its marigolds and sweet peas looked as out of place as the cozy, shaker rocker drawn near it, in which a sweet faced young woman sat, her brows knitted over a household account book. The transformation of the ancient shrine into a semi-foreign compound was due to the efforts of two young missionaries, David and Deborah Bliss. To them and their eight-year-old daughter Ruth, the old temple with its strange surroundings was a dearly loved home, invested as it was with countless tender associations of their isolated life in the inland city of Yan Ning.

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

It was late afternoon on the last day of June. The scholars had left for their homes, and Deborah had seized the first opportunity after hours of teaching to go over her accounts and inspect her larder. It was her invariable custom to order from Nanking, down-stream some hundred miles, a monthly supply of edibles that could only be bought in the cities where foreign shops abounded. Deborah always planned to have a generous surplus on hand, and her survey of the pantry had surprised her. There was only a very small amount of any of these supplies left on the shelves. Several boxes of biscuits and tinned fish and meat which she knew had not been used on the table had also disappeared.

"I can't understand it," she reflected, "unless Lei Yen has stolen them and I can't believe it of him."

Poor Deborah looked distressed. It was a sad blow for her to have to suspect her trusted cook of seven years' standing, but as he alone of the kitchen staff had access to the pantry, suspicion seemed to point to him. She sought Lei Yen in the compound kitchen. To her amazement he made no denial of having taken the missing supplies, only shaking his head as she repeatedly demanded their restoration. Her indignation knew no bounds at his stubborn refusal, and with flushed cheeks and shining eyes, she ordered him to pack his belongings and leave the house. Something in the look the old servant cast on her as he left the room smote Deborah's heart, and she felt a sudden desire to call him back as she watched his bent figure pass the gate to the servants' quarters. She crushed back what seemed a sentimental impulse and busied herself with the preparation of the evening meal.

Off the first terrace of the garden, and built on a lower plane than the apartment used by the missionaries, was a large room, curiously built into the side of the hill. This was used as a storeroom, chiefly because almost half of the floor space was taken up by an enormous idol — the Buddhist God of War. The image had been too unwieldy to cart away to another temple at the time of the sale to the foreigners, standing some fifteen feet high and ten feet broad. In spite of its abandonment by the Chinese, and their seeming indifference to its fate, the

new tenants had hesitated to destroy it, fearing its mutilation at their hands might fan to flame the ever latent spark of superstition in the native mind. So it came about that the great idol in his by-gone bravery of gilt cuirass and two-horned helmet still scowled from his forsaken shrine and menaced with his curved sword the household goods piled at his feet, and "The War God's Wing," as the place was called, became a favorite retreat for Ruth to play in on rainy days.

It was the day before Deborah discovered the shrinkage in her larder that the child had encountered Lei Yen in the room of the idol. She had been startled by his sudden appearance, for she had not heard him enter. His face was very grave and his manner peculiar as he drew her to one side. He spoke low into her ear, pointing at the War God as he did so. Ruth's eyes widened at his words and when she slipped into the courtyard some minutes later it was with a quickened breath and heightened color.

"Remember, it is to save my life; do not speak till the right time." The old man spoke slowly and earnestly.

The child's lip quivered. "I won't forget," she promised, and turned in the direction of the bungalow. She did not skip up the terraces as she usually did and once she looked around as if in fear and choked back a sob that rose unbidden to her lips.

Deborah and Ruth ate their evening meal alone, Deborah glancing continually out of the window in hope of seeing her husband's stalwart form swing into the garden. He had gone to confer with his station colleague, Dr. Warren, whose compound stood near the west gate of the city. There had been anti-foreign disturbances in a neighboring town, and the Yan Ning missionaries were somewhat uneasy as to their own safety. The riots had started from such a simple thing as the dusting of her windows by a woman missionary who was also a zealous housekeeper. Her vigorous shaking of the dustcloth had been interpreted by some superstitious loafers who watched her to be signals to invisible celestial powers who held the "foreign devils" in special favor.

The remembrance of these disturbances, and a peculiar ner-

vousness which had taken possession of Ruth, caused Deborah to feel doubly anxious as night drew on and David did not appear. She had just despatched the table boy to seek news of him when a hurried step rang on the flagging, and her husband threw open the door — a dishevelled figure, his white linen clothes begrimed and dusty.

"Quick, Deborah, we must get out of this at once!" he gasped to his wife's mute look of inquiry. "Yes, it's an uprising. They are busy at Warren's compound now, setting fire to it. I only got away by a miracle and they are on our track. Come, quick!"

While he was speaking, Deborah, with stricken face and trembling hands, dragged from a closet a small satchel.

"I prepared this after we heard about the riots," she said, quietly. "Here are our valuables, some medicine and clothing and this — " She handed David his revolver. He looked his gratitude at her forethought and then the three clung together as they gave a swift heart-broken glance about the home they were leaving, probably forever. The man spoke rapidly of his plans. Under cover of darkness they were to steal away to the river bank, where they would hide in the reeds until a friendly junkman could be found to carry them down-stream to safety. It was their only course, for the uprising had been so sudden, and the soldiers of the magistrate, sulky Manchu bannermen, were not to be trusted for protection.

The missionary's lips moved in an agonized prayer as he cautiously opened the door, leading his wife and child by the hand. As the night air, heavy with the odor of flowers, swept into the room, Ruth ceased her frightened sobbing.

"Oh, Papa, wait! The War God! The War God! Come and I'll show you!" She sprang down the terrace steps, beckoning to them to follow her.

"David!" she's hysterical! She's been acting strangely all day." The frightened note in his wife's voice sent David hurrying after Ruth, who by this time had crossed the threshold of the War God's Wing. In the semi-darkness he saw her run to the side of the idol, and suddenly, to his amazement, a door in the image swung open. *It was hollow.* He climbed in after

the child and groping about in the interior of the idol, discovered that it concealed an opening at its base that led into a hillside cavern. The place was dry and airy, pointing to some outlet at the rear, the nature of which he could not at once determine.

The man's heart gave a leap of joy. Here was temporary shelter far safer than the reed beds of the river afforded. He staggered with sudden weakness, so great was the relief that possessed him, but Deborah caught him ere he fell. There was even now a clamor at the outer gate, and the little family knew the rioters were at hand. They also knew that a door so cunningly contrived as to have escaped their detection after years of observation would bear the scrutiny of their pursuers, and the presence of the War God would insure this isolated building at least from fire.

They clung together as the noise of the mob rose and fell and the sickening crash of china and glass smote their ears. They almost ceased to breathe when a detachment of the rioters, yelling like fiends, broke into the storeroom in their search of the place. The sight of the War God seemed to rouse them to even greater fury, which seemed presently to turn into a dispute among themselves. David, who had thrust his wife and child into the cavern, listened to the altercation and to his great joy gathered that it was decided that the precincts of the War God must be held sacred, therefore the buildings should neither be razed nor burned. In view of the fact that the foreign family had sheltered the idol so long they should only suffer imprisonment in event of capture. It was agreed to continue the search in the reed beds of the river and all other likely hiding places. Friendly natives and servants of the foreigners, if found, were to be questioned under torture. To the barbaric music of drums and tom-toms the company departed.

In the gray dawn, after a long period of quiet, David, pistol in hand, stepped from the strange shelter. The War God's Wing was deserted, the door into the garden closed. He did not quite dare to look out of the one small window, nor did he care just then to see the sickening wreck of their household effects with which he knew the terraces were strewn. On returning to the

secret chamber he struck a light and looked about him. He was eager to explore the cavern in order to be assured of safety from attack in the rear.

As the match flared up, Deborah appeared at the cave entrance with Ruth asleep in her arms. She sank wearily to the ground, but her face brightened at her husband's reassuring whisper. As her glance searched the place she suddenly caught at David's arm and pointed to the floor.

"And I thought he was a thief," she whispered, excitedly. "Look! All the missing supplies."

She hastily told her husband of her suspicions against the cook and her dismissal of him.

"Now I understand it all," she continued, "piecing it out from Ruth's disconnected wanderings in her sleep to-night. He showed her how to open the spring, making her promise to say nothing till he was gone, for fear we would question him. He wanted to be able to say truthfully that he had said nothing to either of us of a hiding place, and, having discovered this accidentally, planned it all out for our protection."

With thankful hearts they partook of a little refreshment and drank from the large demijohn of water. Further search revealed a roll of quilts and matting, also a supply of candles and matches.

"We are really prepared for a siege," said Deborah, and the first smile for many hours curved her lips. As she unrolled a quilt to wrap about the sleeping child a letter written in Chinese fell at her feet:

> Lei Yen to his dear and honorable Master and Mistress, Greeting!
>
> The heart of the War God is not all evil if it can give shelter to your noble persons. I go now to my native village, the Market Town of the Crows, until the fury of many foolish hearts is over. When the storm has passed, the snail comes out of his shell. So will I shortly return by the outer entrance to the cave, where by junk you may flee to the protection of the flowery flag.
>
> The honorable mistress knows now that he who has served her for seven years is no thief.
>
> Felicitations,
>
> LEI YEN.

Deborah's voice trembled over the concluding words, but her eyes shone and the haggard lines in David's face relaxed.

"I guess we've more than a fighting chance," he said, brightly. "Talk about the faithfulness of Chinese servants! There's an example for you! Now I am going to explore that cave."

The underground passage seemed to be of natural formation, although occasional rough-hewn steps testified to man's part in its construction. David had descended, as he judged, to near river level when the cave ended in a stone wall. He was puzzled for a moment as he faced the barrier. Then the lap-lap of water near at hand suggested to him that this was no doubt part of the age-worn retaining wall, a semi-ruined portion of which stretched along the river bank at the foot of the compound grounds.

The missionary examined the wall closely; chinks here and there in the masonry let in the air on his face although they were not large enough for him to look through with any degree of satisfaction.

"I suppose one of these stones is on a pivot hinge," he reflected, pounding vigorously on the largest boulder. It yielded under his forceful pressure and suddenly swung out, disclosing to his peering eyes the familiar river scene that he had looked upon for years. He quickly replaced the stone, but one glance had located the place for him. It was the customary mooring of the friendly junkman on whose craft the foreigners most often took passage for points up or down stream. David hurried back. He could hardly wait to tell Deborah the good news.

Lei Yen was true to his word. A few days later, under cover of darkness, he helped the refugees in their escape to the junk which carried them to safety.

Months afterward, when it was possible for them to return to the scene of their anxious vigils, David and Deborah looked with interest on the fierce visage of the War God.

"It's almost like greeting an old friend, isn't it, David?" and Deborah smiled into her husband's face.

Lei Yen, passing that moment, market basket on arm, smiled, too, at sight of them and also over his own musings.

Had not his honorable employers declared to him that their home would be his as long as he lived, thereby freeing his mind forever of the fear of a poverty-stricken old age in his ancestral hovel at the Market Town of the Crows?

An Unwelcome Birthday Gift.*

BY GENERAL H. M. CHITTENDEN.

IT was my forty-ninth birthday. Believing that the best way to celebrate such an anniversary is to make it a proper example for the days that are to follow, I had gone energetically about my regular work as soon as breakfast was over. Inevitable regrets at the swiftness of the years and tender memories of their passage hung over my spirit for the moment, but were quickly dispelled as I resumed at my desk the routine of daily duty.

In the bunch of mail awaiting attention there were the usual wishes for "happy returns of the day," but the chief attraction was a tiny unstamped parcel evidently placed there without the aid of the United States postal authorities. If the donor had been present she would, I fear, have detected a frown of displeasure as I drew from the package an exquisite gold watch faultlessly inscribed on the inner cover with my name and the date.

The truth is that its big silver predecessor, which I had worn since long before we were married, had become, in my good wife's eyes, shamefully out of keeping with our position in life, and she had often begged me to get rid of it. "It was all right when you couldn't afford better," she would say; and there the matter usually rested, for she was tenderly indulgent of my whims and fancies. The situation, however, had recently taken acute form as the result of a visit from a college chum, Mr. Dresswell, who commented rather facetiously upon my "singular attachment for that old turnip" which I had carried since "before we entered college together." Strange I did not realize that I had "outgrown it." It was a last straw, and the beautiful birthday gift was the result.

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

Convinced that this was really the finale of a long and intimate companionship, I involuntarily took the old watch from my pocket, opening, closing, and fumbling it in a way that must have revealed my tender affection for it. For it was indeed a bond of friendship, or more truly a debt of gratitude, that gave rise to this "singular attachment"; and whether it was well founded may be judged from the few incidents of its history which I shall now relate.

Thirty-two years ago it was — thirty-two that very day; for I bought it on my seventeenth birthday. I smile now at the mental struggle which that transaction cost me, but it was no laughing matter then. I was teaching school to earn my way through college, and every dollar of the twenty-five which this necessary part of my equipment cost me seemed larger than a thousand would now. Not without many decisions and retractions, and with questions enough to have sorely taxed the dealer's good nature, was the step finally taken, and the relationship, which has meant so much to my life, begun.

But if the sacrifice was great, the value to me of my new possession became greater still. At once it assumed a large place in my daily life. With a never-ceasing fascination I have studied its habits and character until I know them better than those of any other friend. A faithful servant, it has scrupulously reminded me of the progress of the hours; a true philosopher, it has diligently taught what that progress implies. Often we debate topics of mutual interest — for you should know that my watch has the power of speech, intelligible to myself at least. Our discussions are not always harmonious — sometimes, I fear, acri-monius — but whatever their character in this respect, there is no record that my watch ever came out second best.

Very early I discovered its most prominent trait, which was to view life exactly as its master did not. When I am fast it is slow, and whatever I want to accomplish quickly it always tries to put off as long as possible. The climax of this discord came at the time when I was paying suit to her who was now about to prove my companion's undoing. I half believe that a lingering spirit of revenge may have had something to do with her recent action; though she never complained at the time and used to

laugh at my exasperation. But I — to find my hours shrunken to minutes and seconds when in her presence and stretched into years and centuries when out of it — surely I was justified in the resentment I felt toward this otherwise dutiful servant. Often I threatened to be rid of it forever — but then, where find another free of its defects?

The same propensity has always cropped out, though in no other quite so strenuous circumstances. Once it led to a spirited colloquy between us in which as usual victory did not rest upon my banners.

"Why is it, my watch," I asked, "that you persist in always doing just as I do not want you to? If you must be now fast and then slow, why not be so when I would have you? Surely faithful service should be more considerate of an employer's wishes."

"I protest, dear master, that I am neither fast nor slow, but unvarying as the motion of the stars above you. You fancy that I do not move at all — now — because the time seems long which separates you from a prospective happy event. But in yonder prison there is a convict whose last day on earth is drawing to a close. Do you think that *he* would complain because these hands move too slowly? Ah, master, you are both wrong. I am unchangeable ever."

"Even if so — and I have my own opinion — what is the advantage? When I am waiting in a noisome railway station for a belated train, or am suffering from any of the manifold ills of life, why should time move for me the same as when every moment is bringing its gift of joy? Why, on the one hand, prolong life to make it miserable, and on the other, shorten it to keep it from remaining happy? If you could give your character a little elasticity, you would contribute more to the sum of human happiness."

This sophistry was a little vexing to my watch and it replied rather bluntly: "A conclusive reason, not to mention others, for the line of conduct which is so offensive to you is that you yourself imperfectly understand your best good. It often happens that what you have thought a grievous delay has proven an actual blessing; and time and again you have thanked that fate

which, with apparent malice, has brought your pleasures to an end sooner than you wished. No greater calamity could befall than to make me simply a register of your passing fancies. Human life must have a balance wheel — to check its hasty impulses and to spur it on when it lags unduly. Such a balance wheel am I. Tick, tick, tick, with inexorable constancy whether men will or not. Is it a Romeo pining for his Juliet? I move no faster for him. Is it this terrified criminal in presence of the dread scaffold? For him there is no delay.

"And so I am never at peace with the world. Human language is full of such misnomers as 'lingering years' and 'fleeting years', 'winged hours' and 'lagging hours', 'flying time' and 'snail-paced time', and many others which denote what individuals momentarily feel but not at all what I really am."

"There is another consideration," I rejoined, seeking a more vulnerable point of attack, "which has not a little to do with your being 'never at peace with the world.' A vital defect in your make-up, my good watch, is that which compels you to move always in one direction. You are but half a watch, at best. When your hands shall move both ways with equal facility; when you shall respond to the universal prayer, 'Backward, roll backward, O Time in thy flight!' when you shall take me back to the vernal atmosphere of childhood, and enable me to look upon life again with the joy of a mind just opening to the miracle of existence — then will I gladly relinquish all other possessions and count myself happy with you alone."

Catching the fervent longing with which these words were spoken, my watch replied:

"Truly, dear master, I would that I could do this. But hard as it may seem to be borne ever away from the fountain of youth, it is still yourself that are incessantly urging me on. As a child you were ever yearning for youth and manhood. When manhood came, you were still looking to some object a little farther on. Even now, disillusioned as you are, your gaze is fixed steadfastly ahead. And so it will continue to be; your real desire is always to be moving on, though momentary fancy now and then would carry you back over the way you have come."

On another occasion when I had taken offense at some fancied

grievance, and had petulantly remarked that my watch overestimated its own importance, I stirred up more of a tempest than I had expected.

"Tell me, master, if you can, of something more important. Even now as we speak comes the sound of a bell from yonder tower. It is one o'clock P. M. Other bells and whistles carry the signal far and wide. Millions of human beings at this moment resume their work. Millions of school children hasten to their desks. Once more humanity takes up its appointed task. What captain ever commanded such a host or received such implicit obedience? Even kings obey me. Wars are waged and battles fought with myself as impartial umpire. The commercial world, with its steamships and railroads, moves only by my permission. Every situation, every intelligent act of human life is dependent upon me.

"Not less important is my office as historian and prophet. 'Without chronology there can be no history. By my aid the experience of the past is set down in orderly sequence for the guidance of succeeding generations. By my aid also humanity lays its plans for the future. Foretelling the changes of the tides in the thousand harbors of the globe, the progress of the seasons, and such a range of events that ancient prophecy pales in comparison — in short the whole future regulation of human affairs — is made possible only by my cooperation.'

"But let me come down to the humble sphere of our mutual relations. Is there any other friend whom you consult so often and whose advice you follow so unquestioningly or with such good results? Go back to your arduous struggle for a liberal education. Often when discouragements seemed too great and you were about to falter my peremptory summons scattered the clouds of dejection and held you firmly to your purpose.

"And as we come down the years there was this joyous milestone in life's journey which I remember well:

'Christ Church, Wednesday Afternoon, Half Past Five O'Clock'

Even then you could not dispense with me.

"Surely, too, you recall that other day, also long ago, when

you took me from your pocket and wanted to know 'what in the world' I was 'making such a noise for — ticking loud enough to be heard all over the house?' In your own joy you forgot the good fortune which had befallen me. Not to every watch comes the high privilege of noting the moment when a human soul enters upon its terrestrial existence.

"What a happiness to me, dear master, did this little waif from the invisible world become! And what a wonder to her was the mystery hidden beneath my glittering surface! Sweetest of all experiences were the innocent rough-and-tumbles that I underwent in her chirping, gleeful frolics. Surely the true Kingdom is of such as these.

"But now those happy days come back to me like phantom memories of joys unreal. Ever before my vision stands her bed of suffering and near it in silent anguish fond loved ones awaiting an end which they cannot defer. Close by the little ear I lie while a parting smile illumines her face and I catch the faint whisper of her last sad 'Tih! Tih!' Oh, my master, fate has brought me many a painful duty, but no other so cruel as the speeding of that sad moment."

Is it strange that these intimate relations have made this friendship for my watch stronger with the passing years until it has ripened into an unselfish love? But there are still weightier reasons for its abiding claim to my gratitude and affection. It has not been a passive mentor only, but a vigilant and sometimes imperious guardian. When I have drifted from my moorings in quest of idle pleasure; when the time due my home or work has gone to those alluring evils which frequent the highway to ruin; when the pride of social success and the cheap flattery of sycophant associates have silenced the call of duty, this faithful friend has prodded my conscience in its own telling way and has saved my wayward craft from many an impending disaster. Its solicitude has not always been welcome; often quite unwelcome; but its patience has never failed. Only once has it shown signs of discouragement, or made anything like a personal appeal; but that once I shall not forget.

"What am I for in your life?" it asked in evident dejection at my wanton perverseness.

"What for? Why, to tell me the time of day; when to rise, when to retire, when to eat, when to go to the train — in short, you are the trusted regulator of my hours."

"I fear that is about your idea of it; that you fail to grasp those higher purposes which alone make my possession valuable. Am I then only your stomach to tell you when to eat, or your feet to get you promptly to the train?"

"Go on, peevish critic. Tell me what your real office is. I am ready to listen."

Reminding me with unflattering candor of my limitations, yet placing its seal of approval upon my ambitions, it commented, not without "amazement," upon the methods I was using to overcome the one and realize the other. "The weaknesses of character," it said, "are not altogether those ordinarily classed as such. The most elusive of all, and the most dangerous because the father of all the rest, is this very squandering of time in which you are now becoming so expert. It is only the few, whom nature and circumstances endow with that harmony of gifts which makes great achievement possible. Physical health, mental capacity, the environment of life, are conditions which are fixed not by us but for us and must be accepted for what they are worth. For no two are they the same; for very few are they full of promise. But there is *one* gift which comes to all alike — the gift of Time. Herein all men are equal, for time has no degrees of quality. It is as good now as it ever was. It is the same in Patagonia as in London. Bacon and Goethe had no finer grade than the humblest peasant. Use of time is therefore the only true criterion. Christ did not require from the servant with one talent the same return as from him with five. He required only an equal effort. So men, with infinitely varying capacities and advantages, may not be responsible for the character of their opportunities, but they *are* responsible for the way in which those opportunities are improved.

"But the true measure of opportunity is the way in which time is spent. He who, like you, looks at his watch with no other purpose than to know when to go to dinner or to the train, misses its real value in his life. But he who looks thoughtfully is ever reminded of the precept of the great Teacher — Use well that

which is given, and delay not, for the hour of reckoning will surely come.

"Consider, dear master, how you go about quite unconscious that already you are in the toils of that most insidious enemy — Procrastination, the 'thief of time,' to whom the fewest ever escape the payment of tribute. His artifices are numberless, but the most amazing and successful is that whereby he deludes with the notion that there is some special virtue in first days of the week or month, in birthdays, and especially in New Year's days; and that the present time is least fitted of all for turning over a new leaf. Repel his plausible and crafty advances. Do *now* that which is given you, for it is an infallible truth that the passing moment holds the secret of life."

"Eternal vigilance like this," I protested, "would turn life into mere drudgery, and success upon such terms would not be worth its cost. Must I forego my companions and pleasures and begrudge all moments not devoted to strenuous toil?"

This insincere plaint was taken at its real worth. "You assume what I have not said," replied my watch. "I would deprive you of no legitimate pleasure. Among life's choicest moments are those spent in the society of others. Isolation corrupts scarcely less than bad companionship. Contact with others and the emulative standard of good associations fill the ruts in life's highway which may otherwise degenerate into dangerous gutters. Attend your club, enjoy your games, indulge every form of higher pastime that comes your way. All these things are essential. Only — "

"Now you are talking in paradoxes."

"Only remember" — taking no note of my interruption — "Use them; let not them use you. Ever be ready to say enough. Many a time, in the midst of your shallow successes, you have felt dissatisfied — as you do now. A gentle voice has whispered that all is not well; that you are throwing opportunity away. Then comes the fatal counselor with his false comfort. You think of the ten, twenty or thirty years before you. Surely there is time to redeem these trifling losses. Does it ever occur to you that years — life itself — are made up of moments saved or lost? How can one build securely out of ruined material?"

"Dear watch!" I exclaimed, for bravado could hold out no longer, "Call not *me* master any more. Let me be thy servant. Command, and I will obey. Teach me wisely to use this gift of time that I, in honoring the Giver, may honor thee."

Perhaps my attachment for this loyal companion may now seem not so singular after all, nor myself unreasonable that I would have it ever near — guiding, expostulating, praising — until for me the voices of life flow into the endless silence. And often, as I think of the unseen realm beyond, I find myself wondering how it will serve me there. Surely not as now with its remorseless "ever on"; but rather will the past and future be as one, and these patient hands, having run their course, will rest at the meridian of an eternal present.

The Day Which Never Existed.*

BY MICHAEL WHITE.

FTER you have read a few thrilling South Sea yarns of raging typhoons and desperate shipwrecks, with the attendant horror of being cast up on a desert island inhabited by savage head hunters, it may seem stretching a point to affirm that, granted a seaworthy vessel intelligently navigated, ocean risks fall considerably below those on land. To prove it there are statistics. In an afternoon walk a score of accidents may happen from which you are entirely secure on shipboard. But for the mere traveler by sea, against this must be set dangers particularly appropriate to the old saying regarding a Forked-Tailed Individual and unemployed hands. For example, he who goes into the smoking-room would do well to take heed of the official notice that, if not Satan himself, some of his followers may be lurking there. This is usually written in such plain language that there was really no excuse for Barker. None at all!

When the *City of Seattle* set forth westward bound across the Pacific almost any one could have informed Barker that the two pleasant fellows he foregathered with were morally no better than ocean sharks. But he was so absurdly unsophisticated, was that little man Barker. He told all about his affairs, of how an uncle had left him a pile, and that $15,000 of it was deposited with the purser. Messrs. Flint and Needham, the two agreeable fellows aforesaid, became deeply interested and stimulated further particulars. Barker was apparently eager to confide. He was going to buy a mine in Australia, though he knew nothing about mining, but he trusted implicitly the man on the other side. A point which he did not think it worth while

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

to disclose was that he had made the round trip across the Pacific before.

Now it can easily be understood how two sincere sharpers felt in honor bound to prevent the man on the other side robbing Barker. That would have been culpable negligence on their part, a disgrace for which they would not have liked to be held accountable. Therefore they proceeded after their usual method to land him in a game, having previously verified his statement that the $15,000 was in the purser's safe. But Barker suddenly developed a conscientious objection to games of chance, arguing that his deceased uncle held all such to be a profitless waste of time. He declared he much preferred to hear them discuss mission work in penitentiaries, with which they appeared to be familiar. To persuade, entice, and nerve him to alter his mind was like trying to induce a mule to eat oysters. He drew back every time.

In the process over two-thirds of the voyage was consumed, and the two agreeable fellows had almost given up hope, when a change of disposition was noticed in Barker. First he thought he would like to see how the game they proposed was played, then if it would be possible for him to learn so that he might not make an exhibition of himself. A new hope was born in the conspirators of the green cloth. Great was the encouragement given, earnest the instruction, and most flattering the comments on the skill Barker displayed. For a beginner, Gee Whiz! it was astonishing. Considering that aces and kings were shuffled into his hands, it is not surprising he did fairly well, even to the extent of winning a few dollars. In a perfectly natural transition of opinion he became quite enthusiastic, and in that spirit early one morning made a rather curious proposal.

"I would like to play quite a long game," he suggested, "just to see if my luck holds good, with a time limit fixed ahead, say — to-night at lights out."

"All right," eagerly agreed Flint. "We're willing."

"I say lights out to-night," explained Barker, "because I have a habit of squaring my accounts once a month, on the 27th, and this is the 26th. I invariably pay all debts due on

that date — the anniversary of my lamented uncle's death — and expect others to settle any sums which may be owing to me. That enables me to start another month with a clean sheet.

"Good idea!" exclaimed Needham, with a side wink at his companion. "That's the way to keep things straightened out. I remember learning something like that when I was a kid at school out of a copybook."

The expression on Mr. Needham's face seemed to recall a beautiful childish memory.

"In this case," went on Barker, "I feel rather particular about it, because I might, of course, lose a few dollars and — "

"Hardly think it likely from the way you've been doing," put in Flint. "Looks as if we'd have to pay up."

"Well, in case I should be so unfortunate," argued Barker, "it is understood we settle on that day and no other — Thursday the 27th. You see, I make a rule never to draw money except on that date, and the purser has instructions not to break the seal of my packet until then."

"Oh, all right, if it suits you," agreed Flint, while Needham nodded. "It's usual to put up the money as we go along, but I guess we can make an exception in your case."

They thought they had sized up their man, and that timidity of conscience would impel him to pay without a murmur according to his regular schedule.

"Thursday, the 27th, then, is settlement day," repeated Barker with a smile. "It's just as well to have a matter like this clearly decided, because if the ship should happen to be wrecked on the 28th, I should feel very badly if I went to the bottom of the sea owing any one money."

"So would we," laughed the other men in chorus, Flint adding in a jovial mood: "Don't let a little thing like that worry you. If you owe us money on the 27th, and we don't see you pay up on that date, we'll call the debt off. Will that comfort you?"

"Perfectly," responded Barker. "That is exactly what I mean. Now I am ready to chance my luck."

For the reason given that mental concentration could be bet-

ter exerted in private, it was agreed to play out the game in Flint and Needham's stateroom. To the seclusion of which place the three adjourned, where they substituted a steamer trunk for a table and sat upon stateroom stools. Then the game was opened, proceeding cautiously at first on the part of the conspirators, so that their simple-minded victim might not be alarmed by too sudden losses. But what surprised Flint and Needham was the indifference displayed by Barker. When the lunch hour came, and the steward was summoned to bring in a bite, Barker merely smiled when informed that luck had gone against him to the extent of $840.

"Oh, well, I can't expect to have luck on my side all the time, can I?" he asked innocently.

They agreed with him that such had been their own unhappy experience in times past, and made renewed efforts to land that $15,000 in the purser's safe. Thus, while the *City of Seattle* slid along on an even keel, Flint and Needham piled up their gains by fifties and hundreds, and all the time Barker sat on his stool with as much ease as if peanuts and not dollars were slipping from him. In this way they played through the dinner hour, and on until the four bells at 10 P. M. were struck, being also the signal for lights out.

"Well, I'll be hanged!" exclaimed Flint, reckoning up the final score. "I'll be swtiched if I ever saw a man have such a run of hard luck! You are out $9,752, Barker, but remember it was you who proposed the game."

"I don't mind," returned Barker cheerfully, rubbing his hands together, which were a bit stiff from handling the cards so long. "I'm willing to lose a little money, for I thoroughly enjoyed the game. As my uncle used to say, real pleasure cannot be measured by price, therefore he must have been wrong about games of chance being profitless. As agreed, I shall settle with you, gentlemen, on the 27th.

"All right," agreed both in the most friendly manner.

Then Barker walked away, and Flint stared at Needham.

"What do you think of him?" questioned Flint.

"The easiest vein we ever struck."

"Just a mine of money. We'll have to dig into him again.

It's as well we didn't clean up all his $15,000 at a stroke. That might have made him suspicious. As it is, he thinks we're dead on the level."

With which gratifying reflection they turned in for the night.

The next morning Flint and Needham climbed on deck early, where they found Barker talking to the first mate. When he caught sight of them, he left the mate's side and strolled over, whistling lightly.

"Fine day," he greeted, casting a glance aloft.

"Great!" echoed Flint.

"Kind of day on which it is worth while living," added Needham, thinking of the big roll which would shortly be transferred from the purser's safe to his pocket.

"Yes," nodded Barker. "It's a curious fact, but wherever I've been I've always noticed that Friday the 28th of this month is a remarkably fine day."

"Friday the 28th?" questioned Flint, with a shade settling on his face. "You've mistaken the date. This is Thursday the 27th."

"Oh, no it isn't," replied Barker. "This is the 28th. There was no 27th."

"Why, that's nonsense," Needham began to argue hotly. "Yesterday was Wednesday the 26th, therefore this must be Thursday the 27th. You know that well enough."

For answer Barker hailed the mate.

"These fellows," he said, "don't believe this is Friday the 28th. I guess you can settle the dispute."

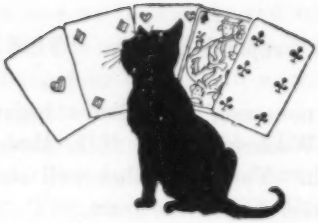
"Sure," responded the mate. "Of course this is Friday the 28th. We crossed the 180 degree of longitude last night, westward bound, and dropped a day as usual. Coming east we add a day at the same place. If we didn't we'd arrive in Australia a day behind, and on the return trip, in San Francisco, a day ahead of time. Everybody knows that."

Everybody, perhaps, except Flint and Needham, as their looks of amazement clearly bore witness.

"I think," remarked Barker, patting Flint on the shoulder, "our settlement related only to Thursday the 27th. That day was not marked on the ship's log — in fact for us it never existed.

It's too bad for you to lose a day like that, but you can make up for it on the return trip. If I am not mistaken," he added, "I ran up against one of you fellows when a stranger in New York, and didn't come off quite so well. This time you got left, but then I've been across the Pacific before, and this is your first trip."

With a grin on his face and his hands thrust deep in his pockets Barker turned, and strolled along the deck forward, humming a popular air from a comedy opera as he went.



Dregs.*

BY R. E. MARSHALL.

UNDER a street lamp a scrubwoman stood in front of a florist's window. The east wind whipped around the delicatessen shop at the corner, flapping the woman's draggled skirts around her thick ankles, flooding her with the smell of boiled beef and cabbage.

She stood with her arms hanging loose at her sides, blinking at the window in the center of which stood a tall vase of roses labeled "Extra, fifty cents each." They were just opened, splendid in color, exquisitely modeled, fragrant and fragile; the woman was old, faded, toil-twisted and coarsened, ill-smelling and stocky.

She was thinking of a day long ago when a boy her own age had given her just such a rose as that tallest one. "It isn't half as pretty or sweet as you" he had said, which was true.

The rose, like the years of youth and strength, had long since crumbled away. A slip of it still grew and flourished and cast its scarlet petals, like drops of blood, over a neglected grave, neglected because the only one left to care for it was a scrubwoman too busy fighting for life to give anything to the dead.

The woman slouched before the window, drawn by the beauty the weary years had ground out of her life as a moth is drawn by a candle flame.

A college youth passed by with a girl on his arm. Her furs brushed the woman's greasy sleeve, and the scent from the roses at her breast blew, spicy and rich, in the other's face, and the sound of the girl's young and careless laugh rang in her ears, stabbing her with a sudden fierce revolt, a bitter and welling longing for something beside the dregs of life. Something of this showed in her face, the blind and questioning look of the

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

starving, and a woman coming out of the delicatessen saw it.

"Poor soul," she thought as she paused a moment with the half contemptuous pity of the well fed. Then she remembered a certain night, before fortune in the shape of a job as waitress came her way, when she too had stood outside a bakery window and longed vainly for the price of a decent meal. That there could be a starvation other than that of the body she never dreamed.

"Poor soul," she muttered again, and taking fifty cents from her purse she pressed it into the charwoman's bony hand.

"Go on in," she said, "and get yourself a good dinner. Then you'll feel better." She gave her a little push and a smile that suggested the flash of white china, and hurried on.

The scrubwoman stood blinking at the coin in her hand. Her mind was slow to grasp the unexpected. Presently, however, she turned and entered the shop.

After awhile she walked down the street, moving with the waddling gait of the old and very weary. In one hand she held a piece of cheap sausage which she ate noisily and with evident relish. In the other hand she held a perfect scarlet rose at which she gazed with a deep and unthinking content. Its perfume rose to her nostrils and thrilled her with forgotten memories; more potent than opium it mounted to her brain, made her dreams seem real, so real that the warning yell of a policeman came to her ears like a faint and far away echo that was not separated from the crash and roar and blinding light that followed.

In the next morning's paper there was a six-line story of a street-car accident, and among the city's unclaimed dead there lay a little old woman whose features were set in an expression of youth and sweetness, an austere triumph and glory so great that it made the scarlet rose crumpled upon her breast seem tawdry like a daub beside a cameo. So powerful is the chemistry of Death with even the dregs of Life.

The Branding Iron.*

BY DONALD KENNICOTT.

LATE on Initiation Night, three of the older alumni sat smoking in an upper room of the Fraternity House. The apartment was lighted only by the Mystic Lamp about which the ritual of the Fraternity centers and which, with its curiously colored shade patterned in occult devices, symbolizes the dominion of the soul over the body. The men were one-time classmates, here reunited after many years; Simeon Railsford, the attorney; Waring, the specialist in nervous diseases; John Dasent, a lean, weather-browned ranchman, who had come East on one of his rare visits from the New Mexican solitude in which for some years he had secluded himself. Railsford ended a long silence.

"Queer thing," he remarked, — "that blister showing up on the boy's arm that way."

Dasent, who had only arrived during the dinner, after the initiation ceremonies were over, looked up inquiringly. "What's that?" he asked.

"Why," Railsford explained, "a thing that happened during the performance to-night — before you came. The kids fixed up one particularly devilish stunt and played it on that nervous little chap who sat next to Waring there at the dinner. They told him that all of us were branded on the arm with our monogram and that they were going to do it to him. They did everything possible to make him believe that they were in earnest; showed him fake scars painted on their own arms; had him stripped to the waist and tied to a chair; heated the iron while he watched them — went through all sorts of mummery until they had him convinced that they were really going to do it. Then one of them pretended to press the hot iron against his

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

arm, but instead a man behind touched him with a piece of ice while they let the iron hiss against a piece of raw meat. Well, when the ice touched him, the poor devil jerked about and gasped horribly; and afterward he fainted. And do you know ten minutes later, there was a big blister on his arm where the ice had touched him, just as though he really had been burned. Now what do you make of that?"

"Oh," Waring deprecated, "there's nothing so remarkable about it. That sort of thing is common enough in hypnotic trances."

Dasent lit a fresh cigar. "Well," he commented, "it certainly must have been rather surprising, though I have heard of similar occurrences. I'm sorry I wasn't there. Do you know if things of that kind have any relation to the stigmata of the saints? The old Spanish padre down where I live is always talking about that. Saint Francis, it seems, had scars appear on his body which were exact replicas of the wounds of Christ. And Saint Catherine and a lot of others had similar holy symbols appear on them."

"Undoubtedly," the physician answered. "In my opinion, they are all examples of the same thing — shadows which the light of a passionately brooding or perturbed mind has cast upon the screen of the flesh."

"I'm a lot interested in that sort of thing," the westerner remarked after a moment's silence, "because it seems to explain something that happened when I first went down to the Oscuro country."

"I expect you've seen a lot of queer things out there," Railsford suggested.

"Yes," Dasent admitted, slowly; and then with growing animation, "yes, I have. It's all so different down there though, it's hard to make you fellows understand. It's a desert country you know — desert mountains and desert hills and desert plains. A little river that dries up before it gets anywhere. Here and there, ten and twenty miles apart, a ranch-house, or a well and windmill, or a sheep camp. Yes, I've seen strange things there — things mysterious, touching, splendid, pitiful. I have seen a Mexican of the flagellant cult, with a great needle-thorned cactus

bound tightly to his naked back, striding along a moonlit trail in the mountains and bawling out the Gloria as if his ecstasy were mere drunken hilarity. I have come upon two men fighting a duel, one of them armed with barrels of a broken shotgun, the other with a live rattlesnake. I have seen a woman who had been gently reared in the East cooking food over a cow-dung fire beside a tent out on the hot plain, and displaying the happiest face I ever saw on a human being. I have seen a child of ten digging a grave. Yes, I've seen strange things there, but I don't think any of them were as dramatic, as significant, as amazing, as this business I was thinking of."

Dasent paused for a moment and then went on in the low, meditative tones and in the somewhat formal manner of one more accustomed to silence than to speech.

"One morning just after the annual June rains, I was riding up the river trail with my old Mexican herder Jacomé, when we overtook a queer, epileptic chap named Shaumann who had recently left off his work as camp cook to start in the cattle business for himself. His horse looked as if it had been ridden hard, though he said he had only come from a place about five miles below.

"Well, he rode along with us and a bit farther on we came upon a horse with an empty saddle. Now, you know there is something in the mere appearance of a riderless horse, which, like the sight of blood or the sound of certain tones in the voice, strikes straight to one's heart — seems inevitably significant of tragedy; so now, I felt an immediate prescience of disaster.

"We spurred forward and coming closer, recognized the beast as one belonging to a neighboring ranchman named Will Heath — a quiet, well-liked young chap who lived with his partner not far up the river. As the dragging bridle rein showed that the horse had not intentionally been sent home, I sent Jacomé to warn Heath's partner — an English remittance man named Hawley — and dragging Shaumann with me, set off to follow the horse's tracks.

"The trail proved a long one, clear enough over the recently wet soil, but difficult to follow over the occasional stretches of bare rock. About noon Jacomé overtook us, accompanied by the

Englishman, Hawley. The direction of the trail now indicated pretty clearly whence the horse had come — an outlying water-hole belonging to the Hawley-Heath partnership, near which a portion of their cattle were accustomed to range. Sure enough, it was there that just before sundown, our search terminated.

"The water-hole was in a lonely valley among the hills; as we rode over the last ridge, the arms of a huge, sun-warped wooden windmill appeared; then the rough log tower upon which it was supported; then a little shack, a branding corral, and a string of troughs about which were gathered a few dozen Hereford and long-horn cattle. The beasts were silent, but stirred about uneasily, jostling one another; a little group of them were sniffing at some object which lay on the ground in the unbarred corral. The windmill creaked around on its uneven bearings by jerks, with a rusty, dismal and ceaseless clangor.

"When we came nearer, the cattle fled wildly and we could then see that we had come to the end of our quest. Heath lay on his side there in the corral near the ashes of a fire, one arm doubled under him, the other outstretched. Above the left eye was a curious wound, the exact impress of a letter "C," that had evidently fractured the skull. As Hawley turned the body over, an ugly, yellow spotted lizard ran out from under it.

"Well, for a moment or two we knelt there, looking first at the face of the dead man and then at each other. Then Hawley spoke:

"'Branding iron,' he said simply.

"No one answered him for a little; the thing was obvious. And the conclusion which two of us, speaking almost at once, voiced a moment later, seemed almost equally obvious. 'Charlie Conway,' we exclaimed. For in the first place, Conway was the only one in the neighborhood whose brand required the use of a 'C' iron; on previous occasions he had been involved in dubious affairs; and only a week before, he had quarreled with Heath over a question of water rights. So next morning, after the body had been brought to Oscuro City, a self-constituted posse rode out posthaste to arrest the man.

"Well, Conway was evidently warned in some fashion, for they found his wife and two children alone at the little log house

in which he lived and in some anxiety over his unexplained absence. The fact of his disappearance settled any doubts which may have remained as to the identity of Heath's murderer. Yet there were causes enough to excuse the flight of even an innocent man, for, in spite of some reforms, justice in the Oscuro country only too often took its simplest and least accurate form — lynch law. Still, flight is like suicide, apt to be accepted as a species of confession. After that there was no further question as to the identity of the guilty man."

Dasent stopped and then after a pause looked up abruptly. "This boring you fellows?" he inquired. "No? Well, I'll go on then because I really would like to know what you think of the affair. I'll get to Hecuba presently." He relit his cigar, puffed a moment and then continued:

"Well, for days and weeks then, rumors ran about the district that Conway had been seen here or there; that he had made his way out to the railway and thence eastward; that he had crossed the line into Mexico; that he was living in disguise among the Mescalero Apaches; that he was hiding in the hills near his own home. The latter was probably correct, for one night two or three months afterward, some one caught a glimpse of him through the lighted window of his house. And before morning he had been captured.

"As I have said, every one was convinced of Conway's guilt; yet there was no disposition to harm him as yet. Sufficient time had elapsed for tempers to cool somewhat, and the sight of his woe-begone family pled for at least the decent delay of legal procedure. He was taken to Oscuro City; he was committed to the jail there; in due course he was brought to trial. The evidence against him was entirely circumstantial, but in the eyes of the jury called upon to judge him, it seemed damning and he was sentenced to death.

"Two days after his condemnation, Conway broke jail, got hold of a horse and fled to the hills again. And at that, we went back to lynch-law. It was felt that time enough had been wasted in futile formalities; that a bad example had been set for the encouragement of other evil-doers; that a painful but necessary business had been needlessly protracted; that the ends

of justice had been jeopardized if not defeated. It was a 'Vigilance Committee' that forthwith set out in pursuit of the fugitive and among its members there was a tacit understanding that the man was to be captured, but not brought back to Oscuro City.

"As you can imagine, flight in that region had narrow limits, for one essential of life — water — was to be had in but few places. So when a Mexican mesquite digger reported that he had seen Conway riding due northeast, we knew that he must be making for the railroad town some one hundred and fifty miles distant, by way of two watering places — the well where Heath's body had been found and a little spring in the hills about a day's journey farther on.

"This, therefore, was the direction taken by the pursuing party — Hawley, two cow-punchers named Bull McPadden and Campbell Dow, Shaumann, a freighter named Anderson, Jacomé, myself and half a dozen others whose names I don't remember. Conway had at least six hours' start of us, but was a heavy man and, as it appeared, was badly mounted. We, on the contrary, had brought extra mounts with us and were able to maintain a telling pace.

"We rode all day and that night watered our horses and rested for about an hour at the well where we'd found Heath's body. Most of us were used to hard rides and to ugly affairs of one sort or another and so stood it pretty well, but there by the windmill I noticed that the business seemed to be getting on Shaumann's nerves. His hand trembled and he kept looking over at the place where Heath had lain, as if the memory of the sight haunted him. It troubled me, too, I'll confess.

"Well, after a little we mounted and rode on; we rode all that night — like a troop of ghosts hurrying through the darkness. Shaumann kept close to me and every few minutes he would pass his hand across his forehead as if he were groping for something.

"At dawn of the second morning we found the trail not more than two hours old and in spite of our fatigue we pressed on. A little after noon we came upon the body of Conway's foundered horse — a plow animal, whose carcass, lying at the foot of a

stony ascent, seemed to protest pitifully at the cruel injustice of the task which had been required of it.

"Upon the collapse of his horse, Conway tried to double back on foot and so elude us, but a man riding far out on one side caught sight of him dodging behind a big *palmilla* and in a few moments he was surrounded. He made no further attempt at escape or resistance, but calmly seated himself on a boulder and waited for us, his chin on his chest and his great, gnarled hands hanging limply at either side like those of an exhausted boxer. We mounted him on a spare horse and rode forward a few miles to the spring of which I have spoken — a tiny trickle of bitter water which dripped from the base of a huge crag known to the Mexicans from its grotesque shape as *El Zopiloté* — the vulture.

"And now comes that part of this affair which has always seemed to me so mysterious, so amazing and yet so significant. Just at sun-down we reached the spring, and after watering and hobbling our horses, encamped there. The captive, poor wretch, maintained a sullen silence, but drank and ate avidiously of such food as we were able to offer him. He was then placed under guard in a little stone hut, built against the overhanging rock by the sheepherders, who, at lambing time, brought their flocks to the neighborhood of the spring. A single cottonwood, the only tree in many miles, grew a few yards below the water. It was determined that in accordance with the custom in such matters, that which we had to do would take place at sunrise the next morning.

"For a long time then, we sat silently about a little fire of mesquite roots — a company of gaunt, stern-featured, desert men, bent on the fulfilment of what we believed to be our duty. We were exhausted beyond the point of normal fatigue by the racking stress of the pursuit, and crouched with our torpid limbs cramped in unnatural attitudes, staring wakeful and wide-eyed at the tiny fire, at the thin fume of acrid smoke that rose vertically upward, at the icily brilliant scintillation of the desert stars.

"The fine white alkali dust had powdered our clothing and clung thick on beards and eyelashes; caked and furrowed with

sweat or with blood from drouth-cracked lips and eyelids, it drew leprous and fantastic masks upon the familiar faces. And over all — over that somber assemblage of ashen-visaged men, over the great hump-shouldered crag behind which the moon had risen, over the vast, cactus dotted plain — there seemed to brood a sentience, dark and pervading and inclusive as the night itself, of the grim business at hand.

"At last one of the gray masked specters about the fire shook himself free from the first stupor of fatigue, and stumbling over to the pool below the spring, washed the dust and grime from his face and hands. One by one then, the rest of us followed, less it appeared, from custom, than from a sense of fitness, a feeling that some ritual of purification was proper to the hour and to the occasion. Returning, some of us spread out blankets, yet no one attempted to sleep; instead, all resumed their places, silent, preoccupied, aloof from one another.

McPadden crouched on his heels, a grotesque and ungainly shadow; Anderson, the freighter, lay on his blanket, resting on one elbow; Shaumann sat with his fingers clasped about his knees, staring tremulously as if at a ghost and occasionally passing his hand across his eyes with that groping gesture, as if the alkali dust had hurt them; Hawley stood opposite him with arms folded and feet wide apart, watching the little column of smoke.

"Suddenly Anderson lurched awkwardly to his feet. 'For the love of God,' he cried. 'Won't somebody say something? And let's have some light.'

"No one answered him and turning, he trudged off into the darkness toward a little grove of *palmilla*; thence he presently returned dragging two great fibrous trunks behind him and threw them on the red embers of the fire. In a moment or two these blazed up, flinging out a wide pennon of flame that clearly illuminated the circle of figures about it and threw the distinctive features of each into clear relief — Hawley, with his clean-cut limbs and tawny moustache, the huge bulk of Bull McPadden, the patriarchal bead of old Jacomé, the glassy, prominent eyes and nervously mobile features of Shaumann. It was to him that Hawley spoke, after a moment.

"'Shaumann,' he said, abruptly, 'what the devil is the matter with your forehead — there just over your eye?' He spoke sharply and there was in his voice a note that seemed compounded of astonishment, of perplexity, perhaps even of fear.

"And upon Shaumann, too, the effect seemed unaccountably disturbing. He started back with twitching, distorted lips and jerked a nervous hand up to his face. 'Nothing,' he protested in his shrill, whining tone. 'There ain't nothing a-matter with it. Unless maybe so I scratched it coming through the *chaparral* back there.'

"Here McPadden turned toward him. 'Now that *is* funny,' he remarked, placidly. 'I sure *did* think I noticed something there too. He extended a huge fist and pulled Shaumann's arm away. 'Yes,' he said, 'there sure is, a sort of — well I'm damned.'

"He turned about to the Englishman with a look of amazement on his face. But Hawley paid no attention to him; leaving his place opposite, he advanced slowly toward the ex-cook, staring at him as if possessed and drawn forward by some uncanny fascination. Seizing the man by the shoulders, he turned him so that the light fell more fully on his face and stood there for a moment gazing. The next instant he cried out my name, called to me in a voice which shook with that which had struck deeper than horror. 'Come here,' he cried. 'Look — look!'

"Hurrying to his side, I found Shaumann on his knees, trembling pitiably in his captor's grasp and striving to avert his face. 'Look,' Hawley cried again, pointing. Shaumann's face shone pallid in the fire-light. There, above the left eye, was what seemed a livid scar in the shape of a letter 'C' — a mark of the exact shape and in the precise location of the wound on Heath's forehead. A faint crimson dew glistened upon it, the ghastly blood-sweat.

"Hawley turned to me. 'You saw the mark on Heath's body,' he demanded passionately. 'What's this? What can this be? What's this, I say?' I could make no answer; nor from the others who had crowded about us did there come any word save the incoherent speech of amazement.

"It was Shaumann who spoke next. 'Don't look at me like

that,' he gasped. 'You ain't got no right to look at me like that. It wasn't me that done it. I wasn't near there. No, I wasn't. It wasn't. It wasn't.'

"Shaumann was thus the first to accuse. We looked at one another in questioning silence for a moment. Then Jacomé pushed forward and with a stick drew the letter 'S' in the sand near the fire. '*Miré*,' he said, calling upon us to look. Then with a swift motion he obliterated half of it, leaving only 'C,' and then turning, pointed to Shaumann.

"There was an excited murmur. Then Hawley shook the poor wretch by the shoulder. 'You *did* do it,' he cried. 'Look at me if you can and say that you didn't.'

"At that Shaumann winced; then as if by a tremendous effort he steadied his limbs and slowly turned his face toward that of the dead man's friend and raised his eyes. For a moment he returned the accusing gaze silently and without flinching. 'You *did* do it,' Hawley repeated.

"Shaumann moved his lips without sound; then in a slow, expressionless and quite altered voice, he answered — 'Yes. I did it. I was branding a calf that — that he thought was his. He rode up quiet so I didn't never hear him until he was right on me. He had a gun in his hand and I thought my only chance was to be first. I hit up at him with the iron that was in my hand and caught him fair. He fell out of the saddle and his horse ran. I stayed by him a while, but pretty soon he died and then I went away.'

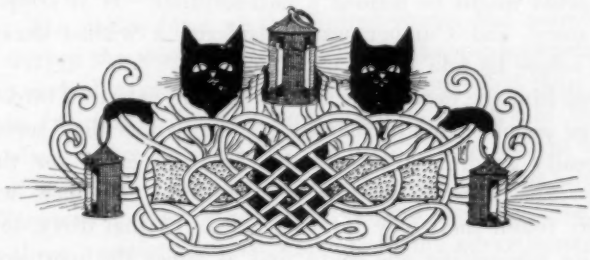
"Shaumann paused, sighed heavily, and then went on in the same dreary, expressionless and unconcerned tone. 'But he got even,' he continued. 'He got even. Every night I've seen him. First he'd come when I was asleep and wake me; and lately, since I couldn't sleep any more, he'd come anyhow. Always he rides up just like he did then, only he has an iron and is going to hit me with it. And Conway, too. He comes behind with a rope around his neck. Yes, I guess he's got even. Always he's been following me with that iron. And now — '

"He stopped, raised his hand wearily to his forehead, then with a look of mild perplexity, lowered it and looked at his palm. It was now stained darkly. And as he looked, the ex-

pression of his face changed — changed horribly, unimaginably. He uttered a dry, gasping sound; then with a spasmodically swift motion, he snatched the pistol from Hawley's belt, clapped it to his forehead, and fired. The bullet tore the whole top of his head off."

Dasent paused. For some moments none of them spoke. Railsford sat twirling the cord of his glasses; Waring stared fixedly at his unlighted cigar. At length Dasent inquired abruptly — "Well, Waring, tell me what you make of that?"

The physician looked up, smiled, but did not at first speak. Instead, he indicated with a gesture the lamp on the table between them — the Mystic Lamp, which, with its curiously colored shade patterned in occult devices, symbolizes the dominion of the soul over the body.



The Gabriel Klinst Mystery.*

BY JAMES FRANCIS DWYER.

IF a man were to climb the Metropolitan Tower in New York to-day, and by means of a vast megaphone scream out to the hustling city that he had discovered the solution of the Gabriel Klinst Happenings, every grown man and woman in Manhattan would strain their ears to hear what he had to say. The mind hates a mystery. Baffled curiosity erects within the brain an enormous interrogation mark, that stands up through the days and through the nights demanding an answer. That is why the mention of the name of Gabriel Klinst will always command attention. It is connected forever with a gigantic mystery which has grown greater since the aching brains of the wisest of Manhattanites put aside the puzzle of the "Twelve Incidents" of the Klinst affair four years ago last December.

This story doesn't give a full solution of the mystery. It gives what might be termed a half-solution. It is simply Cumner's story, and Cumner was considered a witless dreamer for years before he told me this.

I met him one evening at a little obscure café in Third Avenue. Strange people came to that café. The coffee they served there was really good, and the regular habitués came for the coffee alone. The other dishes were for irregular customers who occasionally found their way into the place. In that dirty, long room with its low ceiling one could find at times the most cosmopolitan gathering in New York. There were moustached men who were continually plotting to pull some one from a Presidential chair in South America; greasy Nihilists from Russia, who spat viciously when they spoke of "The Little Father"; suntanned adventurers of the Seven Seas, and men who hoped that Justice

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

would never tear from her eyes the bandage to which they owed their liberty.

Cumner was a regular. He sat always in the darkest corner, the corner where the cigar smoke used to gather in thick clouds when the little currents from the swinging doors swept it from the tables in the center of the room. Cumner was one of life's failures. He had the appearance of one who had been ducking continually from the fist of Fate. He was servile to the bearded Greek who owned the place; he took special pains to keep in the good graces of the surly waiter, and apologies sprang from his tongue by the battalion if he brushed against a person's sleeve in the smoky little den.

I knew Cumner for seven months before he told me this story. A score of times we had spoken of the Gabriel Klinst mystery before that evening, but Cumner had only shown the somewhat mild curiosity that one would expect from a quiet man of his type. But on this particular evening he startled me by leaning across the greasy table and making an assertion that left me dazed.

"I knew Gabriel Klinst," he said, softly.

I looked at him in stupid wonder. That a man could calmly assert that he knew Gabriel Klinst was disconcerting to my nerves. The police force of the United States had searched for Klinst during the weeks that followed the happenings which the newspapers had named the "Twelve Incidents," but their search had been fruitless. Rewards had failed to bring him from his hiding place, although, as far as the public could see, he was not guilty of a crime. The Pittsburgh millionaire who advertised his willingness to pay him fifty thousand dollars if he would answer three questions got no response to his advertisement, and the curiosity of the public grew greater. It was no wonder that people were curious. They wanted to know how it came about that twelve persons in different walks of life, who had met with accidental death in New York during the month of December, 1906, should each have had a scrap of parchment bearing a single sentence and the name of Gabriel Klinst in their pockets at the time they met their death. Not a relative of one of the deceased had ever heard the name before. There were no papers left by

the dead to shown their connection with the man, and yet that strange sentence of "I am at peace" above the name of "Gabriel Klinst" was found on the parchment slip that was in the clothing of each. It is no wonder I stared at Cumner when he asserted that he knew Klinst.

"Why — why," I stammered, "you're joking! There was a reward of a hundred thousand for any one who could describe him!"

"I didn't want the reward," he muttered.

"But you could have satisfied the curiosity of the people!" I cried. "Why, men and women have nearly gone insane trying to find out who he was, and how the scrap of paper came into the possession of their relatives."

"That was nothing to do with me," retorted Cumner. "I look after my own business."

I felt at that moment that Cumner was speaking the truth when he said that he knew the bearer of the mysterious name that was on the parchment slips found on the dead. He was not the man who would seek notoriety by making a statement that was untrue. The thin sensitive face and the apologetic manner that was chronic with him, would immediately convince one that he did not wish to use the assertion as a means of dragging himself into the limelight.

"But, Cumner," I spluttered, "how in the name of all that is holy did you meet him?"

"I was his agent," he replied, quietly. "Listen, Dalton, I will tell you all about it. I have never spoken of it to any one till to-night, and I don't know why I should speak of it to you. Still, I have a feeling that it would do me good to speak of it, so I will tell you the story from the beginning.

"Klinst was a visitor here. He wasn't a regular, but he came about once a week, generally on Saturday nights, and we became intimate. He was a tall, thin man, with a clean-shaven face; I should take him to be a man of about forty years. No, not one of the alleged portraits the newspapers published resembled him in the slightest degree. Neither did any of the people who came forward with statements that they knew a man of the name, make a near guess at the real man.

For my man was the real Gabriel Klinst. I'm sure of that!"

Cumner halted for a moment, sipped his coffee with a meditative air, and again leaned across the table towards me.

"I know mine was the real Klinst," he murmured. "I know! Do you hear? He — *he,* the man who came here on Saturday nights, gave me those parchment slips, and it was I who delivered them. Yes. That dozen! I gave them out!"

I forgot everything when Cumner made that assertion. The babble from the tables that were near, the clouds of cigar smoke, the strange odors of the place — all were swept away, and the thin sensitive face of Cumner held me spellbound.

"I delivered those slips of parchment!" he repeated, hoarsely. "It astounds you, doesn't it? It astounds myself when I sit here and think about it, Dalton. But I did it. I've tried hard at times to make myself believe that it was a dream, but I carry the proof with me. That's the worst of it."

"But how did you do it?" I cried. "Tell me, Cumner! Tell me!"

The little man spread his elbows and used his thin hands as a support for his weak chin. "I'll tell you if you wait," he gurgled. "Klinst and I became intimate as I said. He would sit here at this table and sip his coffee with me on the nights that he came here, and sometimes we would walk home together. He had a big mind. He would talk on all sorts of subjects and I would listen. I listened too much, Dalton. Do you hear me? I listened to that man till I believed he was something above the ordinary. He was my idol. I looked up to him, drank in everything he said. He sort of — of — "

"Hypnotized you," I suggested.

"No, no; he didn't hypnotize me! It wasn't that; I mean it wasn't hypnotism. It was something else, something that I have been trying to fathom for this last four years. I suppose I'll never fathom it. Let us say that Klinst had a big brain and that I had none. Let us say anything. He might be a devil, — I think he was. But I didn't think so then. I thought him the brainiest man in the universe, and I believe he was. Yes, I believe that no one knew as much as Gabriel Klinst.

"It was on the twenty-ninth day of November that he gave me

those slips of parchment. They were all the same. Thirteen small pieces of parchment with the single sentence, 'I am at peace' printed above the signature of Gabriel Klinst. Why did he give them to me? I've asked myself that a thousand times, and then I laugh at my own stupidity. He gave them to me to give away to others!"

"Did Klinst tell you that at the time?" I asked breathlessly.

"He told me nothing that I can remember now," replied Cumner. "I know that he did say something, but I cannot think of it. I've tried mighty hard to recall the words, but I cannot. That's strange, isn't it? They went out of my head, and they have never returned. Why, I had forgotten them next morning! That was the thirtieth of November. I didn't go out that day. I stayed at home and tried to think what Klinst had told me to do with the slips of parchment. I knew it was no good trying to find him. He would never give me his address, and he only came here about once a week as I told you.

"On the morning of the first of December I took an 'L' train down to Brooklyn Bridge. I had the slips of parchment in my pocket, and I was still wondering about the forgotten instructions when I crossed Park Row and walked towards the Post Office. I was crossing Mail Street when I met Chester Brett. Mind you, I didn't know his name then. I recognized his photo when I saw it in the papers that evening.

"He passed me before the desire to give him one of those parchment slips had gripped me properly. Do you understand? I walked a few yards, and then — please, believe me, Dalton! — I rushed back and pushed one of those infernal slips into his hand. You know the rest. He was killed in the subway accident that afternoon, and the piece of parchment was found in his pocket."

"Did he say anything when you gave it to him?" I gasped. "Did he speak?"

"No," replied Cumner. "He looked at me and then at the scrap of paper, and passed on. All that day I tried to analyze the feeling that had prompted me to give him that bit of parchment, but I failed. I cannot tell the reason at this moment. I read in the evening papers that the scrap with its peculiar word-

ing had been found upon him when his body was recovered from the wreck, but I had no inclination to come forward and tell that I had given it to him about six hours before he was killed.

"It was on the afternoon of December the third that I saw Miss Spillane. She was in an automobile in front of the Grand Central Station. I was struck by the beauty of her face, — you will remember that she was an extraordinarily beautiful girl, and then — Why, yes; you know what I did. I gave her the second slip. She smiled as if she regarded me as a harmless lunatic, and I walked on without speaking. She was killed in Madison Avenue at dusk through the auto colliding with a van, and that scrap of parchment was found in her vanity bag. Why they didn't throw the slips away has been the biggest puzzle to me. I would — Oh, one did throw his away! I forgot him for the moment. He was the fourth, the loafer who fell from the stringpiece into the North River. I met him about eleven o'clock on the night of the fourth of December. I was crossing Abingdon Square, and he asked me for the price of a meal. I was immediately gripped with the same feeling that had taken possession of me on three previous occasions. I tried to strangle it, but I couldn't. I gave a slip to him. He flung it down and cursed me as I walked on. At the corner of Bleecker Street I looked back. He had returned to the spot where he had thrown the slip, and when I looked back he was trying to decipher the printed sentence under a lamp. The piece of parchment was found upon him when the watchman on the pier had hauled him from the water, and if you will remember, that was the first occasion when the newspapers commented upon the strangeness of the fact that four people who had met with accidental deaths in four days had in their possession at the time of their death a parchment slip bearing the sentence 'I am at peace' and the signature of an unknown named 'Gabriel Klinst.' I suppose it was the fact that Chester Brett, a millionaire, should have had in his pockets a card that was identical with one found in the rags of a vagrant, that stirred their curiosity.

"On the next morning I gave one to Farelly, the truckman, and he kept it. On the same night I gave another to young Phillipson. It was strange that he hadn't read about the others in

the papers. That is what puzzles me now. Although every paper in New York commented on the matter the day after the vagrant was found in the North River with the slip in his pocket, not a single one of the other eight to whom I gave the scraps of parchment in the six following days seemed to have heard of the matter. At least they gave no sign that they had heard when I presented the slips.

"You don't wish me to tell you where I met each one, do you? I never addressed a word to one of the twelve. Don't you think that strange? They took me for a crank or a distributor of tracts or something like that. The words puzzled them."

"But how did you meet a person like Mrs. Hellings?" I asked. "She never went out."

"She was on her piazza," replied Cumner. "I was passing by, and that feeling gripped me. She must have kept the card in her hand while that fool son of hers was fiddling with the powder that exploded and killed her. I feel relieved at telling you all this, Dalton. I've wanted to tell some one, and I've done it at last. But he was the real Klinst, wasn't he? No mistake about it! I haven't seen him from the moment he gave me the slips. Must have gone away out of the city. I've tramped over all this East Side looking for him, but the hunt was vain. He was the brainiest man I ever met, but he was a devil. He was surely — "

"Hold on!" I interrupted. "You say that Klinst gave you thirteen slips, but there were only twelve cases reported. I mean only twelve persons had the slips on them when found."

"I only delivered twelve," replied Cumner. "I have never had a desire to give the other away."

"Do you mean to say that you still have it?" I cried.

"Certainly," he murmured. "I have it here in my pocket. I'll show it to you."

He placed his thin fingers in his vest pocket and pulled out a scrap of parchment. He held it across the table for my inspection, but a wave of fear seized me at that moment and I sprang back from it.

"I don't want it!" I cried. "Put it away!"

Cumner laughed and lifted his hand to return the slip to his

pocket, but the movement was never completed. A heavy piece of the plaster cornice immediately above his head came away suddenly and struck him with tremendous force. He lurched forward upon the table, gurgled a few words, then remained perfectly still. The policeman who was called in took the card from his fingers and held it till the coroner came.

As I said in the start, this story does not explain everything concerning the Gabriel Klinst Happenings. It tells all that Cumner knew, but there is something yet to be told. How the thin little dreamer came to pick the persons who were in the Great Shadow is a mystery that will always puzzle. But he did pick them. Perhaps his own death resulted from the fact that he tried to give a card to a person about whom he saw no halo of tragedy. It was the first time he had attempted to hand out a slip without the "inspiration," and it looked to me as if Destiny had blackhanded him. It was curious, wasn't it?

The Parable of Millard Who Loved Blessed Farm Life at a Distance.*

BY C. M. HOFFMAN-SCHERER.

AY MILLARD was born on a farm, without his consent. If his father had tried to get his consent to being born on a farm, he and the old man would have had a serious difference before he was born. That is, it seems fair to conclude that such would have been the case, since Ray showed a decided dislike for farm life as soon as old enough to show dislike for anything. He had got barely big enough to do little chores when his father began to hurry him out of bed at four o'clock of mornings; and if the old man was in doubt whether it was a little too early, he gave the call Ray so hated to hear, for the father was desperately afraid that by accident it might sometime be a fraction of a second after four.

Cold winter mornings Ray would get out of bed and stumble around in the dark, while he was thinking up new ways to dislike living on a farm. Then, when he was set to pulling weeds after they had got so big and the ground so dry that it called for the strength of a man, Ray went on thinking up new ways to dislike farm life.

When the boy got an opportunity now and then to go to town with his father, he was quick to see what lives the town boys led and how they dressed. All that helped him to think of new reasons why he did not like being a farm slave. He noticed that town boys jingled money in their pockets. He didn't. He couldn't. He had none to jingle. He worked like a mule, while they passed most of their time in idleness or at work that did not give them the backache or make their fingers thick and stiff. Their shirts were clean, white; his, not white, dirty.

* Copyright, 1911, by The Shortstory Publishing Company. Copyright secured in Great Britain. All rights reserved.

He looked up to the town boys and they looked down on him, as he observed his father looked up to men who lived in town while they did not perceptibly look up to his father. People would ride out from town to fish along the creek that flowed through the pasture, and had plenty of leisure for such pastime. If Ray wanted to go fishing, his father would think of work that needed doing too much for Ray to waste any time hunting worms and feeding them to fish. Likewise, town people would come out and hunt all over the farm, but Ray was not allowed time for hunting. Work was the only thing he could hunt for. He was led to it, and sicked on it. If he wanted to go nutting, it was the same old story — work, work, work, and more work. Their farm raised the fish, and the game, and the nuts, that the town folks got, while Ray was such a work beast that he couldn't get time to gather what the farm produced.

It was a puzzle to Ray why his father was always telling him what a good thing it was to live on the farm, how independent a farmer can be, and how honorable the work of a farmer is. Everybody united with his father in saying these things, and everybody acted like they were untrue. "They all are telling lies, or they're all acting them," Ray said, "for their words and their actions don't gee; and actions have the reputation of speaking louder than words."

Ray liked books as much as he disliked getting up at four o'clock on cold, dark mornings; as much as he disliked pulling big weeds out of hard earth; as much as he disliked a life of all work and no play. His father grumbled and worried because the boy wanted to study instead of being a farm slave. But the dislike of the old man for what interested Ray did not make Ray dislike it, and he kept on studying and being sorry that he was a farm slave.

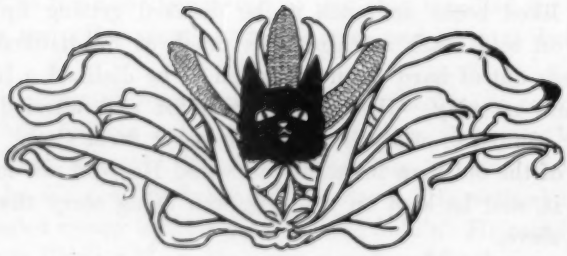
By and by the boy became a man, was of age, was his own boss, could stay on the farm or leave it. Did he stay? Answer it yourself. You won't have to guess twice. He worked his way through college while the old man pitied his judgment. Ray looked back at the farm as a man who has been in jail looks back at the jail, as something he has been very closely connected with, but which he would forget if he could.

When Ray was graduated from college he went into newspaper work, and was soon writing for agricultural papers. His writings were in great demand owing to the plausible way in which he could urge young men to stay on the farm. He could urge this with so much more grace than his father ever could that farmer fathers would sit up nights to read such assertions from his pen and show them to their sons who were impatient of enduring what Ray endured at their age.

MORAL: If you've been stung, send somebody else around to get shocked, and while you hawhaw at the other fellow your own sting will not demand so much attention.

ON THE Q. T.: No matter how hard farm work is, it can be endured with pleasure when you sit in an easy chair and write how your victim should do it.

LAGNIAPPE: Working two days every twenty-four hours gives one a hump on the back as a lasting memento, chronic tiredness, and a large harvest of regrets.



IF you're not happy in your work, if you'd rather be doing something else, there's no reason why you should work on, being unhappy, but you should prepare yourself for the work in which you will be happy; work in which you can put your heart: Success.

It's not necessary for you to quit what you're doing now in order to get ready for your life's work. Stick to what you're doing until you're ready to change: then change and stick!

The Home Study Courses prepared by our faculty are not equalled by any university or college in America. Through them you can prepare yourself for the work in which you will be most happy. The matter is in your hands. It's for you to decide. Do you want to be a factor in the large affairs of life? Are you satisfied with your present attainments? You're not, no live person is. The way is open. A request for particulars is the first step up. Take it! They'll come by return mail, together with specific information on the subject you indicate on the coupon.

With your pluck and ambition, no one can prevent your succeeding, excepting yourself. Don't stand in your own way. Send today for particulars.

The Peoples University
P. O. Box 1461
University City, St. Louis, Mo.

CUT HERE

THE PEOPLES UNIVERSITY
P.O. Box 1461, University City, St. Louis, Mo.

Music	Stenography
Art	Typewriting
Journalism	Bookkeeping
Short Story Writing	Penmanship
Teachers' Courses	Agriculture
Kindergarten	Bee Keeping
Veterinary Science	Poultry Culture
Civil Service Preparation	Floriculture
College Preparatory	Dressmaking
Auto Engineering	Photography

Name.....

Street & No......

P. O...... *State*.....

The EDITOR

A Journal of Information for Literary Workers, is "The Little Schoolmaster" for the Whole Fraternity of Writers

EACH month, forty-eight pages of helpful articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Technical articles upon all branches of literary work. Current information as to the **Literary Market,** showing the present needs of various publications. Advance information regarding all **prize story competitions.** Announcements of new publications, and their needs.

The only journal of its character in America, and one that no writer can afford to be without.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR PUBLISHING CO.
RIDGEWOOD, N. J.

MAUPASSANT

Only $3.60; 8 Vols.

Size 4 1-2 x 7 inches **Illustrated**

226 COMPLETE STORIES *and*

PEARSON'S ONE YEAR

THE BEST BOOK VALUE EVER OFFERED

You may send simply $1.00, as good faith, and we will ship, EXPRESS PREPAID, with special privilege of examination, $2.60 Collect. If not satisfied, your $1.00 refunded and no questions asked. Foreign orders 50 cents extra.

FRENCH authors have written many lively tales which, because of false conventional modesty, have been, until recent translations, unknown to those who read only English. Prudish modesty and unfair prejudice have deprived us of the merriest and liveliest tales ever written. Maupassant was the one man in France who could write truly the realistic scenes of **REAL PARISIAN LIFE** so fascinatingly as to rivet your attention.

THE REAL DOINGS OF LIFE—is what Guy de Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. He always fixes upon the one thing of most human-soul interest and makes it as vivid as any stage scene. These absorbing stories should be in every library—**tales of travel, mystery, adventure, comedy, pathos and tragedy, love and realism.**

EIGHT BEAUTIFUL VOLUMES of the Most Fascinating Reading in the World. Contain over 2,500 pages, more than **300 pages** to the volume, printed from new 10-point type, on pure white paper. Pages are wide, illustrated, bound in de luxe art cloth, backs and sides stamped with an ornamental design.

Advertising Edition. Write at once.

PEARSON'S MAGAZINE
412 E. 24th St., New York City

We Want Story Writers

We read, criticize, revise, and typewrite stories, plays, and book MSS.; we sell them on commission or tell you where to sell them. We teach **Story-Writing** and **Journalism** by mail. Our students and patrons sell their MSS. for 1 to 5 cents a word. Established, 1895. Endorsed by leading newspapers and book and magazine publishers. Send for our free booklet **"Writing for Profit"**; tells how and gives the proof.

THE NATIONAL PRESS ASSOCIATION
68 The Baldwin **Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market
MSS. SUCCESSFULLY PLACED
Criticised, Revised, Typewritten. Send for leaflet E.
References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

SEND YOUR MSS. TO ME for candid, helpful criticism and advice. Low reading fee: 2500 word manuscript, $1.00, 5000 words, $1.50; each additional thousand, 25c. Manuscripts correctly typewritten, 45c per 100 words. Poetry or dialect, 90 per 100. **ELIOT K. STONE, DENIO, OREGON.**

PLOTS WANTED We want plots for moving picture plays; good pay for acceptable plots; any one with imagination can learn to write them; send manuscript at once or write for instructions.
Moto-Art Institute, Dept. 214 Kansas City, Mo.

$10,000 FOR A SONG RECENTLY PAID

Send us **YOUR SONG POEMS** for examination and offer.
H. KIRKUS DUGDALE CO., Dept. 173, Washington, D. C.

SONG WRITERS-COMPOSERS

Send us your songs. Immediate publication guaranteed if possessing merit. Send for our catalog of famous song successes. New York's Leading Music Publishers. Known Everywhere.
F. B. HAVILAND PUB. CO., Dept. 139, West 37th St., N.Y.

SONG WRITERS Send for my **SPECIAL OFFER.** The fairest, squarest of propositions is at your disposal. My Free Booklet contains full particulars.
ROBERT B. KELLOGG, 25 East 14th Street, New York, N.Y.

Short Story Writers

Have your manuscripts typewritten. Far better chance for acceptance. Lowest rates. Send postal for prices. **E. H. ORR, 190 HOLDERNESS STREET, ATLANTA**

Manuscripts Typewritten

Your chances for editorial consideration vastly increased. Write now for rates.
L. E. SWARTZ, 1826 NEWPORTE, CHICAGO

Salesmen and Saleswomen Wanted

Thousands of good positions now open, paying from $1000 to $5000 a year and expenses. No former experience needed to get one of them. We will teach you to be an expert salesman or saleswoman by mail in eight weeks, and assist you to secure a good position and you can pay for your tuition out of your earnings. Write today for full particulars and testimonials from hundreds of men and women we have placed in good positions paying from $100 to $500 a month and expenses. Address nearest office.

Dept. 183, NATIONAL SALESMEN TRAINING ASSOCIATION
Chicago, New York, Minneapolis, Atlanta, Kansas City, San Francisco.

DIAMONDS WATCHES ON CREDIT LOFTIS SYSTEM

LET US SEND YOU A FINE DIAMOND OR WATCH ON FREE TRIAL

Write for catalog containing over 1500 illustrations of Diamonds, Watches and Artistic Jewelry. Select any article you would like to own or present as a gift to a loved one. It will be sent on approval—all charges prepaid. If satisfactory in every way, pay one fifth down and keep it, balance in eight equal monthly amounts. Any honest person may open a charge account with us. Our prices are the lowest. Write for a free copy of the LOFTIS MAGAZINE.

LOFTIS BROS. & CO. THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE Dept. L-52, 92 to 98 State Street, Chicago, Ill.— Branches: Pittsburg, Pa., and St. Louis, Mo. [Write today.

CLASS PINS AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel, Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

WANTED

Old mining, oil or other stocks, listed or unlisted; give name of company, number of shares and price. Address LAND SUITE 345, 12 W. 31st St., New York City.

PLAYS

Large List. Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. T. S. DENISON & CO., Dept. 34, Chicago, Illinois.

AGENTS Portraits 35c, Frames 15c,

Sheet Pictures 1c. Stereoscopes 25c, Views 1c. 30 Days' Credit. Samples and Catalog Free.

CONSOLIDATED PORTRAIT, Dept. 1428, 1027 W. Adams St., Chicago

(CUT THIS OUT—IT MAY NOT APPEAR AGAIN)

HOW THEY WIN

at Slot machines, Dice, Cards, Faro, Roulette, Spindles, fair games, etc., exposed. Get wise. Big Illustrated circular FREE.

HAM. B. CO., BOX 1605, HAMMOND, IND.

ELECTRIC GOODS FOR EVERYBODY.

World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

Whitest Soap ever Made

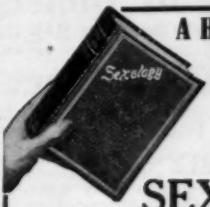
No grease used. You can make any quantity in your own home in thirty minutes and never soil the floor. Excellent product. Big money saver. Receipt for making this household soap sent for $1.00.

Satisfaction guaranteed.

J. L. McLANE, TALLADEGA, ALA.

WATCH RING & CHAIN FREE FOR SELLING POST CARDS

We positively give FREE a STEM WIND, STEM SET, BEAUTIFULLY ENGRAVED, Plated WATCH, equal in appearance to Solid Gold Watch, American made, guaranteed 5 years and a beautiful Ring set with an Im. Diamond, for selling only 20 packages of beautiful high grade art post cards at 10c a package. Order 20 packages, and when sold, send us $2, and we will positively send you the Watch, Ring & Chain. WILLARD WATCH CO., Dept. 1047, CHICAGO



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 701 Perry Bldg., PHILA., PA.

GRAY MOTORS

6 HORSE POWER COMPLETE $94

1,253 Cylinders, 3 to 36 H.P.

Absolutely Guaranteed by a RESPONSIBLE concern.

Write for complete catalog today—tells all about how these high grade motors are built in the **largest plant in the world** devoted exclusively to the manufacture of 2-cycle motors.

GRAY MOTOR CO., 91 Leib St., Detroit, Mich.

Agents wanted in every county to sell **Novelty Knives**, with name, photo, lodge emblem, etc., on handle. Guaranteed razor steel blades. **Big profits—quick sales—exclusive territory.** You should be independent. Let us show you how. **Write quick for terms.**

NOVELTY CUTLERY CO. 83 Bar St., Canton, O.

Sent on Approval. Send No Money. $2.00

WE WILL TRUST YOU TEN DAYS. Hair Switch Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc.

ANNA AYERS, Dept. 389, 19 Quincy St. Chicago

RIEGER'S
Pure Monogram
WHISKEY

Express Prepaid

4 Full Quarts Rieger's Monogram Extra Fine **$3.00**

8 Full Quarts Rieger's Monogram Private Stock **$5.00**

FREE two sample bottles, gilted glass and cork-screw with every order.

Over 100,000 customers appreciate our whiskey and acknowledge that it is far the best ever distilled. For smoothness and mellowness of flavor it cannot be equaled. Money refunded if whiskey is not perfectly satisfactory. Order today.

J. RIEGER & CO.
1680 Genesee Street,
Kansas City, Mo.

Learn Automobile Business

Ours is the only **Automobile Engineering School** in United States which acts as preparatory training school for auto factories and employs its students, while studying. We teach by mail. Part of tuition payable after we place you in a good position. Course covers eight different branches of the automobile business.

Write for plan D. It is FREE.

The Automobile College of Washington, Inc.
References: Fourteenth St. Savings Bank. **Washington, D. C.**

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work. **S. Scheffer, Treas., M-H. 166, Chicago**

Live Agents Wanted

Hustlers to handle our attractive combination packages of soap and toilet articles with valuable premiums. One Michigan agent made $65 in 47 hrs., another $21 in 8 hrs., another $22.50 in 10 hrs. Write to-day. **E. M. DAVIS SOAP CO., 1454 Carroll Ave., Chicago, Ill.**

New Rupture Cure

Don't Wear a Truss

Brooks' Appliance, New discovery. Wonderful. No obnoxious springs or pads. Automatic Air Cushions. **Binds and draws the broken parts together as you would a broken limb.** No salves. No lymphol. No lies. Durable, cheap. Sent on trial. Pat. Sept. 10, '01.

CATALOGUE FREE
C. E. BROOKS, 3208 Brooks Building, Marshall, Mich.

Mexican DIAMONDS On FREE Examination

The Mexican Diamond is the only gem exactly resembling finest South African first-water genuine diamond. The same blue-white fire, dazzling brilliancy, rainbow flashes of color, and perfect cut. Only an expert can tell the difference. We guarantee permanent brilliancy and satisfaction.

To prove our claims about this wonderful gem, we will send **for free examination** by express, C. O. D., either ring shown above, **in solid gold**, set with ½ or 1-carat AAA quality Mexican Diamond at these **Special Introductory Prices:** No. 2500 Ladies' Tiffany Ring, ½-carat gem, **$4.98**; No. 2501, same but 1-carat gem, **$7.76**; No. 2550, Gent's Round Belcher Ring, ½-carat gem, **$6.94**; No. 2551, same, but 1-carat gem, **$11.36. Send no money**; simply give size worn and we will forward immediately with our guarantee. If you send cash with order, we will allow 10 per cent discount from above prices. If not satisfactory, return ring within 3 days for refund. **Write Today for Illustrated Catalogue of Mexican Diamonds. Free.**

MEXICAN DIAMOND IMPORTING CO.
Dept. D P 10 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond

BARODA DIAMONDS

Flash Like Genuine

ANY STYLE — DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay. Special Offer**—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.95. Sent C.O.D. for inspection. **Catalog FREE**, shows full line. Patent ring gauge included, 10 cents. **The Baroda Co., Dept. B8 838 N. State St., Chicago**

WATCH, RING & CHAIN FREE

STEM WIND & SET

FOR SELLING POST CARDS

We positively give **FREE a STEM WIND, STEM SET, BEAUTIFULLY ENGRAVED, Plated WATCH, equal in appearance to Solid Gold Watch, American made, guaranteed 5 years and a beautiful Ring** set with an Im. Diamond, **for selling only 20 packages of beautiful high grade art post cards at 10c a package.** Order 20 packages, and when sold, send us $2, and we will positively send you the Watch, Ring & Chain. **WELLS MFG. CO., DEPT. 0112, CHICAGO**

Are you a Story Writer? THEN

WEBSTER'S NEW INTERNATIONAL DICTIONARY

is a necessity for you

JUST PUBLISHED. New from Cover to Cover.

400,000 Defined Words and Phrases. 6,000 Illustrations. 2700 Pages. Contains **more** information of interest to **more** people than any other dictionary. **GET THE BEST.**

Write for Specimen Pages to
G. & C. MERRIAM CO., Publishers, Springfield, Mass.

How's your Job Alongside of His?

You can take this place

Do you want to "get ahead?" If you will let us we can show you how to become an expert auto driver—like the man at the wheel. His job isn't work—it's a cinch. Such experts EARN $35 to $50 A WEEK, and there is a big demand for them. Our Home Study Course trains you in your own home in a few weeks' time. A Small Down Payment starts you. Separable models of working parts showing every detail and movement free to every student. Write to-day for our Free Prospectus, with samples of lessons. We assist to BETTER POSITIONS. We are in constant touch with owners and garages requiring competent men.

BUFFALO AUTOMOBILE SCHOOL
The auto school that comes to you
9 Franklin Street Buffalo, N. Y.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps

O. G. STAPLES, Proprietor.

Fighting the Trust!!

The Smashing Anti-Trust Fight Now On!

Trust Prices Eclipsed at Last!

The World's Masterpiece of watch manufacture—the Burlington Special—now sold direct to the public at its *rock-bottom, anti-trust* price (and besides without middlemen).

We do not care what it costs—we *will* uphold our independent line; so we make the most sweeping, baffling offer ever made on watches.

This is *your* opportunity—**NOW**—while this great anti-trust offer lasts—get the best watch made anywhere at one-third the price of other high-grade watches. We even allow terms of **$2.50 a month** on our finest watch—easiest payments at rock-bottom price, the identical price the **Wholesale** Jeweler must pay.

Watch Book on Request Now do not miss this opportunity. At least we want you to know about ANTI-TRUST and TRUST PRICES. Write today. **Send a letter or postal; just say; "Gentlemen, please send me your Free Watch Book."** Address

BURLINGTON WATCH CO.
Dept. 1427, 19th and Marshall Blvd., Chicago

AGENTS WANTED

Sell our Big $1.00 Bottle Sarsaparilla for 39 cents.
200 Per Cent Profit.
Best Seller. Finest Medicine. Complies with pure drug law. Everyone buys. Write **now** for terms.
F. R. GREENE, Dept. 19, 25 Lake St., Chicago

I WILL MAKE YOU PROSPEROUS

If you are honest and ambitious write me today. No matter where you live or what your occupation, I will teach you the Real Estate business by mail; appoint you Special Representative of my Company in your town; start you in a profitable business of your own, and help you make big money at once.

Unusual opportunity for men without capital to become independent for life. Valuable Book and full particulars Free. Write today.

NATIONAL CO-OPERATIVE REALTY CO.
16 Marden Building
Washington, D. C.

E. R. Marden, Prest.

Shoe Elegance

so essential to the well gowned woman, is assured by the use of

Whittemore's Shoe Polishes

They meet every requirement for cleaning and polishing shoes of all kinds and colors.

THEY PRESERVE AND BEAUTIFY

Do not soil the clothing or grow sticky.

Finest in Quality — Largest in Variety

"Dandy" combination for cleansing and polishing russet or tan shoes, 25c. "Star" size, 10c.

For Women's and Children's Shoes use

"Gilt Edge"

The *only* black dressing that positively contains *oil*. Softens and preserves, and imparts a beautiful lustre. Its use saves time, labor and brushes, as it

Shines without Brushing

Always ready. Price, 25c.

"French Gloss" size, 10c.

If your dealer does not keep the kind you want, send us his address and stamps for a full size package.

Whittemore Bros. & Co.

20-26 Albany St., Cambridge, Mass.

The Oldest and Largest Manufacturers of Shoe Polishes in the World

PRINT Your Own Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, paper, &c. THE PRESS CO., Meriden, Conn.

Rider Agents Wanted

in each town to ride and exhibit sample 1910 bicycle. *Write for Special Offer.*

Finest Guaranteed 1910 Models $10 to $27

1908 & 1909 Models with Coaster-Brakes and Puncture-Proof tires, all of best makes $7 to $12

100 Second-Hand Wheels *All makes and models,* **$3 to $8**

good as new.

Great FACTORY CLEARING SALE

We **Ship on Approval** *without a cent deposit, pay the freight* and allow

TEN DAY'S FREE TRIAL.

TIRES, coaster brake rear wheels, lamps, sundries, *half usual prices.* **Do not buy** till you get our catalogs and offer. *Write now.*

MEAD CYCLE CO., Dept. H 154 Chicago

DRESSMAKING

Dressmakers are paid higher salaries than any other class of women. Some receive $3,000 for a single gown. Hundreds earn from $50 to $200 a week. What they are doing *you* can do. If you are a stenographer, bookkeeper, housekeeper, or even a dressmaker, we can teach you so that you can double your present income. Mme. Beardsley, winner of many medals, diplomas and prizes, will teach you, by mail, in your own home, to design, cut, fit, and make, without charts or mechanical devices, the simplest undergarment to the most elaborate gown.

Women's College of Scientific Dressmaking
La Crosse, Wisconsin

By affiliation with the Women's College of Scientific Dressmaking, and under our Co-operative Educational plan, we offer you this complete course in Dressmaking *without a cent of cost*—only a slight service is required. Why not send a postal today and receive full information?

THE PEOPLES UNIVERSITY
P. O. Box 808, University City, St. Louis, Mo.

MOTH-PROOF CEDAR

LININGS for Closets, Bureaus, etc.

Shipped prepaid, knocked-down, easy to fit in place. Write for particulars and free sample Genuine Moth-Proof Southern Red Cedar. Give exact inside measurements.

Cedarsafe Co. Dept. H. **High Point, N. C.**

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft' might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

Pacific Monthly, Portland, Oregon.

Gentlemen: — Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....

16-ft. Steel Launch $96

Complete with Engine, Ready to Run

18-20-23-27 foot Launches at proportionate prices. All launches tested and fitted with Detroit two cycle reversible engines with speed controlling lever—simplest engine made—starts without cranking—has only 3 moving parts—anyone can run it. STEEL ROWBOATS $20.00. All boats fitted with air-tight compartments—cannot sink, leak or rust—need no boathouse. We are the largest manufacturers of pleasure boats in the world and sole owners of the patents for the manufacture of rolled steel, lock seamed, concealed riveted steel boats. Orders filled the day they are received. Write for Free Illustrated Catalog and testimonials of 10,000 satisfied users.

Michigan Steel Boat Co., 1885 Jefferson Ave., Detroit, Mich.

Civil Service

Government positions pay well. Our course of mail instruction will quickly fit you to take and pass the competitive examinations. Study in your spare time, and in your own home.

The Home Correspondence School, Springfield, Mass.

By affiliation with The Home Correspondence School, and under our Cooperative Educational Plan we offer you this complete course in Civil Service Training *without a cent of cost* — only a slight service is required. Why not send a postal today and receive full information?

THE PEOPLES UNIVERSITY,
P. O. Box 809, University City, St. Louis, Mo.

AGENTS--BIG PROFITS

Selling VULCAN Fountain and Style Pens; extensively advertised; easy to sell; write for catalogue showing liberal discounts.
ULLRICH & CO., 27 Thames St., New York

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

For ten cents we will mail ten complete stories of the kind we want.

That Bunion Can Be Cured

Let us prove it to you **FREE** on your own bunion. Send us your name and a 2-cent stamp and we will mail you a trial treatment of our **ANTI-BUNION PLASTERS FREE.** This will prove, in the unmistakable language of results, that what we say is **so.**

So-called shields, pads, etc., will **never** cure you. They tend to make the bunion bigger and more tender, thereby increasing instead of decreasing the deformity. Our **ANTI-BUNION PLASTER** works on a different principle. It does not merely protect the bunion—it does not merely afford temporary relief—it completely **removes** the bunion and that for good.

Our Anti-Bunion Plaster first and almost **instantly** takes away **all** the pain and soreness. Then it dissolves the enlarged growth, and the final result is a natural shaped, normal foot, such as you were intended by nature to have. All this is done painlessly, harmlessly and without the slightest inconvenience. You do not have to wear shoes two or three sizes too large while using the plaster. It takes up no room, being as thin as paper, and you can wear your tightest shoes with perfect comfort.

Let us prove all this to you **free.** Send **now** for the **FREE** trial treatment and it will be mailed to you promptly in a plain, sealed envelope.

FOOT REMEDY COMPANY
3542 W. 26th Street - - Chicago, Ill.

Make Pure Lager Beer AT HOME

With **Johann Hofmeister Genuine Beer Extract**

Sample Can, Enough to Make 2 1-2 Gallons of Genuine Beer, sent FREE. A Man, Woman, or Child Can Make It.

Send for free sample can to-day.

I will gladly send enough Hofmeister Beer Extract to make 2½ gallons with easy instructions. Anybody can make the same fine quality Real Lager Beer that has been made in Germany for ages with Hofmeister Beer Extract. A fine, delicious, sparkling beer can be brewed in any home, in a few minutes, without any trouble whatever. This is a delightful Barley Malt and Hop Beer that pleases every member of the family. It is easy to make, and so good that everywhere it is introduced brewery beer cannot be sold. You can make it for about 6 cents a gallon, and you will like it better than what you buy in saloons or in bottles. Just send 20 cents in stamps or coin to help pay for postage and packing, and I will send Sample Can, enough to make 2½ gallons, FREE.

USE THE COUPON

FREE SAMPLE COUPON

JOHANN HOFMEISTER, 1206 Hofmeister Bldg., Chicago, Ill.

Send me, FREE, One Sample Can of Hofmeister Beer Extract, enough to make 2½ gallons Fine Quality Real Lager Beer. I enclose 20 cents to help pay for postage and packing.

Name .....

Street & No. ..... Town .....

WHITE VALLEY GEMS

See Them BEFORE Paying.

These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and **will cut glass.** Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Will send you any style ring, pin or stud on approval—all charges prepaid—**no money in advance. Write for Free illustrated booklet, special prices and ring measure.**

WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

ALLEN'S FOOT-EASE

Shake Into Your Shoes

Allen's Foot-Ease, **the antiseptic powder for the feet.** It cures painful, swollen, smarting, nervous feet, and instantly takes the sting out of corns and bunions. **It's the greatest comfort discovery of the age.** Allen's Foot-Ease makes tight-fitting or new shoes feel easy. It is a certain cure for ingrowing nails, sweating, callous and tired, aching feet. We have over 30,000 testimonials. **TRY IT TO-DAY.** Sold everywhere, 25c. **Do not accept any substitute.** Sent by mail for 25c. in stamps.

FREE TRIAL PACKAGE sent by mail.

"In a pinch, use Allen's Foot-Ease"

MOTHER GRAY'S SWEET POWDERS, the best medicine for Feverish, sickly Children. Sold by Druggists everywhere.

Trial Package **FREE.** Address, ALLEN S. OLMSTED, Le Roy, N. Y.

Crash!!—another wax record gone to smash!

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. Then play it and hear a finer, clearer, purer, stronger reproduction—better music in every way—than your machine ever gave out before. Play it every day for ten years and you will still have it, good as new. Almost too good to be true? Try it! Prove it! Send for one!

Six Good Records!

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this limited special offer so you can hear Columbia Indestructible Records on your own machine in your own home at your leisure. We know you will never buy another wearable, breakable, wax record if you will play just **one** Indestructible Record on your own machine.

2 Minute — 35 Cents (Fit any machine)

1305 Cubanola Glide.
1326 Mandy, How Do You Do.
1330 By the Light of the Silvery Moon.

4 Minute—50 Cents (Fit any machine having 4-minute attachment)

3065 That Mesmerizing Mendelssohn Tune.
3061 I Want What I Want When I Want it.
3064 Let Georgie Do It.

Send for big 40-page catalog listing all Columbia Indestructible Records — free.

Dealers Wanted—Exclusive selling rights given where we are not properly represented.

Columbia Phonograph Co., 2 Frankfort Street, New York City

YOU can't escape responsibility by ignoring the matter of educating your children. You don't want to. You think too much of them—besides you owe them an education. If you have one yourself you know why; if you haven't you know why a good deal better—we value most the things we haven't got: health, education.

You can render no greater service to your children, yourself, or the world than to see to it that the world is made better by your having lived. You can't render a better service than by sending into the world educated men and women—your boys and girls.

We are teaching over nineteen, nearly twenty, thousand pupils: old men and women, men and women, young men and women and children; all by correspondence.

Over two hundred courses. You may want to brush up on some subject; mark it; we'll send full particulars, also bulletin of the most important educational movement of the day. But going back to your children: give us an idea of what they are most interested in; we'll suggest studies that under our masters will enable them to realize their ambition; our faculty is known all over the world. We pay tuition.

Catalogue free upon receipt of marked coupon. Now!

The Peoples University
P. O. Box 1540
University City, St. Louis, Mo.

CUT HERE

THE PEOPLES UNIVERSITY
P.O. Box 1540, University City, St. Louis, Mo.

Please send me, without obligation on my part, full information as to how I can take up the study of the course I have marked below:

...Music	...Typewriting
...Art	...Bookkeeping
...Journalism	...Penmanship
...Short Story Writing	...College Preparatory
...Teachers' Courses	...Agriculture
...Kindergarten	...Horticulture
...Domestic Science	...Veterinary Science
...Civil Service Preparation	...Floriculture
...Dressmaking	...Poultry Culture
...Auto Engineering	...Bee Keeping
...Photography	
...Stenography	

Name.....

St. and No.....

City.....

State.....

ABSOLUTELY FREE

A 5 Vol. Set of

MAUPASSANT

Illustrated—4½ x 7 inches. Bound in Art Cloth. Each volume contains more than 300 pages.

You are NOT to pay anything for the set NOW nor AFTER you receive it

ORDINARILY we could offer these sets only at the regular price. An unexpected transaction has enabled us to add a few thousand subscribers to our magazine. That means new readers for PEARSON'S MAGAZINE. Now we're risking the price of these books that you will be continual readers year after year, and we believe that it is good business to let you have these sets of DE MAUPASSANT ABSOLUTELY FREE in order to get you started.

Our Proposition

The price of PEARSON'S MAGAZINE is 15 cents a copy, which, if purchased by single copies, costs $1.80 a year. For boxing, wrapping and express charges on the five volumes of DE MAUPASSANT, 150 *complete stories*, illustrated, printed from new large type, copyrighted 1910, size 4½ x 7, it costs an average of 80 cents each, according to distance; so send us $2.60 for the year's subscription for the magazine, and for the absolute cost of shipping and delivery.

There Are No Further Charges Of Any Kind Whatever

You may send only 70 cents, as good faith, and the books will be shipped you, with the Special Privilege of Examination before you pay the balance (the express companies charge 10 cents more for these collect shipments); or send the full amount at once and save 10 cents. Send us $2.60 in money, stamps, check, or money order. If the books are not satisfactory in every way, without quibble or question, we will refund you either the 70 cents or $2.60 paid.

French Classics

FRENCH **authors** have written many lively tales which, because of false conventional modesty, have been, until recent translations, unknown to those who read only English. Prudish modesty and unfair prejudice have deprived us of the merriest and liveliest tales ever written. **Guy de Maupassant's eventful career** gave him ideas, situations, and local color for his unsurpassed stories. Strong in imagination, overflowing with natural enthusiasm and passion in his study of human life and phases of human conduct, things really happening—not as we imagine they might, or as we would—**BUT THE REAL DOINGS OF LIFE**—is what Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. These absorbing stories should be in every library—**tales of travel, mystery, adventure, comedy, pathos, and tragedy, love and realism.**

You Must Write AT ONCE

PEARSON'S MAGAZINE "S"
425 East 24th Street, New York City

We Want Story Writers

We read, criticize, revise, and typewrite stories, plays, and book MSS.; we sell them on commission or tell you where to sell them. We teach **Story-Writing** and **Journalism** by mail. Our students and patrons sell their MSS. for 1 to 5 cents a word. Established, 1896. Endorsed by leading newspapers and book and magazine publishers. Send for our free booklet "**Writing for Profit**"; tells how and gives the proof.

THE NATIONAL PRESS ASSOCIATION
68 The Baldwin Indianapolis, Ind.

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

YOU CAN WRITE A SHORT STORY

Beginners learn thoroughly under our perfect method; many sell their stories before completing the course. We help those who want to sell their stories. Write for particulars.
School of Short-Story Writing, Dept. 83, Page Bldg, Chicago

SEND YOUR MSS. TO ME for candid, helpful criticism and advice. Low reading fee: 2500 word manuscript, $1.00, 5000 words, $1.90; each additional thousand, 25c. Manuscripts correctly typewritten, 4½c per 100 words. Poetry or dialect, 9c per 100. **ELIOT K. STONE, DENIO, OREGON.**

Manuscripts Typewritten

Your chances for editorial consideration vastly increased. Write now for rates.
L. E. SWARTZ, 1826 NEWPORTE, CHICAGO

Learn Jewelers' Engraving A high salaried and easily learned trade, taught thoroughly by mail. We teach the beginner better engraving than he can gain in years of rigid apprenticeship. We also improve the skill of any engraver. Send for catalog. Free.
THE ENGRAVING SCHOOL, 83 Page Bldg., Chicago, Ill.

A FORTUNE IN A SONG

Composers of Music, order your song poems from a professional writer. Criticism and revision of verse. Address,
Alva Snyder Independent Writer of Song Poems **Washington, D. C.**

SONG WRITERS-COMPOSERS

Send us your songs. Immediate publication guaranteed if possessing merit. Send for our catalog of famous song successes. New York's Leading Music Publishers. Known Everywhere.
F. B. HAVILAND PUB. CO., Dept. 139, West 37th St., N.Y.

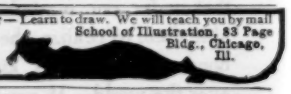
$10,000 FOR A SONG RECENTLY PAID

Send us **YOUR SONG POEMS** for examination and offer
H. KIRKUS DUGDALE CO., Dept. 173, Washington, D. C.

PLAYS

Large List. Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO., Dept. 24, Chicago, Illinois.**

Be an Illustrator—Learn to draw. We will teach you by mail how to draw for magazines and newspapers. Send for catalog.



School of Illustration, 83 Page Bldg., Chicago, Ill.

The Analysis of Play Construction and Dramatic Principle

By W. T. Price. Royal Octavo. $5.00.
"Undoubtedly the most far-reaching work on the construction of the drama that has ever been written."
—THEATRE MAGAZINE

Through Booksellers, or, for the Book, Circulars of the School (Correspondence, Collaboration), and of the Circulating Library of all published plays and books of the stage, address
THE AMERICAN SCHOOL OF PLAYWRITING
1440 Broadway, New York City, N. Y.

LEARN TO WRITE ADVERTISEMENTS **EARN** $25 to $100 A WEEK

We can positively show you by mail **How to increase your salary.** Book mailed free. **Page-Davis, Dept. 83, Chicago, Ill.**

DIAMONDS ON CREDIT WATCHES

Christmas Presents — **Write for Catalog**

Make your Christmas selections now before the rush is on, thus getting first choice and prompt service. Write for our handsome Christmas Catalog, filled with beautiful photographic illustrations of Diamonds, Watches, Jewelry, Silverware and Novelties. Select any article you would like to own or present to a loved one. It will be sent to you for your examination, all charges prepaid. If satisfactory in every way, keep it, paying one-fifth down, balance in eight equal monthly amounts. If not satisfactory, return it at our expense. You take no risk whatever. Our prices are 0 to 15 per cent lower than those of spot cash retail jewelers. Write for a copy of our handsome illustrated souvenir booklet, "Historic Diamonds." It is free.

LOFTIS BROS & CO. THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE
Dept. M 52, 92 to 98 State St., Chicago, Ill.—*Branches: Pittsburg, Pa., and St. Louis, Mo.*

AGENTS—$45.00 A WEEK
MENDETS
A PATENT PATCH

They mend leaks instantly in granite ware, hot water bags, tin, copper, brass, cooking utensils, etc. No heat, solder, cement or rivet. Any one can use them. Fit any surface. Perfectly smooth. Wonderful invention. Millions in use. Send for sample pkg., 10c. Complete pkg., assorted sizes, 25c., postpaid. Agents wanted.
Collette Mfg. Co., Box 1133 Amsterdam, N.Y.

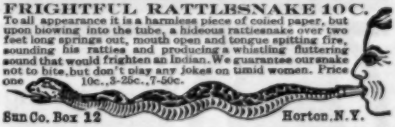
CLASS PINS
AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel, Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.
BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

AGENTS Portraits 35c, Frames 15c,
Sheet Pictures 1c, Stereoscopes 25c, Views 1c. 30 Days' Credit. **Samples and Catalog Free.**
CONSOLIDATED PORTRAIT, Dept. 1428, 1027 W. Adams St., Chicago

FURS FOR SALE
Black Lynx sets of magnificent large Russian Shawl and beautiful Rug Muff; elegantly trimmed with head and tails; lined with shirred satin; worn few times on stage by Barclay Sisters now leaving on Southern theatrical tour; practically new. Cost $80 per set, sell for $20 per set. Will send one or both C.O.D. with privilege of inspection at their expense.
Address their manager
MURRAY LIEBERS, 25 E. 14th St., New York

FRIGHTFUL RATTLESNAKE 10C.
To all appearance it is a harmless piece of coiled paper, but upon blowing into the tube, a hideous rattlesnake over two feet long springs out, mouth open and tongue spitting fire, sounding his rattles and producing a whistling fluttering sound that would frighten an Indian. We guarantee our snake not to bite, but don't play any jokes on timid women. Price one 10c., 3-25c., 7-50c.



Sun Co. Box 12 Horton, N.Y.

(CUT THIS OUT—IT MAY NOT APPEAR AGAIN)

HOW THEY WIN
at Slot machines, Dice, Cards, Faro, Roulette, Spindles, fair games, etc., exposed. Get wise. Big Illustrated circular FREE.
HAM. B. CO., BOX 1605, HAMMOND, IND.

DANDY HOME BUSINESS.
Collect names, information, etc., for business concerns. Sell your ideas, and knowledge by mail. Some make $100 to $1000 monthly. Instructive booklet for stamp.
National Information System, Dept. B, Marietta, Ohio.

AGENTS WANTED
Sell our Big $1.00 Bottle Sarsaparilla for 39 cents.
200 Per Cent Profit.
Best Seller. Finest Medicine. Complies with pure drug law. Everyone buys. Write now for terms.
F. R. GREENE, Dept. 19, 25 Lake St., Chicago

Sent on Approval. Send No Money. $2.00
WE WILL TRUST YOU TEN DAYS. Hair Switch
Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc.
ANNA AYERS,
Dept. 434, 19 Quincy St. Chicago

AGENTS MAKE $75 TO $250 a month

Agents wanted in every county to sell Novelty Knives, with name, photo, lodge emblem, etc., on handle. Guaranteed razor steel blades. Big profits—quick sales—exclusive territory. You should be independent. Let us show you how. Write quick for terms.
NOVELTY CUTLERY CO. 83 Bar St., Canton, O.

ARMY AUCTION BARGAINS

Tents	$1.40 up	Revolvers	$1.65 up
Leggins, Pr.	.15 "	Cadet Guns	1.20 "
Bridles	.90 "	Navy R'pt'g. Rifles	5.40 "
Saddles	3.00 "	Side-Arm Sword	.35 "
Shotgun	2.25 "	New Uniforms	1.25 "

Largest stock Government Auction Bargains in the world. 15 acres required for its storage. 344-page 1910 catalogue; over 2000 illustrations. Mailed 15 cents (stamps).
Cannons, Flags, Pistols, Rifles, Spears, Drums, Etc.
FRANCIS BANNERMAN, 501 Broadway, NEW YORK

PRINT FOR YOURSELF

Cards, circulars, book, newspaper. Press $5, Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.
THE PRESS CO., MERIDEN, CONNECTICUT

SAY Mr. PIPE SMOKER
The sanitaire will keep your pipe sweet and clean. Guaranteed. Will last a lifetime. Price 10c (coin). Manufactured by
THE HOLDFAST BOLT CO., 164 Belmont Ave., Springfield, Mass.

ELECTRIC GOODS FOR EVERYBODY.
World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.
OHIO ELECTRIC WORKS, CLEVELAND, O.

GRAY MOTORS

6 HORSE POWER COMPLETE $94
1,243 Cylinders, 3 to 38 H.P.
Absolutely Guaranteed by a RESPONSIBLE concern.
Write for complete catalog today—tells all about how these high grade motors are built in the largest plant in the world devoted exclusively to the manufacture of 2-cycle motors.
GRAY MOTOR CO., 91 Leib St., Detroit, Mich.

RHEUMATISM

Let Me Send You My $1 External Cure to TRY FREE. Just

SEND YOUR NAME ON A POSTAL

FREDERICK DYER, Cor. Sec.

I want you to try my Drafts. Send no money—just your name and address—a postal card will do. By return mail you will get a regular Dollar Pair of Magic Foot Drafts, the great Michigan remedy which is curing many thousands of the toughest old chronic cases, as well as all the milder stages. They cure by a very simple but wonderful principle which is fully explained in our Free Book. Write us. When your Drafts come, try them—then if you are fully satisfied with the benefit received, send us One Dollar. If not, keep your money. **You decide** and **we take your word.** Address Magic Foot Draft Co., 1149 Oliver Bldg., Jackson, Mich. WRITE TODAY.

New Rupture Cure

Don't Wear a Truss

Brooks' Appliance, New discovery. Wonderful. No obnoxious springs or pads. Automatic Air Cushions. **Binds and draws the broken parts together as you would a broken limb.** No salves. No lymphol. No lies. Durable, cheap. Sent on trial. Pat. Sept. 10, '01.

CATALOGUE FREE

C. E. BROOKS, 3208 Brooks Building, Marshall, Mich.

RIEGER'S

Pure Monogram WHISKEY

Express Prepaid

4 Full Quarts
Rieger's Monogram Extra Fine **$3.00**

8 Full Quarts
Rieger's Monogram Private Stock **$5.00**

FREE two sample bottles, gilted glass and corkscrew with every order.

Over 100,000 customers appreciate our whiskey and acknowledge that it is far the best ever distilled. For smoothness and mellowness of flavor it cannot be equaled. Money refunded if whiskey is not perfectly satisfactory. Order today.

J. RIEGER & CO.
1680 Genesee Street, Kansas City, Mo.

I Can Increase Your Earnings

If you want an independent business of your own requiring no capital, mail your name and address and let me send you our **Big Free 62-Page Book** showing how you may earn $5,000 to $10,000 a year in the

Real Estate, Brokerage and Insurance Business

Our system is a positive success. It equips you to conduct these money-making branches, and gives you a valuable Commercial Law Course Free. Clerks, Book Keepers, Salesmen, Agents, Solicitors, and others should investigate this. Send no money, simply your name and address, and I will mail you our **Big 62-Page Book, absolutely free.** Write to-day.

International Realty Corp., 4464 Manhattan Building, Chicago
Successors to The Cross Co. and H. W. Cross & Co.

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., MJ 166 - CHICAGO

WANTED

Old mining, oil or other stocks, listed or unlisted; give name of company, number of shares and price. Address LAND SUITE 345, 12 W. 31st St., New York City.

How's your Job Alongside of His?

You can take his place

Do you want to "get ahead?" If you will let us we can show you how to become an expert auto driver—like the man at the wheel. His job isn't work—it's a cinch. Such experts **EARN $35 TO $50 A WEEK** and there is a big demand for them. Our Home Study Course trains you in your own home in a few weeks' time. A Small Down Payment starts you. Separable models of working parts showing every detail and movement free to every student. Write today for our Free Prospectus, with samples of lessons. We assist to BETTER POSITIONS. We are in constant touch with owners and garages requiring competent men.

BUFFALO AUTOMOBILE SCHOOL
The auto school that comes to you
9 Franklin Street Buffalo, N. Y.

Be a DOCTOR of Mechano-Therapy

The Recognized Method of Drugless Healing

$3000 to $5000 a Year
WE TEACH YOU BY MAIL

In a few months you can begin practicing Mechano-Therapy—an elevating and highly paid profession for men and women. Simpler and more comprehensive than Osteopathy. Endorsed by physicians. A fascinating study, easy to learn. We teach you by mail or in class and guarantee success—an ordinary education and our course of instruction fits you for a professional life. Authorized diplomas to graduates. Work absorbingly interesting. Vast opportunities for social and financial betterment. Special terms now. Write today for our 84-page illustrated prospectus—free.

AMERICAN COLLEGE OF MECHANO-THERAPY, DEPT. 268
120-122 RANDOLPH ST., CHICAGO

Brew Your Own Lager Beer

HENNING WENNERSTEN,
Brewmaster,
Inventor of Beer Extract for Home Brewing.

Let me send you a sample can of my well known Braumeister Beer Extract. Made of malt and hops. This sample will make 8 gallons of pure, genuine Lager Beer. No experience necessary. Anyone can do it at home. Send 20c in silver or stamps to help to pay for packing and postage. Money back if not satisfied. **Braumeister Beer Extract** is now used in over 44,000 homes. Send for sample can today.

HENNING WENNERSTEN, 365 Wennersten Block, Chicago

Fighting the Trust!!

The Smashing Anti-Trust Fight Now On!

Trust Prices Eclipsed at Last!

The World's Masterpiece of watch manufacture—the Burlington Special—now sold direct to the public at its *rock-bottom, anti-trust* price (and besides without middlemen).

We do not care what it costs—we *will* uphold our independent line; so we make the most sweeping, baffling offer ever made on watches.

This is *your* opportunity—**NOW**—while this great anti-trust offer lasts—get the best watch made anywhere at one-third the price of other high-grade watches. We even allow terms of **$2.50 a month** on our finest watch—easiest payments at rock-bottom price, the identical price the **Wholesale** Jeweler must pay.

Watch Book on Request Now do not miss this opportunity. At least we want you to know about ANTI-TRUST and TRUST PRICES. Write today. Send a letter or postal; just say, "Gentlemen, please send me your Free Watch Book." Address

BURLINGTON WATCH CO.
Dept. 1428, 19th and Marshall Blvd., Chicago

$25 **Weekly and Expenses** to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, MD 317 - - - CHICAGO

GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at ⅓ to ¼ jewelers' prices, we will send **free** a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.

FRANK E. LESTER CO., Dept. DP 11 G, Mesilla Park, N. M.

WHITE VALLEY GEMS

See Them BEFORE Paying.

These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and will cut glass. Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Will send you any style ring, pin or stud on approval—all charges prepaid—**no money in advance.** Write for Free illustrated booklet, special prices and ring measure.

WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 701 Perry Bldg., PHILA., PA.

Books in Classic Fiction. "Bailiff's Maid," by Marlitt. "Marriage Verdict," by Dumas: **25 cents each,** Catalogue for stamp.

PAUL J. DUFF, D-2713 Mozart Street, Chicago.

ART & ETIQUETTE of COURTSHIP or Lovers Guide

Tells "How to Woo an Heiress," "How to Court a Bashful Girl," "How a Lady Should Manage Her Beau to Make Him Propose Marriage," "How to Catch a Rich Husband," "Love Letters," "How to Win the Favor of Ladies," "Wedding Etiquette, etc. etc. All subjects treated in a manner most helpful to Lovers. This Great Book sent Postpaid for only 10c., 3 for 25 cts., or 7 for 50 cents. Send coin or money order. **Gem Co., Box 51, Horton, N.Y.**

Flash Like Genuine

BARODA DIAMONDS

ANY STYLE

DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay. Special Offer**—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.85. Sent C O D. for inspection. **Catalog FREE,** shows full line. Patent ring gauge included, 10 cents.

Baroda Co., Dept. B 6, Leland and Dover Sts., Chicago

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft' might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

Pacific Monthly, Portland, Oregon.

Gentlemen:—Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....

The EDITOR

A Journal of Information for Literary Workers, is "The Little Schoolmaster" for the Whole Fraternity of Writers

EACH month, forty-eight pages of helpful articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Technical articles upon all branches of literary work. Current information as to the **Literary Market,** showing the present needs of various publications. Advance information regarding all **prize story competitions.** Announcements of new publications, and their needs.

The only journal of its character in America, and one that no writer can afford to be without.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR PUBLISHING CO.

RIDGEWOOD, N. J.

Join a Brass Band

Everybody Invited

Here is the opportunity now for everybody who wishes to get ahead—to enjoy life and make money. We will give you **inside pointers** on how to join a brass band. Band catalog and particulars **FREE.** Write today. Just send your name and address.

LYON & HEALY Wabash Ave. and Adams St. Dept. B-1428 CHICAGO

AGENTS--BIG PROFITS Selling VULCAN Fountain and Style Pens; extensively advertised; easy to sell; write for catalogue showing liberal discounts. **ULLRICH & CO., 27 Thames St., New York**

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

For ten cents we will mail ten complete stories of the kind we want.

"Always found in good company"

"The Hosiery of a Gentleman"

Shawknit TRADE MARK.

Socks de Luxe

A LIGHT, SILKY, BRILLIANT LISLE sock, possessing FINISH, CORRECT SHAPE, and FASTNESS OF COLOR, meeting every demand of the well-dressed man. Price, 35 cents per pair, or three pairs for $1.00 in attractive boxes. Transportation charges prepaid to any part of the U. S. Made in sizes from 9 to 11½ inclusive, in a wide variety of colors, as follows:

Style T10—Black
" T20—Cardinal
" T21—Burgundy
" T30—Tan
" T40—Tuscan Gold
" T50—Hunter Green

Send to-day for free Illustrated Catalogue

Style T60—Navy Blue
" T61—Marine Blue
" T62—Cadet Blue
" T70—Royal Purple
" T71—Heliotrope
" T72—Gun Metal Gray

YOUR HABERDASHER SHOULD SUPPLY YOU

SHAW STOCKING CO. 91 SHAW ST., LOWELL, MASS.

Crash!!—another wax record gone to smash!

You can handle a **Columbia Indestructible Cylinder Record** with the greatest confidence — it will not break, whatever happens.

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. It can be badly abused, and can be played indefinitely, with no possibility of wearing out.

But the real reason of the fast-growing popularity is the quality of the music. The tone is clearer and far more brilliant than that of any wax record, played on any machine. Like to prove it? Send for one. We know you will never buy another wearable, breakable wax record when you have played just one Columbia Indestructible Cylinder Record on your own machine.

Six Good Records!

Here are six splendid new records, selected from the big 40-page Indestructible Record Catalog.

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this special offer so you can hear Columbia Indestructible Cylinder Records on your own machine in your own home.

2 Minute — 35 Cents (Fit any cylinder machine and last forever)

1390 In the Sweet Bye and Bye *(Sung by Mixed Quartette)*

1391 Lucy-Anna-Lou *(Soprano and Tenor Duet)*

1388 The Girl With a Brogue; from "The Arcadians" *(Soprano Solo)*

4 Minute—50 Cents (Fit any cylinder machine equipped with 4-minute attachment)

3127 College Medley No. 1 *(Sung by Male Quartette)*

3123 Spring Morning Serenade *(Played by Military Band)*

3122 I've Got the Time, I've Got the Place, But It's Hard to Find the Girl *(Tenor Solo)*

Send for big 40-page catalog listing all Columbia Indestructible Records — free.

Dealers Wanted—Exclusive selling rights given where we are not actively represented.

Columbia Phonograph Co., Box 254, Tribune Building, New York

YOU'D be pretty safe in judging of what a man can do by what he has done; past performance; record. This determines his place in the world.

No man ever succeeds at a bound. It's the sum of deeds well done every day, work, training, which spell success and prepare men to occupy positions of responsibility and trust. No man can hope for advancement without training. The world wants trained men and women---won't have any other kind. Go into training!

When the training is in proper hands, a lot of time is saved and great results are accomplished. Proper hands mean experts; specialists. Result: no wanderings in by-paths or "butting heads against stone walls";—just a straight open way to success.

Our new book will explain the home study courses---over two hundred. Free scholarships to deserving pupils. What's your ambition? Our faculty will suggest a course of training that will make you realize it.

Mark the coupon and send to-day.

The Peoples University
P. O. Box 1648
University City, St. Louis, Mo.

CUT HERE

THE PEOPLES UNIVERSITY
P.O. Box 1648, University City, St. Louis, Mo.

Please send me, without obligation on my part, full information as to how I can take up the study of the course I have marked below:

...Music	...Typewriting
...Art	...Bookkeeping
...Journalism	...Penmanship
...Short Story Writing	...College Preparatory
...Teachers' Courses	...Agriculture
...Kindergarten	...Horticulture
...Domestic Science	...Veterinary Science
...Civil Service Preparation	...Floriculture
...Dressmaking	...Poultry Culture
...Auto Engineering	...Bee Keeping
...Photography	
...Stenography	

Name.....

St. and No.....

City.....

State.....

ABSOLUTELY FREE
A 5 Vol. Set of
MAUPASSANT

Illustrated—4½ x 7 inches. Bound in Art Cloth. Each volume contains more than 300 pages.

You are NOT to pay anything for the set NOW nor AFTER you receive it.

An unexpected transaction has enabled us to add a few thousand subscribers to our magazine. We believe that it is good business to let you have these sets of DE MAUPASSANT ABSOLUTELY FREE in order to get you started. The price of PEARSON'S MAGAZINE is 15 cents a copy, which, if purchased by single copies, costs $1.80 a year. For boxing, wrapping and express charges on the five volumes of DE MAUPASSANT, 150 *complete stories*, illustrated, printed from new large type, copyrighted 1910, size 4½ x 7, it costs an average of 80 cents each, according to distance; so send us $2.60 for the year's subscription for the magazine, and for the absolute cost of shipping and delivery.

No Further Charges Of Any Kind

You may send only 70 cents, as good faith, and the books will be shipped you, with the Special Privilege of Examination before you pay the balance (the express companies charge 10 cents more for these collect shipments); or send the full amount at once and save 10 cents. Send us $2.60 in money, stamps, check, or money order. If the books are not satisfactory in every way, without quibble or question, we will refund you either the 70 cents or $2.60 paid.

Guy de Maupassant's eventful career in Paris gave him ideas, situations, and local color for his unsurpassed stories. Strong in imagination, overflowing with natural enthusiasm and passion in his study of human life and phases of human conduct, things really happening—not as we imagine they might, or as we would—**BUT THE REAL DOINGS OF LIFE**—is what Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. These absorbing stories should be in every library—**tales of travel, mystery, adventure, comedy, pathos, and tragedy, love and realism.**

YOU MUST WRITE AT ONCE

Pearson's Magazine "S", 425 East 24th Street, New York City

The EDITOR

A Journal of Information for Literary Workers, is "The Little Schoolmaster" for the Whole Fraternity of Writers

EACH month, forty-eight pages of helpful articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Technical articles upon all branches of literary work. Current information as to the **Literary Market,** showing the present needs of various publications. Advance information regarding all **prize story competitions.** Announcements of new publications, and their needs.

The only journal of its character in America, and one that no writer can afford to be without.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR PUBLISHING CO.
RIDGEWOOD, N. J.

MAKE MONEY WRITING **SHORT STORIES**—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

PLAYS **Large List.** Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO., Dept. 34, Chicago, Illinois.**

The Analysis of Play Construction and Dramatic Principle

By W. T. Price. Royal Octavo. $5.00.

"Undoubtedly the most far-reaching work on the construction of the drama that has ever been written."
—THEATRE MAGAZINE

Through Booksellers, or, for the Book, Circulars of the School (Correspondence, Collaboration), and of the Circulating Library of all published plays and books of the stage, address

THE AMERICAN SCHOOL OF PLAYWRITING
1440 Broadway, New York City, N. Y.

$10,000 **FOR A SONG RECENTLY PAID**

Send us **YOUR SONG POEMS** for examination and offer. **H. KIRKUS DUGDALE CO., Dept. 173, Washington, D. C.**

Manuscripts Typewritten

Your chances for editorial consideration vastly increased. Write now for rates.
L. E. SWARTZ, 1826 NEWPORTE, CHICAGO

BE AN ACTOR
Actress or Orator
Earn $25 to $200 Weekly

Our course in **Elocution** and **Dramatic Art** is complete, thorough and comprehensive. It enables you in a short time to qualify for a good paying position on the **stage** or speaker's platform. Learn by correspondence the most fascinating and best paying profession in the world. Illustrated Book on Dramatic Art free.
Chicago School of Elocution, 1117 Grand Opera House, Chicago

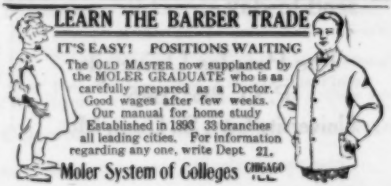
THEATRES need ACTORS & ACTRESSES

Our **FREE BOOKLET** tells qualities required for success and how to cultivate them.
THE AMERICAN INSTITUTE OF DRAMATIC INSTRUCTION
546 Atlantic Avenue Brooklyn, N. Y.

WANTED

Old mining, oil or other stocks, listed or unlisted; give name of company, number of shares and price. Address LAND SUITE 345, 12 W. 31st St., New York City.

LEARN THE BARBER TRADE



IT'S EASY! POSITIONS WAITING

The OLD MASTER now supplanted by the MOLER GRADUATE who is as carefully prepared as a Doctor. Good wages after few weeks. Our manual for home study Established in 1893 33 branches all leading cities. For information regarding any one, write Dept. 21.

Moler System of Colleges CHICAGO ILL.

WALTHAM WATCHES ON CREDIT

NO. 43

Diamond Rings, any style. Terms, $3.75 per month.

CHRISTMAS PRESENTS—BIG SPECIALS

FULL JEWELED WALTHAM $10.65

In Fine 20-Year Gold-filled Case. Guaranteed to keep Accurate Time.

SENT ON FREE TRIAL, ALL CHARGES PREPAID

You do not pay one penny until you have seen and examined this High-Grade, Full Jeweled Waltham Watch, with Patent Hairspring, in any style plain or engraved Case, right in your own hands.

GREATEST BARGAIN EVER OFFERED—$1 A MONTH.

No matter how far away you live, or how small your salary or income we will trust you for a high-grade adjusted Waltham Watch, in gold case, warranted for 25 years, and guaranteed to pass any railroad inspection. Write for handsome Christmas Catalog.

LOFTIS BROS & CO. Since 1858 — THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE

Dept. P-52, 92 to 98 STATE ST., CHICAGO, ILL.

Branches: Pittsburg, Pa., St. Louis, Mo.

You can make MORE MONEY than you ever DREAMED POSSIBLE

decorating china, burnt wood, metal, etc., in colors from photographs. Men successful as women. Learned at once, no talent required. Takes like wildfire everywhere. Send stamp quick for particulars.

A. H. VALLANCE CO., Elkhart, Ind.

$25 Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, ME 317 - - - CHICAGO

ART & ETIQUETTE of COURTSHIP or Lovers Guide

Tells "How to Woo an Heiress," "How to Court a Bashful Girl," "How a Lady Should Manage Her Beau to Make Him Propose Marriage," "How to Catch a Rich Bachelor," "Love Letters," "How to Win the Favor of Ladies," "Wedding Etiquette, etc. etc. All subjects treated in a manner most helpful to Lovers. This Great Book sent Postpaid for only 10c., 3 for 25 cts., or 7 for 50 cents. Send coin or money order. Gem Co., Box 86, Horton, N.Y.

SAY Mr. PIPE SMOKER The sanitaire will keep your pipe sweet and clean. Guaranteed. Will last a lifetime. Price 10c (coin). Manufactured by THE HOLDFAST BOLT CO., 164 Belmont Ave., Springfield, Mass.

AGENTS MAKE $75. TO $250 a month

Agents wanted in every county to sell Novelty Knives, with name, photo, lodge emblem, etc., on handle. Guaranteed razor steel blades. Big profits—quick sales—exclusive territory. You should be independent. Let us show you how. Write quick for terms.

NOVELTY CUTLERY CO. 83 Bar St., Canton, O.

---

4 H.P. STATIONARY GASOLINE ENGINE COMPLETE $76.00

For Farmwork, Irrigation or Pumping, Factory use and Electric Lighting.

3 to 20 h. p.—perfectly governed-guaranteed by a responsible firm. Write for particulars.

GRAY MOTOR CO. 146 Leib St., DETROIT, MICH.

AGENTS—$45.00 A WEEK

MENDETS A PATENT PATCH

They mend leaks instantly in granite ware, hot water bags, tin, copper, brass, cooking utensils, etc. No heat, solder, cement or rivet. Any one can use them. Fit any surface. Perfectly smooth. Wonderful invention. Millions in use. Send for sample pkg., 10c. Complete pkg., assorted sizes, 25c., postpaid. Agents wanted.

Collette Mfg. Co., Box 1133 Amsterdam, N.Y.

PRINT FOR YOURSELF Cards, circulars, book, newspaper. Press $6. Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

AGENTS--BIG PROFITS Selling VULCAN Fountain and Style Pens; extensively advertised; easy to sell; write for catalogue showing liberal discounts.

ULLRICH & CO., 27 Thames St., New York

ELECTRIC GOODS FOR EVERYBODY. World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

"Rieger's Flower Drops"

TRADE MARK REGISTERED

A Christmas Gift for Wife or Sweetheart

Flower Drops is the most exquisite perfume ever produced. Real flower perfumes in most concentrated form.

A single drop diffuses the odor of a thousand blossoms and lasts for weeks. 50 times the strength of other perfumes; contains no alcohol.

Put up in a cut class bottle with long glass stopper; packed in a maple case. 4 odors—Lily of the Valley, Violet, Rose, Crabapple. $1.50 a bottle all over the world wherever perfumes are sold; or sent postpaid upon receipt of check, stamps or money order. Money returned if not the finest perfume you ever used. An ideal gift.

Rieger perfumes everywhere; 50c. oz. up.

Paul Rieger, 236 First St., San Francisco, and 163 K Randolph St., Chicago.

¶ A miniature bottle for 20 cts. stamps or silver, if you name your druggist.

½ PRICE XMAS BARGAIN

4 50¢ DRAWNWORK HANDKERCHIEFS - ONLY $1

All Hand Made *Regular Price $2.00*

These handkerchiefs are warranted all genuine hand-made and hand-drawn in above beautiful designs on extra sheer, transparent handkerchief lawn. Imported direct from our native workers; 11x11 in.; worked in all 4 corners. Each 50c. **Special ½ Price Bargain:** To advertise our genuine Mexican drawn-work, Indian Rugs, etc., we will send these four handkerchiefs prepaid for only..... **$1.00** regular price $2.00. Same handkerchiefs in rare, sheer, pure Irish linen, regular price 75c each, the entire 4 for only $1.50; regular price $3.00.

Orders filled the same day received. Satisfaction guaranteed or money refunded.

Free Catalog Write today for our new Holiday Bargain Catalog of uncommon Mexican and Indian Xmas Gifts, mailed FREE. 108 page Complete Art Catalog for 6c. Beautiful Catalog of Native Gems in actual colors, 4 cents.

THE FRANCIS E. LESTER CO., Dept. DP12, Mesilla Park, N. M.
The Mexican Drawnwork House of America

ASTHMA Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

I Can Increase Your Earnings

If you want an independent business of your own requiring no capital, mail your name and address and let me send you our **Big Free 62-Page Book** showing how you may earn $3,000 to $10,000 a year in the

Real Estate, Brokerage and Insurance Business

Our system is a positive success. It equips you to conduct these money-making branches, and gives you a valuable Commercial Law Course Free. Clerks, Book Keepers, Salesmen, Agents, Solicitors, and others should investigate this. Send no money, simply your name and address, and I will mail you our **Big 62-Page Book, absolutely free.** Write to-day.

International Realty Corp., 4564 Manhattan Building, Chicago
Successors to The Cross Co. and H. W. Cross & Co.

Be a DOCTOR of Mechano-Therapy

The Recognized Method of Drugless Healing

$3000 to $5000 a Year
WE TEACH YOU BY MAIL

In a few months you can begin practicing Mechano-Therapy—an elevating and highly paid profession for men and women. Simpler and more comprehensive than Osteopathy. Endorsed by physicians. A fascinating study, easy to learn. We teach you by mail or in class and guarantee success—an ordinary education and our course of instruction fits you for a professional life. Authorized diplomas to graduates. Work absorbingly interesting. Vast opportunities for social and financial betterment. Special terms now. Write today for our 84 page illustrated prospectus—**free.**

AMERICAN COLLEGE OF MECHANO-THERAPY, DEPT. 268
120-122 RANDOLPH ST., CHICAGO

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

For ten cents we will mail ten complete stories of the kind we want.

ASTHMA CURED Before You Pay

Cures when other remedies fail

Has cured thousands. I am so confident it will cure you I will send you by express a Half Pint Bottle of Lane's Cure on Free Trial. I will trust you to send me the price $1.00 if it cures or nothing but your word, not even one cent if it does not cure. Address **D. J. LANE, 613 Lane Building, St. Marys, Kansas.**

Crash!!—another wax record gone to smash!

You can handle a **Columbia Indestructible Cylinder Record** with the greatest confidence — it will not break, whatever happens.

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. It can be badly abused, and can be played indefinitely, with no possibility of wearing out.

But the real reason of the fast-growing popularity is the quality of the music. The tone is clearer and far more brilliant than that of any wax record, played on any machine. Like to prove it? Send for one. We know you will never buy another wearable, breakable wax record when you have played just one Columbia Indestructible Cylinder Record on your own machine.

Six Good Records!

Here are six splendid new records, selected from the big 40-page Indestructible Record Catalog.

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this special offer so you can hear Columbia Indestructible Cylinder Records on your own machine in your own home.

2 Minute — 35 Cents (Fit any cylinder machine and last forever)

1390 In the Sweet Bye and Bye (*Sung by Mixed Quartette*)

1391 Lucy-Anna-Lou (*Soprano and Tenor Duet*)

1388 The Girl With a Brogue; from "The Arcadians" (*Soprano Solo*)

4 Minute—50 Cents (Fit any cylinder machine equipped with 4-minute attachment)

3127 College Medley No. 1 (*Sung by Male Quartette*)

3123 Spring Morning Serenade (*Played by Military Band*)

3122 I've Got the Time, I've Got the Place, But It's Hard to Find the Girl (*Tenor Solo*)

Send for big 40-page catalog listing all Columbia Indestructible Records — free.

Dealers Wanted—Exclusive selling rights given where we are not actively represented.

Columbia Phonograph Co., Box 254, Tribune Building, New York

12 Art Panels 50c

Reproductions of Famous Paintings

"OF WOMAN BEAUTIFUL"

Best ever shown in one collection. A full set of 12 in a handsome Art Portfolio, packed flat and safe delivery guaranteed, with 120 life-like miniature illustrations of beautiful art pictures, for only 50c coin, money order or U. S. stamps Send at once. Money back if not satisfied.

FLORENTINE ART COMPANY
Dept. D12, 2009 Prairie Ave., Chicago, Ill.

FREE Order at once and get "FREE" a beautiful den picture in colors

AGENTS

Portraits 35c, Frames 15c, Sheet Pictures 1c, Stereoscopes 25c, Views 1c, 30 Days' Credit. **Samples and Catalog Free.**

CONSOLIDATED PORTRAIT, Dept. 1428, 1027 W. Adams St., Chicago

$100

MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., MK 166 - CHICAGO

WHITE VALLEY GEMS

See Them BEFORE Paying. These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and **will cut glass.** Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Will send you any style ring, pin or stud on approval—all charges prepaid—**no money in advance. Write for Free illustrated booklet, special prices and ring measure.**

WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

50c Package Free

Remarkable New Flesh-Builder, Protone, Builds Up Flesh Fast and Makes You Plump and Strong.

Protone Keeps You Nice and Plump

Thin people suffer a good deal of embarrassment and ridicule. As people poke fun at a bony horse, so are bony people the target for many humiliating "dings." The plump, well-formed man or woman is a magnet; Protone makes you plump, strong, well-formed, normal, puts color in your cheeks, a happy twinkle in your eye, and a fine poise to your whole body. It keeps you that way. It is the most scientific and effective flesh and strength builder so far known, barring none.

FREE PROTONE COUPON

It will cost you nothing to prove the remarkable effects of this treatment. The Protone Company will send to anyone a free 50c package of Protone if they will fill out this coupon and enclose 10c in stamps or silver to help cover postage. They will also send with it full instructions and their book on "Why Are You Thin." THE PROTONE COMPANY, 2520 Protone Bldg., Detroit, Mich.

Name .....

Street .....

City ..... State .....

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 12 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

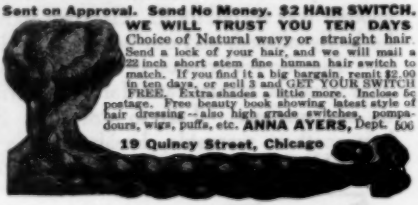
Join a Brass Band

Everybody Invited

Here is the opportunity now for everybody who wishes to get ahead—to enjoy life and make money. We will give you **inside pointers** on how to join a brass band. Band catalog and particulars **FREE.** Write today. Just send your name and address.

LYON & HEALY Wabash Ave. and Adams St. Dept. B-1428 CHICAGO

Sent on Approval. Send No Money. $2 HAIR SWITCH. WE WILL TRUST YOU TEN DAYS



Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,** Dept. 500

19 Quincy Street, Chicago

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

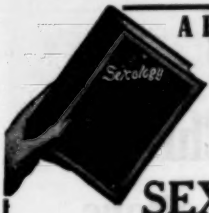
.....

Pacific Monthly, Portland, Oregon.

Gentlemen:—Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 701 Perry Bldg., PHILA., PA.

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel, Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

ARMY AUCTION BARGAINS

Tents	$1.40 up	Revolvers	$1.65 up
Leggins, Pair	.15 "	Cadet Guns	1.20 "
Bridles	.90 "	Navy R'pt'g. Rifles	5.40 "
Saddles	3.00 "	Side-Arm Sword	.35 "
Shotgun	2.25 "	New Uniforms	1.25 "

Largest stock Government Auction Bargains in the world. 15 acres required for its storage. 344-page 1910 catalogue; over 3000 illustrations. Mailed 15 cents (stamps).

Cannons, Flags, Pistols, Rifles, Spears, Drums, Etc.

FRANCIS BANNERMAN, 501 Broadway, NEW YORK

BARODA DIAMONDS

Flash Like Genuine

ANY STYLE

DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. See them first—then pay. Special Offer—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.86. Sent C. O. D. for inspection. Catalog FREE, shows full line. Patent ring gauge included, 10 cents.

Baroda Co., Dept. H8, Leland and Dover Sts., Chicago

New Rupture Cure

Don't Wear a Truss

Brooks' Appliance, New discovery. Wonderful. No obnoxious springs or pads. Automatic Air Cushions. **Binds and draws the broken parts together as you would a broken limb.** No salves. No lymphol. No lies. Durable, cheap. Sent on trial. Pat. Sept. 10, '01.

CATALOGUE FREE

C. E. BROOKS, 8781 Brooks Building, Marshall, Mich.

Fighting the Trust!!

The Smashing Anti-Trust Fight Now On!

Trust Prices Eclipsed at Last!

The World's Masterpiece of watch manufacture—the Burlington Special—now sold direct to the public at its *rock-bottom, anti-trust* price (and besides without middlemen).

We do not care what it costs—we *will* uphold our independent line; so we make the most sweeping, baffling offer ever made on watches.

This is *your* opportunity—**NOW**—while this great anti-trust offer lasts—get the best watch made anywhere at one-third the price of other high-grade watches. We even allow terms of **$2.50 a month** on our finest watch—easiest payments at rock-bottom price, the identical price the **Wholesale** Jeweler must pay.

Watch Book on Request Now do not miss this opportunity. At least we want you to know about ANTI-TRUST and TRUST PRICES. Write today. Send a letter or postal; just say, "Gentlemen, please send me your Free Watch Book." Address

BURLINGTON WATCH CO.

Dept. 1429, 19th and Marshall Blvd., Chicago

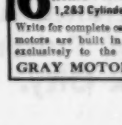
.25c STERLING SILVER 25c

Oxidized. Old English Initial

IF NOT SATISFACTORY MONEY REFUNDED

SENT PREPAID

WM. H. BATES, JR. MFG. JEWELER NORTH ADAMS, MASS.



GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at ½ to ¼ jewelers' prices, we will send **free** a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.

FRANCIS R. LESTER CO., Dept. DP126, Mesilla Park, N. M.

GRAY MOTORS

6 HORSE POWER COMPLETE $94

1,2&3 Cylinders, 3 to 30 H.P.

Absolutely Guaranteed by a RESPONSIBLE concern.

Write for complete catalog today—tells all about how these high grade motors are built in the largest plant in the world devoted exclusively to the manufacture of 2-cycle motors.

GRAY MOTOR CO., 91 Leib St., Detroit, Mich.

WHY YOU

Should Use Red Cross Christmas Seals on Your Holiday Letters and Packages

ONE CENT EACH

ONE CENT EACH

BECAUSE one death in every ten in your locality is caused by tuberculosis.

BECAUSE every seal sold will be used to fight consumption in your community.

BECAUSE tuberculosis cannot be stamped out unless you do your part.

We want a million for tuberculosis from Red Cross Seals in 1910

If you cannot buy Red Cross Seals at home, address The National Association for the Study and Prevention of Tuberculosis, 105 East 22nd Street, New York City.

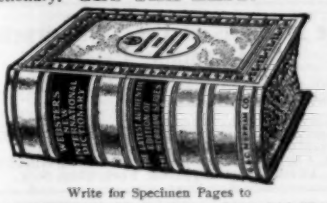
Are you a Story Writer? THEN

WEBSTER'S NEW INTERNATIONAL DICTIONARY

is a necessity for you

JUST PUBLISHED. New from Cover to Cover.

400,000 Defined Words and Phrases. 6,000 Illustrations. 2700 Pages. Contains **more** information of interest to **more** people than any other dictionary. **GET THE BEST.**



Write for Specimen Pages to

G. & C. **MERRIAM CO.**, Publishers, Springfield, Mass.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft' might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

.....

Pacific Monthly, Portland, Oregon.

Gentlemen: — Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....

The EDITOR

A Journal of Information for Literary Workers, is "The Little Schoolmaster" for the Whole Fraternity of Writers

EACH month, forty-eight pages of helpful articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Technical articles upon all branches of literary work. Current information as to the **Literary Market,** showing the present needs of various publications. Advance information regarding all **prize story competitions.** Announcements of new publications, and their needs.

The only journal of its character in America, and one that no writer can afford to be without.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR PUBLISHING CO.

BOX M, RIDGEWOOD, N. J.

ABSOLUTELY FREE
A 5 Vol. Set of

MAUPASSANT

Illustrated—4½ x 7 inches. Bound in Art Cloth. Each volume contains more than 300 pages.

You are NOT to pay anything for the set NOW nor AFTER you receive it.

An unexpected transaction has enabled us to add a few thousand subscribers to our magazine. We believe that it is good business to let you have these sets of DE MAUPASSANT ABSOLUTELY FREE in order to get you started. The price of PEARSON'S MAGAZINE is 15 cents a copy, which, if purchased by single copies, costs $1.80 a year. For boxing, wrapping and express charges on the five volumes of DE MAUPASSANT, 150 *complete stories*, illustrated, printed from new large type, copyrighted 1910, size 4½ x 7, it costs an average of 80 cents each, according to distance; so send us $2.60 for the year's subscription for the magazine, and for the absolute cost of shipping and delivery.

No Further Charges Of Any Kind

You may send only 70 cents, as good faith, and the books will be shipped you, with the Special Privilege of Examination before you pay the balance (the express companies charge 10 cents more for these collect shipments); or send the full amount at once and save 10 cents. Send us $2.60 in money, stamps, check, or money order. If the books are not satisfactory in every way, without quibble or question, we will refund you either the 70 cents or $2.60 paid.

Guy de Maupassant's eventful career in Paris gave him ideas, situations, and local color for his unsurpassed stories. Strong in imagination, overflowing with natural enthusiasm and passion in his study of human life and phases of human conduct, things really happening — not as we imagine they might, or as we would — **BUT THE REAL DOINGS OF LIFE**—is what Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. These absorbing stories should be in every library—**tales of travel, mystery, adventure, comedy, pathos, and tragedy, love and realism.**

YOU MUST WRITE AT ONCE

Pearson's Magazine "S", 430 East 24th Street, New York City

MUSIC LESSONS FREE

in your own home. Piano, Organ, Violin, Guitar, Mandolin, Banjo or Cornet—Beginners or advanced pupils. Thousands have learned by mail and you can do the same. Your only expense is for postage and music and will average only 2 cents a day. Write today for free booklet and Special Free Tuition offer. Address

INTERNATIONAL INSTITUTE OF MUSIC, 98 Fifth Ave., Dept. 184, N. Y. City

SHORTHAND IN 30 DAYS

Learn a Good Paying Profession

IF YOU will give us part of your spare time for 30 days, we will *positively teach you* the **Boyd Syllable System of Shorthand.** It is a wonderful new method, easy to learn, simple, only nine characters, no words to memorize; yet so simple and complete that it puts the entire English language at your command in 30 days.

Anybody can learn it and become an expert stenographer. We have graduates earning high salaries everywhere. **Write for testimonials & Free Book.**

CHICAGO CORRESPONDENCE SCHOOLS
935 Chicago Opera House Block, Chicago, Ill.

BE AN ACTOR

Actress or Orator
Earn $25 to $200 Weekly

Our course in **Elocution** and **Dramatic Art** is complete, thorough and comprehensive. It enables you in a short time to qualify for a good paying position on the **stage** or speaker's platform. Learn by correspondence the most fascinating and best paying profession in the world. Illustrated Book on Dramatic Art free.

Chicago School of Elocution, 1217 Grand Opera House, Chicago

The Analysis of Play Construction and Dramatic Principle

By W. T. Price. Royal Octavo. $5.00.

"Undoubtedly the most far-reaching work on the construction of the drama that has ever been written."
—THEATRE MAGAZINE

Through Booksellers, or, for the Book, Circulars of the School (Correspondence, Collaboration), and of the Circulating Library of all published plays and books of the stage, address

THE AMERICAN SCHOOL OF PLAYWRITING
1440 Broadway, New York City, N. Y.

THEATRES WANT ACTORS AND ACTRESSES

Prepare for the Stage by Correspondence. Our Method of teaching insures success. Booklet free.

THE AMERICAN INSTITUTE OF DRAMATIC INSTRUCTION
Dept. A, 546 Atlantic Avenue New York, N. Y.

PLAYS

Large List. Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO., Dept. 34, Chicago, Illinois.**

SONG WRITERS-COMPOSERS

Send us your songs and Inst. Mss. Publication guaranteed if acceptable. **NEW YORK IS THE ONLY PLACE, AND WE ARE NEW YORK'S LEADING MUSIC PUBLISHERS.** Known everywhere.

F. B. HAVILAND PUB. CO., 130 West 37th St., N. Y.

CAN YOU WRITE A STORY?

We sell stories, plays, and book MSS. on commission. We read, criticize, and revise all kinds of MSS., and advise the authors where to sell them. We teach **Story-Writing** and **Journalism** by mail. Our students sell their MSS. for one to five cents a word. Send for free booklet, "**Writing for Profit**"; tells how and gives the proof. Two story-contests.

THE NATIONAL PRESS ASSOCIATION
68 The Baldwin Indianapolis, Ind.

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

AGENTS--BIG PROFITS

Selling **VULCAN Fountain and Style Pens**; extensively advertised; easy to sell; write for catalogue showing liberal discounts.

ULLRICH & CO., 27 Thames St., New York

MAKE MONEY

writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.

H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(Illustrated)

by William H. Walling, A. M., M. D., Imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 701 Perry Bldg., PHILA., PA.

WHY NOT BE AN ARTIST?

Our graduates are filling High Salaried Positions.

EARN $25 to $100 PER WEEK

in easy, fascinating work. Practical, Individual Home Instruction. Superior equipment. Expert Instructors. Eleven years' successful teaching. **Financial Returns Guaranteed.**

FREE ARTIST'S OUTFIT of fine instruments and supplies to each student.

Write for particulars and Handsome Art Book.

School of Applied Art
A 4 Fine Arts Bldg.
Battle Creek, Mich.

"Rieger's Flower Drops"

TRADE MARK REGISTERED

A Christmas Gift for Wife or Sweetheart

Flower Drops is the most exquisite perfume ever produced. Real flower perfumes in most concentrated form.

A single drop diffuses the odor of a thousand blossoms and lasts for weeks. 50 times the strength of other perfumes; contains no alcohol.

Put up in a cut glass bottle with long glass stopper; packed in a maple case. 4 odors—Lily of the Valley, Violet, Rose, Crabapple. $1.50 a bottle all over the world wherever perfumes are sold; or sent postpaid upon receipt of check, stamps or money order. Money returned if not the finest perfume you ever used. An ideal gift.

Rieger perfumes everywhere; 50c. oz. up.

Paul Rieger, 236 First St., San Francisco, and 163 K Randolph St., Chicago.

¶ A miniature bottle for 20 cts. stamps or silver, if you name your druggist.

AGENTS - $45.00 A WEEK

MENDETS

A PATENT PATCH

They mend leaks instantly in granite ware, hot water bags, tin, copper, brass, cooking utensils, etc. No heat, solder, cement or rivet. Any one can use them. Fit any surface. Perfectly smooth. Wonderful invention. Millions in use. Send for sample pkg., 10c. Complete pkg., assorted sizes, 25c., postpaid. Agents wanted.

Collette Mfg.Co., Box 1133 Amsterdam, N.Y.

MOTH-PROOF CEDAR

LININGS for Closets, Bureaus, etc.

Shipped prepaid, knocked-down, easy to fit in place. Write for particulars and free sample Genuine Moth-Proof Southern Red Cedar. Give exact inside measurements.

Cedarsafe Co. Dept. H, **High Point, N. C.**

$25

Weekly and **Expenses** to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, MF 317 - - - CHICAGO

One Thousand Dollars

INCLUDING $250.00 First Prize for a letter of not more than two hundred words, will be paid for the best explanations of

"The Reasons Why"

1876
1911

Burpee's

is the largest Mail-Order Seed Trade in the World

☞ For full particulars see page 173 of

Burpee's Annual for 1911

mailed free to all who garden either for pleasure or profit. A bright new book for 1911, fully illustrated, it tells the plain truth about the BEST "SEEDS THAT GROW" and is of vital interest to all who would have the choicest Vegetables and most beautiful Flowers. Do you want a copy? If so, kindly name this Magazine and—**write TODAY.**

W. ATLEE BURPEE & CO., Burpee Buildings, Philadelphia

PRINT FOR YOURSELF

Cards, circulars, book, newspaper. Press $5, Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper,

THE PRESS CO., MERIDEN, CONNECTICUT

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel.

Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

WALTHAM WATCHES ON CREDIT

NO. 43

Diamond Rings any style. Terms, $3.75 per month.

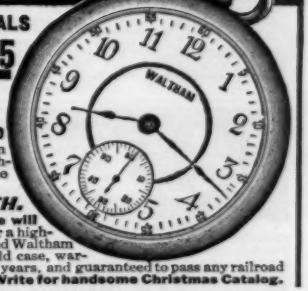
CHRISTMAS PRESENTS—BIG SPECIALS

FULL JEWELED WALTHAM $10.65

In Fine 20-Year Gold-filled Case. Guaranteed to keep Accurate Time.

SENT ON FREE TRIAL, ALL CHARGES PREPAID

You do not pay one penny until you have seen and examined this High-Grade, Full Jeweled Waltham Watch, with Patent Hairspring, in any style plain or engraved Case, right in your own hands.



GREATEST BARGAIN EVER OFFERED—$1 A MONTH.

No matter how far away you live, or how small your salary or income **we will trust you** for a high-grade adjusted Waltham Watch, in gold case, warranted for 25 years, and guaranteed to pass any railroad inspection. **Write for handsome Christmas Catalog.**

LOFTIS BROS. & CO. SINCE 1858

THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE

Dept. P-52, 92 to 98 STATE ST., CHICAGO, ILL.

Branches: Pittsburg, Pa., St. Louis, Mo.

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year, and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn $100 a month or more while you are learning. Write to-day for our free book *"A Knight of the Grip,"* list of good openings, and testimonials from hundreds of men recently placed in good positions.

Address nearest office, Dept. 183

National Salesmen's Training Association
Chicago New York Kansas City Seattle New Orleans

RIDER AGENTS WANTED

in each town to ride and exhibit sample 1911 Bicycle. *Write for special offer.*

We **Ship on Approval** *without a cent deposit*, allow **10 DAYS FREE TRIAL** and *prepay freight* on every bicycle.

FACTORY PRICES on bicycles, tires and sundries. *Do not buy* until you receive our catalogs and learn our *unheard of prices* and *marvelous special offer.* **Tires**, coaster brake rear wheels, lamps, sundries, *half prices.*

MEAD CYCLE CO., Dept. M-154 Chicago, Ill

ELECTRIC GOODS FOR EVERYBODY.

World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

7% UNITS 7%

OF

Orchard Property (*Income Bearing*)

will materially increase your income—if you have funds for investment in either small or large amounts. 24 page Illustrated Descriptive Booklet telling of the Spokane Country Apple Industry, mailed on request. Just address

A. G. Hanauer, Pres't,
457 First Nat'l Bank Bldg., Chicago.

7% 7%

GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at ½ to ¼ jewelers' prices, we will send *free* a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.

FRANCIS R LESTER CO., Dept. DF16, Mesilla Park, N. M.

BARODA DIAMONDS.

Flash Like Genuine

ANY STYLE DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1 ct $5.98. Gents ring 1 ct $6.98. 14k Stud 1 ct $4.98. Sent C O D. for inspection. **Catalog FREE**, shows full line. Patent ring gauge included, 10 cents

Baroda Co., Dept. B 8, Leland and Dover Sts., Chicago

WHITE VALLEY GEMS

See Them BEFORE Paying.

These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and **will cut glass.** Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Will send you any style ring, pin or stud on approval—all charges prepaid—**no money in advance. Write for Free illustrated booklet, special prices and ring measure.**

WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices**, Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.35. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D F 1 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

WANTED

Old mining, oil or other stocks, listed or unlisted; give name of company, number of shares and price. Address LAND SUITE 345, 12 W. 31st St., New York City.

$100 MONTHLY

and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., ML 166 - CHICAGO

ARMY AUCTION BARGAINS

Tents	$1.40 up	Revolvers	$1.65 up
Leggins, Pair	.15 "	Cadet Guns	1.20 "
Bridles	.90 "	Navy R'pt'g. Rifles	5.40 "
Saddles	3.00 "	Side-Arm Sword	.35 "
Shotguns	2.25 "	New Uniforms	1.25 "

Largest stock Government Auction Bargains in the world. 15 acres required for its storage. 344-page 1910 catalogue; over 3000 illustrations. Mailed 15 cents (stamps).

Cannons, Flags, Pistols, Rifles, Spears, Drums, Etc.

FRANCIS BANNERMAN, 501 Broadway, NEW YORK

Don't Wear a Truss

FREE TRIAL OF PLAPAO

STUART'S PLAS-TR-PADS are different from the painful truss, being made self-adhesive purposely to hold the rupture in place without straps, buckles or springs—cannot slip, so **cannot** chafe or compress against the pelvic bone. The most obstinate cases cured in the privacy of the home. Thousands have successfully treated themselves without hindrance from work. Soft as velvet—easy to apply—inexpensive. Process of cure is natural, so no further use for trusses. We prove what we say by sending you Trial of Plapao absolutely **FREE.** Write TODAY.

Address—PLAPAO LABORATORIES, Block 110. St. Louis, Mo.

ASTHMA

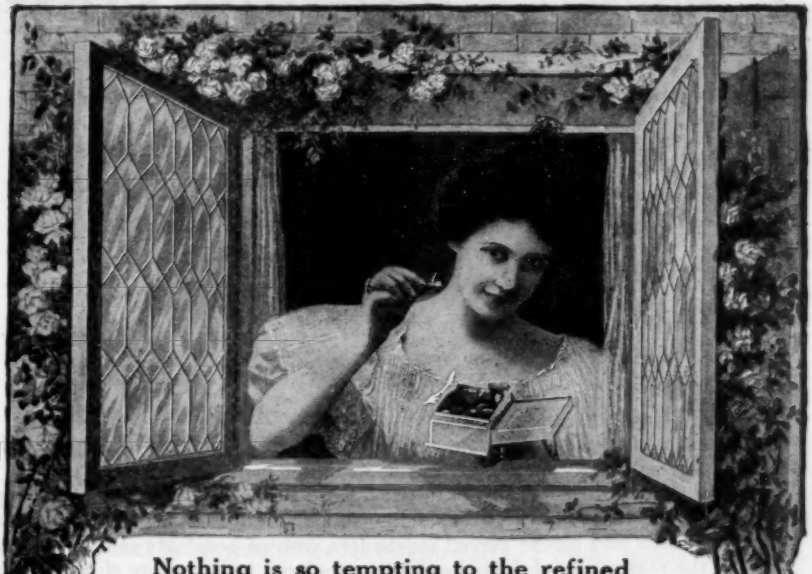
Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman,** *Box* **755, Augusta, Me.**

Sent on Approval. Send No Money. $2 HAIR SWITCH.

WE WILL TRUST YOU TEN DAYS.

Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**

Dept. 598, 19 Quincy St., Chicago



Nothing is so tempting to the refined taste in confections as

LOWNEY'S

Chocolate Bonbons

NO PRODUCT of the confectioner's art is so delicious or so widely known or so universally preferred. The choicest, most costly of chocolate, the purest cane sugar, the finest fruits and nuts, and the purest extracts of real fruits and flowers — ***nothing else.*** And that is ***why*** they are world-famous and why more of them are sold than of any other superfine candies.

The Lowney Cook Book, 421 pages, 1500 receipts, $1.25 at all Booksellers.

THE WALTER M. LOWNEY CO., BOSTON

Cocoa — Chocolate — Chocolate Bonbons.

Crash!!—another wax record gone to smash!

You can handle a **Columbia Indestructible Cylinder Record** with the greatest confidence—it will not break, whatever happens.

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. It can be badly abused, and can be played indefinitely, with no possibility of wearing out.

But the real reason of the fast-growing popularity is the quality of the music. The tone is clearer and far more brilliant than that of any wax record, played on any machine. Like to prove it? Send for one. We know you will never buy another wearable, breakable wax record when you have played just one Columbia Indestructible Cylinder Record on your own machine.

Six Good Records!

Here are six splendid new records, selected from the big 40-page Indestructible Record Catalog.

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this special offer so you can hear Columbia Indestructible Cylinder Records on your own machine in your own home.

2 Minute—35 Cents (Fit any cylinder machine and last forever)

1390 In the Sweet Bye and Bye (*Sung by Mixed Quartette*)

1391 Lucy-Anna-Lou (*Soprano and Tenor Duet*)

1388 The Girl With a Brogue; from "The Arcadians" (*Soprano Solo*)

4 Minute—50 Cents (Fit any cylinder machine equipped with 4-minute attachment)

3127 College Medley No. 1 (*Sung by Male Quartette*)

3123 Spring Morning Serenade (*Played by Military Band*)

3122 I've Got the Time, I've Got the Place, But It's Hard to Find the Girl (*Tenor Solo*)

Send for big 40-page catalog listing all Columbia Indestructible Records—free.

Dealers Wanted—Exclusive selling rights given where we are not actively represented.

Columbia Phonograph Co., Box 254, Tribune Building, New York

YOU'D be pretty safe in judging of what a man can do by what he has done; past performance; record. This determines his place in the world.

No man ever succeeds at a bound. It's the sum of deeds well done every day, work, training, which spell success and prepare men to occupy positions of responsibility and trust. No man can hope for advancement without training. The world wants trained men and women---won't have any other kind. Go into training!

When the training is in proper hands, a lot of time is saved and great results are accomplished. Proper hands mean experts; specialists. Result: no wanderings in by-paths or "butting heads against stone walls";—just a straight open way to success.

Our new book will explain the home study courses---over two hundred. Free scholarships to deserving pupils. What's your ambition? Our faculty will suggest a course of training that will make you realize it.

Mark the coupon and send to-day.

The Peoples University
P. O. Box 1648
University City, St. Louis, Mo.

CUT HERE

THE PEOPLES UNIVERSITY
P.O. Box 1648, University City, St. Louis, Mo.

Please send me, without obligation on my part, full information as to how I can take up the study of the course I have marked below:

...Music	...Typewriting
...Art	...Bookkeeping
...Journalism	...Penmanship
...Short Story Writing	...College Preparatory
...Teachers' Courses	
...Kindergarten	...Agriculture
...Domestic Science	...Horticulture
...Civil Service Preparation	...Veterinary Science
...Dressmaking	...Floriculture
...Auto Engineering	...Poultry Culture
...Photography	
...Stenography	...Bee Keeping

Name .....

St. and No. .....

City .....

State .....

WHY YOU

Should Use Red Cross Christmas Seals on Your Holiday Letters and Packages

ONE CENT EACH

ONE CENT EACH

BECAUSE one death in every ten in your locality is caused by tuberculosis.

BECAUSE every seal sold will be used to fight consumption in your community.

BECAUSE tuberculosis cannot be stamped out unless you do your part.

We want a million for tuberculosis from Red Cross Seals in 1910

If you cannot buy Red Cross Seals at home, address The National Association for the Study and Prevention of Tuberculosis, 105 East 22nd Street, New York City.

A Portfolio of Portraits of 50 Living Authors

Both Men and Women; American and English; called

The Bookman's Gallery of Authors

It is not for sale at bookstores or by art dealers, but may be obtained only as a **FREE GIFT** with every subscription to THE BOOKMAN, America's leading illustrated Magazine of literature, drama and art.

No doubt every name in this list is familiar to you; and you have read one or more books of many of them. Would you not like to secure portraits of these authors for your library or den, or to be sent as gifts for your friends, or to be enjoyed in connection with the work of a literary club or reading circle? Or would you not like to own them simply to gratify the interest which we all have for the people who write books?

You know how difficult it is to secure satisfactory portraits of our living authors and that it is impossible to secure them in uniform size, color and quality of reproduction. Realizing this fact we have prepared this portfolio of portraits with great care and at much expense. The portraits are printed in sepia tone ink from finely engraved half-tone plates on heavy cameo plate paper of uniform size, 8 x 11¼ inches, a suitable size for framing, and enclosed in a strong, attractive portfolio.

LIST OF PORTRAITS

James Lane Allen	Jack London
Gertrude Atherton	W. J. Locke
George W. Cable	George Barr McCutcheon
Hall Caine	Harold McGrath
Agnes and Egerton Castle	Meredith Nicholson
Mary Cholmondeley	E. Phillips Oppenheim
Robert W. Chambers	Gilbert Parker
Winston Churchill	Elizabeth Stuart Phelps
Ralph Connor	Eden Phillpotts
Marie Corelli	Thomas Nelson Page
Conan Doyle	David Graham Phillips
Thomas Dixon, Jr.	Alice Hegan Rice
Richard Harding Davis	F. Hopkinson Smith
Margaret Deland	Booth Tarkington
John Fox, Jr.	Katherine Cecil Thurston
Ellen Glasgow	Louis Joseph Vance
Hamlin Garland	Bettina von Hutton
Maurice Hewlett	Stewart Edward White
W. D. Howells	Kate Douglas Wiggin
Thomas Hardy	Mary E. Wilkins
Anthony Hope Hawkins	Mrs. Humphry Ward
Robert Hichens	Owen Wister
Henry James	C. M. and A. M. Williamson
Rudyard Kipling	Edith Wharton

We have no hesitancy in saying that we believe this collection of portraits of living authors to be the best that has ever been offered the public. **You can secure this portfolio of Fifty Authors' Portraits, without cost,** by sending us a year's subscription to THE BOOKMAN at its regular price of $2.50.

Fill out and mail to us to-day this coupon with your remittance, and we will at once send you THE BOOKMAN'S GALLERY OF AUTHORS, and enter your subscription for THE BOOKMAN magazine for a full year.

MESSRS. DODD, MEAD & COMPANY, Publishers of **THE BOOKMAN**
443 FOURTH AVENUE, NEW YORK

Gentlemen: Enclosed find $2.50 in payment of a Year's Subscription to **THE BOOKMAN,** beginning with the ..... number; you will also send, express paid, and without cost to me, **THE BOOKMAN'S GALLERY OF AUTHORS.**

NAME .....

P. O. ADDRESS ..... EXPRESS OFFICE .....

WHY NOT BE AN ARTIST?

Our graduates are filling High Salaried Positions.

EARN $25 to $100 PER WEEK

in easy, fascinating work. Practical, Individual Home Instruction. Superior equipment. Expert Instructors. Eleven years' successful teaching. Financial Returns Guaranteed.

FREE ARTIST'S OUTFIT of fine instruments and supplies to each student.

Write for particulars and Handsome Art Book.

School of Applied Art
A 6 Fine Arts Bldg.
Battle Creek, Mich.

Our Own Fireproof Bldg.

BE AN ACTOR

Actress or Orator

Earn $25 to $200 Weekly

Our course in Elocution and Dramatic Art is complete, thorough and comprehensive. It enables you in a short time to qualify for a good paying position on the stage or speaker's platform. Learn by correspondence the most fascinating and best paying profession in the world. Illustrated Book on Dramatic Art free.

Chicago School of Elocution, 117 Grand Opera House, Chicago

THEATRES WANT ACTORS AND ACTRESSES

Prepare for the Stage by Correspondence. Our Method of teaching insures success. Booklet free.

THE AMERICAN INSTITUTE OF DRAMATIC INSTRUCTION
Dept. A, 546 Atlantic Avenue Brooklyn, N. Y.

WE WANT STORY-WRITERS

We read, criticize, revise, and typewrite stories, novels, plays, and book MSS.; we sell them on commission or tell you where to sell them. We teach Story-Writing and Journalism, by mail. Endorsed by leading daily, weekly and monthly publications throughout the United States and Canada. Send for free booklet, "Writing for Profit"; tells how and gives the proof. Two prize story contests — one $10,000.

THE NATIONAL PRESS ASSOCIATION
68 The Baldwin Indianapolis, Ind.

SONG WRITERS-COMPOSERS

Send us your songs and Inst. Mss. Publication guaranteed if acceptable. NEW YORK IS THE ONLY PLACE, AND WE ARE NEW YORK'S LEADING MUSIC PUBLISHERS. Known everywhere.
F. B. HAVILAND PUB. CO., 139 West 37th St., N. Y.

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

PLAYS

Large List. Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. T. S. DENISON & CO., Dept. 24, Chicago, Illinois.

The EDITOR

A Journal of Information for Literary Workers, is "The Little Schoolmaster" for the Whole Fraternity of Writers

EACH month, forty-eight pages of helpful articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Technical articles upon all branches of literary work. Current information as to the **Literary Market,** showing the present needs of various publications. Advance information regarding all **prize story competitions.** Announcements of new publications, and their needs.

The only journal of its character in America, and one that no writer can afford to be without.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR PUBLISHING CO.
BOX M, RIDGEWOOD, N. J.

ABSOLUTELY FREE
A 5 Vol. Set of

MAUPASSANT

Illustrated—4¾ x 7 inches. Bound in Art Cloth. Each volume contains more than 300 pages.

You are NOT to pay anything for the set NOW nor AFTER you receive it.

An unexpected transaction has enabled us to add a few thousand subscribers to our magazine. We believe that it is good business to let you have these sets of DE MAUPASSANT ABSOLUTELY FREE in order to get you started. The price of PEARSON'S MAGAZINE is 15 cents a copy, which, if purchased by single copies, costs $1.80 a year. For boxing, wrapping and express charges on the five volumes of DE MAUPASSANT, 150 *complete stories*, illustrated, printed from new large type, copyrighted 1910, size 4½ x 7, it costs an average of 80 cents each, according to distance; so send us $2.60 for the year's subscription for the magazine, and for the absolute cost of shipping and delivery.

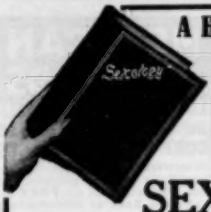
No Further Charges Of Any Kind

You may send only 70 cents, as good faith, and the books will be shipped you, with the Special Privilege of Examination before you pay the balance (the express companies charge 10 cents more for these collect shipments); or send the full amount at once and save 10 cents. Send us $2.60 in money, stamps, check, or money order. If the books are not satisfactory in every way, without quibble or question, we will refund you either the 70 cents or $2.60 paid.

Guy de Maupassant's eventful career in Paris gave him ideas, situations, and local color for his unsurpassed stories. Strong in imagination, overflowing with natural enthusiasm and passion in his study of human life and phases of human conduct, things really happening—not as we imagine they might, or as we would—**BUT THE REAL DOINGS OF LIFE**—is what Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. These absorbing stories should be in every library—**tales of travel, mystery, adventure, comedy, pathos, and tragedy, love and realism.**

YOU MUST WRITE AT ONCE

Pearson's Magazine "S", 430 East 24th Street, New York City



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 752 Perry Bldg., PHILA., PA.

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel,
Sterling Silver, 25c each, $2.50 doz.;
Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 529, ROCHESTER, N. Y.

GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at ⅛ to ¼ jewelers' prices, we will send **free** a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.

FRANCIS H. LESTER CO., Dept. DP26, Mesilla Park, N. M.

$25 **Weekly and Expenses** to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, MG 317 - - - CHICAGO

"Rieger's Flower Drops"

A Christmas Gift for Wife or Sweetheart

Flower Drops is the most exquisite perfume ever produced. Real flower perfumes in most concentrated form.

A single drop diffuses the odor of a thousand blossoms and lasts for weeks. 50 times the strength of other perfumes; contains no alcohol.

Put up in a cut glass bottle with long glass stopper; packed in a maple case. 4 odors — Lily of the Valley, Violet, Rose, Crabapple. $1.50 a bottle all over the world wherever perfumes are sold; or sent postpaid upon receipt of check, stamps or money order. Money returned if not the finest perfume you ever used. An ideal gift.

Rieger perfumes everywhere; 50c. oz. up.

Paul Rieger, 236 First St., San Francisco, and 163 K Randolph St., Chicago.

¶ A miniature bottle for 10 cts. stamps or silver, if you name your druggist.

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.

Burpee Buildings, Philadelphia

RIDER AGENTS WANTED

in each town to ride and exhibit sample 1911 Bicycle. *Write for special offer.*

We **Ship on Approval** *without a cent deposit*, allow **10 DAYS FREE TRIAL** and *prepay freight* on every bicycle.

FACTORY PRICES on bicycles, tires and sundries. *Do not buy* until you receive our catalogs and learn our *unheard of prices* and *marvelous special offer*.

Tires, coaster brake rear wheels, lamps, sundries, *half prices*.

MEAD CYCLE CO., Dept. M-154 Chicago, Ill

WHITE VALLEY GEMS

See Them BEFORE Paying.

These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and **will cut glass.** Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Write and you any style ring, pin or stud on approval—all charges prepaid—**no money in advance.** ☞ **Write for Free illustrated booklet, special prices and ring measure.**

WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year, and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn $100 a month or more while you are learning. Write to-day for our free book *"A Knight of the Grip,"* list of good openings, and testimonials from hundreds of men recently placed in good positions.

Address nearest office, Dept. 183

National Salesmen's Training Association

Chicago New York Kansas City Seattle New Orleans

WRITE TO THIS WOMAN

IF YOU WANT TO STOP A MAN FROM DRINK

She Saved Her Husband, Her Brother and Several of Her Neighbors and Prompted by Her Restored Happiness, she Generously Offers to Tell You of the Simple, Inexpensive Remedy that she so Successfully Used.

For over 20 years the husband of Mrs. Margaret Anderson was a hard drinker, but nine years ago, by using a simple remedy, she stopped his drinking entirely. He has not touched a drop since.

MRS. MARGARET ANDERSON
She Will Tell You How To Stop a Man From Drink

The remedy can be given secretly, so there is no publicity of your private affairs. She wants every man or woman who has drunkenness in their home to write to her so she can tell them just what remedy she used. Hundreds have freed their homes from drink by using the information she gave them, but there are still hundreds of others who need and should have it, so she earnestly advises every one who has a dear one who drinks, to drop her a line to-day.

The proofs of the hundreds of really remarkable results are too strong to be doubted or denied. Yet she makes no charge for her help, (she asks for no money and accepts none) so there is no reason why you should not write her at once. She only requests that you are personally interested in saving one who drinks. Send your letter with confidence to her home. Here is her address:

Mrs. Margaret Anderson,
334 Home Avenue, Hillburn, New York.
Note: (Write your full name and address plainly—do not delay.)

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**
MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 2 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

BARODA DIAMONDS.

Flash Like Genuine at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay. Special Offer**—14k Tiffany ring 1 ct $5.98. Gents ring 1 ct $6.98. 14k Stud 1 ct $4.98. Sent C O D. for inspection. **Catalog FREE** shows full line. Patent ring gauge included, 10 cents
Baroda Co., Dept. B8, Leland and Dover Sts., Chicago

WE PAY $80 A MONTH SALARY

and furnish rig and all expenses to introduce poultry and stock powders; new plan; steady work. Address BICLER COMPANY, X313; SPRINGFIELD, ILLINOIS.

$100 MONTHLY

and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.
S. SCHEFFER, Treas., MM 166 - CHICAGO

WATCH RING & CHAIN FREE

FOR SELLING POST CARDS

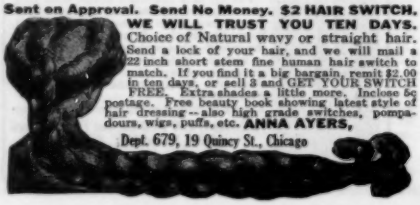
We positively give FREE a STEM WIND, STEM SET, BEAUTIFULLY ENGRAVED, Plated WATCH, equal in appearance to Solid Gold Watch, American made, guaranteed 5 years, and a beautiful Ring set with an Im. Diamond, for selling only 20 packages of beautiful high grade art post cards at 10c a package. Order 20 packages, and when sold, send us $2. and we will positively send you the Watch, Ring & Chain. **WELLS MFG. CO., DEPT. 0112, CHICAGO**

---

6 COMPLETE NOVELS FREE

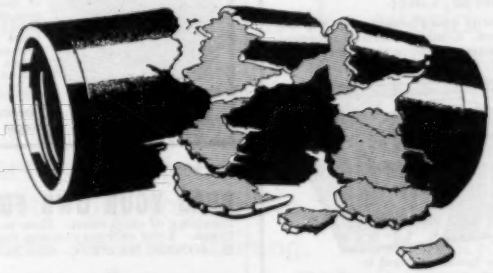
Beauty's Marriage, by **Charlotte M. Braeme**; The Crime and the Curse, by **Mrs. D. E. N. Southworth**; The Wife's Victory, by **Mrs. D. E. N. Southworth**; The Coquette's Victim, by **Charlotte M. Braeme**; The Bride of an Hour, by **Ann S. Stevens**; The Love That Saved Him, by **Ann S. Stevens.** These are six corking good love stories by three of the greatest novelists. **These are six separate books**—a whole season's reading for you. And you can get all six of them **FREE** by sending 25c for a year's subscription to **EVERYDAY LIFE**, our big illustrated monthly, and 5 cents extra to help pay postage, etc.
EVERYDAY LIFE, DEPT. B35, CHICAGO, ILL.

Sent on Approval. Send No Money. $2 HAIR SWITCH.



WE WILL TRUST YOU TEN DAYS.
Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**
Dept. 679, 19 Quincy St., Chicago

Crash!!—another wax record gone to smash!



You can handle a **Columbia Indestructible Cylinder Record** with the greatest confidence — it will not break, whatever happens.

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. It can be badly abused, and can be played indefinitely, with no possibility of wearing out.

But the real reason of the fast-growing popularity is the quality of the music. The tone is clearer and far more brilliant than that of any wax record, played on any machine. Like to prove it? Send for one. We know you will never buy another wearable, breakable wax record when you have played just one Columbia Indestructible Cylinder Record on your own machine.

Six Good Records!

Here are six splendid new records, selected from the big 40-page Indestructible Record Catalog.

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this special offer so you can hear Columbia Indestructible Cylinder Records on your own machine in your own home.

2 Minute — 35 Cents (Fit any cylinder machine and last forever)

1390 In the Sweet Bye and Bye *(Sung by Mixed Quartette)*

1391 Lucy-Anna-Lou *(Soprano and Tenor Duet)*

1388 The Girl With a Brogue; from "The Arcadians" *(Soprano Solo)*

4 Minute—50 Cents (Fit any cylinder machine equipped with 4-minute attachment)

3127 College Medley No. 1 *(Sung by Male Quartette)*

3123 Spring Morning Serenade *(Played by Military Band)*

3122 I've Got the Time, I've Got the Place, But It's Hard to Find the Girl *(Tenor Solo)*

Send for big 40-page catalog listing all Columbia Indestructible Records — free.

Dealers Wanted—Exclusive selling rights given where we are not actively represented.

Columbia Phonograph Co., Box 254, Tribune Building, New York

Are you a Story Writer? THEN

WEBSTER'S NEW INTERNATIONAL DICTIONARY

is a necessity for you

JUST PUBLISHED. New from Cover to Cover.

400,000 Defined Words and Phrases. 6,000 Illustrations. 2700 Pages. Contains **more** information of interest to **more** people than any other dictionary. **GET THE BEST.**

Write for Specimen Pages to

G. & C. MERRIAM CO., Publishers, Springfield, Mass.

We Will Sell You At Wholesale

Agents' Price, One

American Motorcycle or Bicycle

If we haven't an agent in your city. We want our machine introduced in every town. We also want live agents and offer the best moneymaking proposition on **American Motorcycles** and **American Bicycles.** Write us—do it now.

American Motorcycle Co., 332 American Bldg., Chicago

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft' might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

Pacific Monthly, Portland, Oregon.

Gentlemen: — Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....

STUDY CRIMINOLOGY

And Methods of Detecting Criminals

Who Is It?

A scientific and practical course in this most interesting and absorbing study taught by mail. For professional and amateur detectives, business men, story writers, students of sociology, and all others interested in the subject. Among the subjects discussed are criminals, methods of detection and identification, shadowing, observation, clues, logic of deduction, white slavery, the Bertillon system, method by finger prints, and legal points involved.

For particulars write to the

American School of Criminology Bowles Building, Detroit, Mich.

READ YOUR OWN FUTURE My Chart reveals the meaning of each card. How to lay them out and read them. Your secrets remain your own. Send 50c.

R. JONES, DEPT. C- 635 E. 33rd ST., CHICAGO.

ELECTRIC GOODS FOR EVERYBODY. World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

FREE NOVELS 6 GREAT BOOKS BY FAMOUS AUTHORS. 1. Rice Corner, 2. Kitty Craig's Life in New York, by **Mary J. Holmes**, 3. My Mother's Rival, 4. Coralie, by **Charlotte M. Braeme**, 5. A Little Irish Girl, by **"The Duchess,"** 6. Two Men and a Question, by **Anna Katherine Green.** These are 6 corking stories by four great authors. They are **six separate books** and are offered to introduce our great illustrated monthly paper. Send 25c for a year's subscription and 5c extra to help pay postage, etc., or 30c, and we will send you all six of above books & our paper for a year. **Everyday Life,** Dpt C 35 Chicago

PRINT FOR YOURSELF

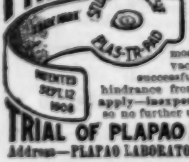
Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

ASTHMA **Instant relief and positive cure.** Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

Don't Wear a Truss

FREE



STUART'S PLAS-TR-PADS are different from the painful truss, being made self-adhesive purposely to hold the rupture in place without straps, buckles or springs—cannot slip, so cannot chafe or compress against the pelvic bone. The most obstinate cases cured in the privacy of the home. Thousands have successfully treated themselves without hindrance from work. Soft as velvet—easy to apply—inexpensive. Process of cure is natural, so no further use for trusses. We prove what we say by sending you Trial of Plapao absolutely FREE. Write TODAY.

TRIAL OF PLAPAO

Address—PLAPAO LABORATORIES, Block 110. St. Louis, Mo.

YOU'D be pretty safe in judging of what a man can do by what he has done; past performance; record. This determines his place in the world.

No man ever succeeds at a bound. It's the sum of deeds well done every day, work, training, which spell success and prepare men to occupy positions of responsibility and trust. No man can hope for advancement without training. The world wants trained men and women---won't have any other kind. Go into training!

When the training is in proper hands, a lot of time is saved and great results are accomplished. Proper hands mean experts; specialists. Result: no wanderings in by-paths or "butting heads against stone walls";—just a straight open way to success.

Our new book will explain the home study courses---over two hundred. Free scholarships to deserving pupils. What's your ambition? Our faculty will suggest a course of training that will make you realize it.

Mark the coupon and send to-day.

The Peoples University
P. O. Box 1648
University City, St. Louis, Mo.

CUT HERE

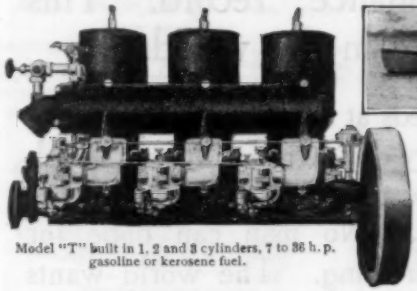
THE PEOPLES UNIVERSITY
P.O. Box 1648, University City, St. Louis, Mo.

Please send me, without obligation on my part, full information as to how I can take up the study of the course I have marked below:

...Music
...Art
...Journalism
...Short Story Writing
...Teachers' Courses
...Kindergarten
...Domestic Science
...Civil Service Preparation
...Dressmaking
...Auto Engineering
...Photography
...Stenography
...Typewriting
...Bookkeeping
...Penmanship
...College Preparatory
...Agriculture
...Horticulture
...Veterinary Science
...Floriculture
...Poultry Culture
...Bee Keeping

Name .....
St. and No. .....
City .....
State .....

Gasoline and Kerosene Power Plants For Large Yachts and Working Boats



Model "T" built in 1, 2 and 3 cylinders, 7 to 36 h. p. gasoline or kerosene fuel.

"Viking", a 96-foot cruiser equipped with 8 unit plant Gray Motors.

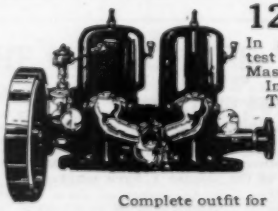
WE can furnish a 108 h. p. Power Plant, complete, for **$1584.** Write for full data on the subject.

3 h. p. Guaranteed to develop 4 h. p. **$60**

6 h. p. Guaranteed to develop 7 h. p. **$94**

The Big Plant—the splendid guarantee and equipment—the broad experience behind the Gray Motor insure you a satisfactory motor, prompt business-like treatment, and real motor satisfaction.

This 25-foot heavy work boat, with its 6 h. p. Gray Motor, makes 8 miles per hour.

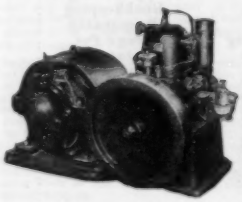


12 h. p.

In an official test by the Massachusetts Institute of Technology, this 12 h.p. motor developed 17½ h. p.

Complete outfit for **$198**

This 26x5½-foot comfortable family boat equipped with 12 h. p. Gray Motor, makes 12 miles per hour.



Electric Light Plants

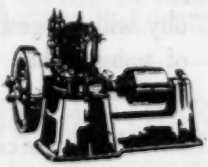
For Yachts and Private Houses, Small Factories and Stores.

Close connected Engine and Generator mounted on single base.

Gray Stationary Farm and Pumping Outfits

Gasoline or kerosene. 3 to 36 h. p. 6 h. p. Farm Engine **$94** to **$124** complete.

3 h. p. Farm and Stationary Engine, **$65**; with Pump Jack, **$74** — guaranteed to develop 4 h. p.



24 h. p. Irrigation Pumping Engine, **$346**; 36 h.p. for **$560.**

In writing for catalog specify Marine or Stationary

GRAY MOTOR CO. 91 LEIB STREET **Detroit, Mich.**

Canadian Gray Motor Co., Ltd., 923 River Front, Walkerville, Ont.

SHORT STORIES BY
Jack London

When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue .·. .·. New York

WE WANT STORY-WRITERS

We read, criticize, revise, and typewrite stories, novels, plays, and book MSS.; we sell them on commission or tell you where to sell them. We teach **Story-Writing** and **Journalism,** by mail. Endorsed by leading daily, weekly and monthly publications throughout the United States and Canada. Send for free booklet, "**Writing for Profit**"; tells how and gives the proof. Two prize story contests — one $10,000.

THE NATIONAL PRESS ASSOCIATION
68 The Baldwin Indianapolis, Ind.

IF YOU ARE A WRITER

We can aid you to find a market
MSS. SUCCESSFULLY PLACED
Criticised, Revised, Typewritten. Send for leaflet E.
References: Edwin Markham and others. Established 1890.
UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

PLAYS **Large List.** Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO.,** Dept. 21, Chicago, Illinois.

CAN YOU SPELL?

If you are not sure of common words, send ten cents for a recently published pamphlet that will help you.

J. ROWE WEBSTER,
Fairfax 11, Cambridge, Mass.

ABSOLUTELY FREE
A 5 Vol. Set of
MAUPASSANT

Illustrated—4⅛ x 7 inches. Bound in Art Cloth. Each volume contains more than 300 pages.

You are NOT to pay anything for the set NOW nor AFTER you receive it.

An unexpected transaction has enabled us to add a few thousand subscribers to our magazine. We believe that it is good business to let you have these sets of DE MAUPASSANT ABSOLUTELY FREE in order to get you started. The price of PEARSON'S MAGAZINE is 15 cents a copy, which, if purchased by single copies, costs $1.80 a year. For boxing, wrapping and express charges on the five volumes of DE MAUPASSANT, 150 *complete stories*, illustrated, printed from new large type, copyrighted 1910, size 4½ x 7. It costs an average of 80 cents each, according to distance; so send us $2.60 for the year's subscription for the magazine, and for the absolute cost of shipping and delivery.

No Further Charges Of Any Kind

You may send only 70 cents, as good faith, and the books will be shipped you, with the Special Privilege of Examination before you pay the balance (the express companies charge 10 cents more for these collect shipments); or send the full amount at once and save 10 cents. Send us $2.60 in money, stamps, check, or money order. If the books are not satisfactory in every way, without quibble or question, we will refund you either the 70 cents or $2.60 paid.

Guy de Maupassant's eventful career in Paris gave him ideas, situations, and local color for his unsurpassed stories. Strong in imagination, overflowing with natural enthusiasm and passion in his study of human life and phases of human conduct, things really happening — not as we imagine they might, or as we would — **BUT THE REAL DOINGS OF LIFE**—is what Maupassant always gives us. His dramatic instinct, his situations and his climaxes are overwhelming. These absorbing stories should be in every library — **tales of travel, mystery, adventure, comedy, pathos, and tragedy, love and realism.**

YOU MUST WRITE AT ONCE
Pearson's Magazine, 446 East 24th Street, New York City

WHY NOT BE AN ARTIST?

Our graduates are filling High Salaried Positions.
EARN $25 to $100 PER WEEK
in easy, fascinating work. **Practical, Individual Home Instruction** Superior equipment. Expert Instructors. Eleven years' successful teaching. **Financial Returns Guaranteed.**
FREE ARTIST'S OUTFIT of fine instruments and supplies to each student.
Write for particulars and **Handsome Art Book.**
School of Applied Art
A & Fine Arts Bldg.
Battle Creek, Mich.

Our Own Fireproof Bldg.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

For ten cents we will mail 10 complete stories of the kind we want.

***The* EDITOR**

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

Just now over $16,000.00 are offered in prizes for short stories. Necessary conditions explained in current numbers of THE EDITOR.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00 and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,
BOX M, RIDGEWOOD, N. J.

Grow Mushrooms

For Big and Quick Profits
Small Capital to Start
A Safe Business

I am the largest grower in America. Ten years' experience enables me to give practical instruction in the business worth many dollars to you. No matter what your occupation is or where you are located, here is an opportunity to acquire a thorough knowledge of this paying business. Send for Free Book giving particulars and information, how to start, cost, etc. Address

JACKSON MUSHROOM FARM
6019 N. Western Ave., Chicago, Illinois

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel,
Sterling Silver, 25c each, $2.50 doz.;
Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.
BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

DECORATE YOUR "DEN" WITH "ART GEMS"

3 Bewitching Poses, 25c; 6 for 50c. One 6½x8½ photograph free with every order for 6. All real photographs, taken from life, and duplicating exactly the rich warm beauty of the living models. Money back if not pleased.
ART PHOTO CO., 1703 B.C., GRAND RAPIDS, MICH.

WE PAY $80 A MONTH SALARY

and furnish rig and all expenses to introduce poultry and stock powders; new plan; steady work. Address BIGLER COMPANY, X313, SPRINGFIELD, ILLINOIS.

$25 Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, MH 317 - - - CHICAGO

PATENT WHAT YOU INVENT!

Your Ideas may bring You a Fortune.

Write for Our FREE BOOK; gives list of needed inventions; tells how to protect them. **Patent obtained or fee returned.** No charge for report as to patentability; send sketch or model. Patents advertised for sale free.

H. Ellis Chandlee & Co., Attorneys
1280 F Street Washington, D. C.

7% UNITS OF Orchard Property (Income Bearing) 7%

will materially increase your income—if you have funds for investment in either small or large amounts. The legal rate of interest in the Northwest is from 7% to 10%. 24 page Illustrated Descriptive Booklet telling of the Spokane Country Apple Industry, mailed on request. Just address

A. G. Hanauer, Pres't,
453 T First Nat'l Bank Bldg., Chicago.

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.

Burpee Buildings, Philadelphia

WHITE VALLEY GEMS

See Them BEFORE Paying.

These Gems are chemical white sapphires. Can't be told from diamonds except by an expert. Stand acid and fire diamond tests. So hard they can't be filed and **will cut glass.** Brilliancy guaranteed 25 years. All mounted in 14K solid gold diamond mountings. Will send you any style ring, pin or stud on approval—all charges prepaid—**no money in advance. Write for Free illustrated booklet, special prices and ring measure.**
WHITE VALLEY GEM CO., 724 Saks Bldg., Indianapolis, Ind.

TAILORING Salesmen

who are willing to accept $200 a month showing our big samples and taking measurements for the finest made-to-order suits and overcoats at the lowest prices. No experience needed. Our new plan gets the money. **Big clear profit on every sale.** Send today for big outfit and new money getting plan.
WARRINGTON WOOLEN AND WORSTED MILLS
173 Adams Street, Dept. 469, Chicago.

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year, and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn $100 a month or more while you are learning. Write to-day for our free book *"A Knight of the Grip,"* list of good openings, and testimonials from hundreds of men recently placed in good positions.

Address nearest office, Dept. 183

National Salesmen's Training Association
Chicago New York Kansas City Seattle New Orleans

Want Spring Suit?

It will cost you nothing. Everybody needs clothes. Your friend, neighbor or acquaintance will buy of you. Profit on two orders will get you a free suit. The easiest thing in the world.

BIG OUTFIT FREE

We give you a bigger and better line and make our prices lower than any other house in existence. Our system insures a better fit, better work and better service. No express charges.

CLOTHING AGENTS

WANTED—Now is the time to get in the game. Our men make from $5 to $15 a day easy. Take up the clothing business as a side line—it will pay you well. You need no money or experience. We furnish everything to start.

Free Complete Sample Outfit Including big assortment of cloth samples, latest fashions, tape measure, special offer. Write at once before we get someone else in your town. This is a wonderful opportunity to make money and start you in a well paying business.

The Capitol Tailors
347 Capitol Bldg. Chicago

12 Art Panels 50c

Reproductions of Famous Paintings

"OF WOMANBEAUTIFUL"

Best ever shown in one collection. A full set of 12 in a handsome Art Portfolio, packed flat and safe delivery guaranteed, with 120 life-like miniature illustrations of beautiful art pictures, for only 50c coin, money order or U. S. stamps. Send at once. Money back if not satisfied.

FLORENTINE ART COMPANY
Dept. D 3, 2009 Prairie Ave., Chicago, Ill.

FREE Order at once and get "FREE" a beautiful den picture in colors

Don't Wear a Truss

FREE

STUART'S PLAS-TR-PADS are different from the painful truss, being made self-adhesive purposely to hold the rupture in place without straps, buckles or springs—cannot slip, so cannot chafe or compress against the pelvic bone. The most obstinate cases cured in the privacy of the home. Thousands have successfully treated themselves without hindrance from work. Soft as velvet—easy to apply—inexpensive. Process of cure is natural, so no further use for trusses. We prove what we say by sending you Trial of Plapao absolutely FREE. Write TODAY.

TRIAL OF PLAPAO
Address—PLAPAO LABORATORIES, Block 110, St. Louis, Mo.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS
COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on FREE examination, by express, C. O. D. at these Special Introductory Prices, Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings solid gold. State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for Free Illustrated Catalogue.

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 3 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

AGENTS—$45.00 A WEEK

MENDETS

A MENT MITCH

They mend leaks instantly in granite ware, hot water bags, tin, copper, brass, cooking utensils, etc. No heat, solder, cement or rivet. Any one can use them. Fit any surface. Perfectly smooth. Wonderful invention. Millions in use. Send for sample pkg., 10c. Complete pkg., assorted sizes, 25c., postpaid. Agents wanted.

Collette Mfg. Co., Box 1133 Amsterdam, N.Y.

DR. FOOTE'S WONDER BOOK 10

ON HEALTH—DISEASES—FREAKS—MARRIAGE—PARENTAGE—HUMAN NATURE

A peep into the Mysteries of the INNER-MAN. This remarkable book is a thought-awakener, and is as intensely interesting as a novel. It contains more truths, common-sense, vital facts, valuable advice and information than your doctor would give you for $10. In two sections,—240 pages and 40 illustrat'ns. Sent by mail postpaid on receipt of Price—10c. Write TO-DAY.

Murray Hill Book Co., 112 East 28th St., N.Y.

PRINT FOR YOURSELF

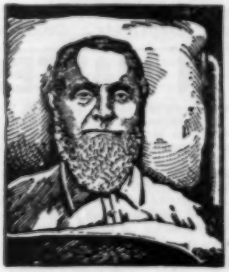
Cards, circulars, book, newspaper. Press $5. Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., MN 166 - CHICAGO

ASTHMA Instant relief and positive cure. Trial treatment mailed free. Dr. Kinsman, Box 755, Augusta, Me.



I CURED MY RUPTURE

I Will Show You How To Cure Yours FREE.

I was helpless and bed-ridden for years from a double rupture. No truss could hold. Doctors said I would die if not operated on. I fooled them all and cured myself by a simple discovery. I will send the cure free by mail if you write for it. It cured me and has since cured thousands. It will cure you. **Write to-day. Capt. W. A.** Collings, Box 630, Watertown, N. Y.

STUDY CRIMINOLOGY

And Methods of Detecting Criminals

A scientific and practical course in this most interesting and absorbing study taught by mail. For professional and amateur detectives, business men, story writers, students of sociology, and all others interested in the subject. Among the subjects discussed are criminals, methods of detection and identification, shadowing, observation, clues, logic of deduction, white slavery, the Bertillon system, method by finger prints, and legal points involved.

Who Is It?

For particulars write to the

American School of Criminology
Dept. B, Bowles Building, Detroit, Mich.

GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at ⅙ to ¼ jewelers' prices, we will send **free** a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.

FRANCIS E. LESTER CO., Dept. DP3G, Mesilla Park, N. M.

120 New Design Post Cards FREE

Send 10c for postage, etc., for special sample set to introduce, including Val. and Easter Cards. **LANGLEY CARD CLUB, Dept. 483 CHICAGO**

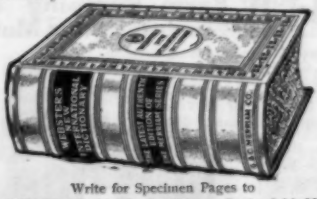
Are you a Story Writer? THEN

WEBSTER'S NEW INTERNATIONAL DICTIONARY

is a necessity for you

JUST PUBLISHED. New from Cover to Cover.

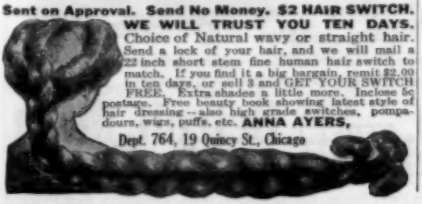
400,000 Defined Words and Phrases. 6,000 Illustrations. 2700 Pages. Contains **more** information of interest to **more** people than any other dictionary. **GET THE BEST.**



Write for Specimen Pages to

G. & C. MERRIAM CO., Publishers, Springfield, Mass.

Sent on Approval. Send No Money. $2 HAIR SWITCH. WE WILL TRUST YOU TEN DAYS.



Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**

Dept. 764, 19 Quincy St., Chicago

Rider Agents Wanted

in each town to ride an exhibit sample 1911 bicycle. *Write for special offer.*

Finest Guaranteed 1911 Models **$10 to $27**

with Coaster-Brakes and Puncture-Proof tires.

1909 & 1910 Models all of best makes.... **$7 to $12**

100 Second-Hand Wheels All makes and models, good as new..... **$3 to $8**

Great FACTORY CLEARING SALE

We **Ship on Approval** *without a cent deposit, pay the freight,* and allow **10 DAYS FREE TRIAL.**

TIRES, coaster brake rear wheels, lamps, sundries, parts and repairs for all makes of bicycles *at half usual prices.* **DO NOT BUY** until you get our catalogues and offer. *Write now.*

MEAD CYCLE CO. Dept. N-154 CHICAGO

30 Days Free Trial

and if we haven't an agent in your city, we will sell you at **wholesale agents' price,** one

AMERICAN Motorcycle or Bicycle

and **prepay the freight.** Write for our introducing offer and catalogue, and say whether you want motorcycle or bicycle. Do it now.

American Motor Cycle Co. 233 American Bldg., Chicago

ELECTRIC **GOODS FOR EVERYBODY.** World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

Flash Like Genuine

BARODA DIAMONDS.

ANY STYLE DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.86. Sent C.O.D. for inspection. **Catalog FREE.** shows full line. Patent ring gauge included, 10 cents

Baroda Co., Dept. B 8, Leland and Dover Sts., Chicago

THE CALL OF THE WEST

IT stands to reason that if you are one of a dozen or a score of persons picking huckleberries from one huckleberry bush, you will not get as many huckleberries as if you have the whole bush to yourself. Out West there are more huckleberry bushes and fewer people to pick huckleberries, in other words the opportunities are more numerous and there are less people to take advantage of them than in the crowded East. Many a man has lost his opportunity by lack of courage to accept it when it is presented. Do you remember what Shakespeare says? "Our doubts are traitors and make us lose the good we oft' might win by fearing to attempt." Is that your case? Would you like to come West but you fear to go into a strange country and be among strangers? If this is the case, there is no need for the West to be a strange country to you. Learn all about it so that you will be familiar with conditions when you come.

The Pacific Monthly, published at Portland, Oregon, has been called "the voice and interpreter of the West." It gives reliable information about the resources and opportunities to be found in the West. In the May, June and July issues, we published articles of especial interest to those seeking Western information. The regular price of these three issues is 45c, but to let you judge for yourself what the Pacific Monthly is and whether you want it or not, we will send these three copies for 25c in stamps. These three copies may be of inestimable advantage to you in helping you to decide whether to come West or not. Address **THE PACIFIC MONTHLY, Portland, Oregon.**

.....

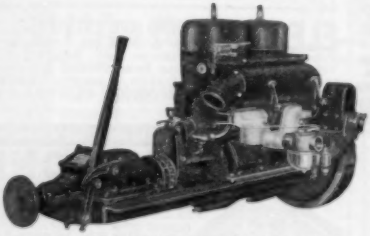
Pacific Monthly, Portland, Oregon.

Gentlemen: — Enclosed find 25c in stamps for three special numbers of The Pacific Monthly.

Name.....

Address.....

For Cruisers, Work Boats, Speed Boats and Canoes



The Engine That Requires No Attention

We believe our Model "T" to be the highest class marine motor built.

We are prepared to furnish power plants up to 108 horse power in our Model "T" line in either kerosene or gasoline fuel.

Made in one, two and three cylinder sizes---7 horse power and upwards.

Perfect compression---starts on spark.

Three engines in one. Combination two and three port. Can be operated as a two port engine or a three port engine, or a combination of the two for high speed racing conditions.

No water pipes exposed.

Lubricates through gasoline.

Equipped with BOSCH high tension ignition system.

Removable cylinder heads. (The most accessible engine built.)

Cylinder can be removed without interfering with the bearings, exhaust manifold, gasoline or exhaust piping.

Pistons can be removed without removing the cylinder, simply taking off the cylinder head and removing two large hand hole plates on the side.

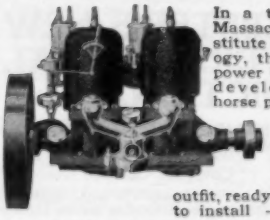
Made in the largest and most up-to-date plant in the world devoted exclusively to the manufacture of two-cycle motors, by a firm whose guarantee means something.

3 h.p. Guaranteed to develop 4 h.p. **$60**

6 h.p. Guaranteed to develop 7 h.p. **$89.50**

Above prices are for Complete Outfits.

The Big Plant—the splendid guarantee and equipment—the broad experience behind the Gray Motor insure you a satisfactory motor, prompt business-like treatment, and real motor satisfaction.



In a test by the Massachusetts Institute of Technology, this 12 horse power Gray motor developed 17½ horse power.

12 horse power complete outfit, ready to install - **$188**

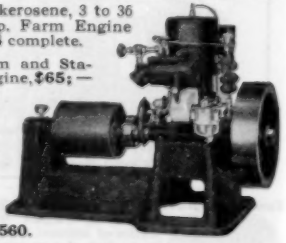
Gray Farm-Pumping and General Power Motors

Gasoline or kerosene, 3 to 36 h. p. 6 h. p. Farm Engine **$94 to $124** complete.

3 h.p. Farm and Stationary Engine, **$65**; guaranteed to develop 4 h. p.

24 h. p. Irrigation Pumping Engine, **$346**;

36 h. p. for **$560**.



When writing for Catalogue, specify whether interested in Marine or Stationary Engines.

GRAY MOTOR CO. 91 LIEB STREET Detroit, Mich.

Canadian Gray Motors, Ltd., 923 River Front Street, Walkerville, Ont.

Big Stock of Motors in New York, Boston, Chicago, Milwaukee, Baltimore, New Orleans, Seattle, San Francisco, Philadelphia, Montreal, Cincinnati, and Los Angeles.

Truly, there's Success and Health, Wealth and Happiness in the Slogan—"Back to the Farm"

Your Garden and Burpee's Seeds

There is one man in this great Country of ours who is helping the Farmers, great and small, in a permanent way, and that man is W. Atlee Burpee, of Philadelphia, California and the Planet Earth.

He mates plants, breeds, and evolves **Seeds that Grow.**

Whether you plan to plant a square yard of ground, an acre or three acres, you should, for your own protection and satisfaction, write Burpee.

Burpee knows what he is talking about, and he gives Service plus. That is, he experiments with Seeds three hundred sixty-five days each Year, at his own expense, but only **the Best** he sells to you.

This is an interesting fact: *Burpee experiments for you—you don't experiment for Burpee.*

The Burpee Business is more than that—it is a Friendship. "My Friends" (what a fine phrase for a Business Man!)—that means honest treatment, fair dealing, prompt service and **Seeds that Grow.**

Burpee buys no seeds in the Open Market. Burpee seeds are grown by Burpee.

Burpee is a Busy Boy bent on Benefiting you.

Burpee's Customers are always Burpee's Customers.

Any man or woman, girl or boy, who is interested in a Garden, Flowers, or Home-grown vegetables, would do well to write to W. Atlee Burpee for his Latest "Seed-Book." It's a Garden Guide. . . . . The information given has not been gleaned from an Encyclopedia; it's the crystallized Garden Experience of a Man who tells of things as he knows them—W. Atlee Burpee. You should have this Book—and you may.—ELBERT HUBBARD in *The Fra*, January, 1910.

Remember the address.

W. Atlee Burpee--Philadelphia

Crash!!—another wax record gone to smash!

You can handle a **Columbia Indestructible Cylinder Record** with the greatest confidence — it will not break, whatever happens.

If you own a Phonograph or Graphophone (Edison or Columbia) never buy another wax record for it. Get **one** Indestructible Record from your dealer. It can be badly abused, and can be played indefinitely, with no possibility of wearing out.

But the real reason of the fast-growing popularity is the quality of the music. The tone is clearer and far more brilliant than that of any wax record, played on any machine. Like to prove it? Send for one. We know you will never buy another wearable, breakable wax record when you have played just one Columbia Indestructible Cylinder Record on your own machine.

Six Good Records!

Here are six splendid new records, selected from the big 40-page Indestructible Record Catalog.

Send us 35 cents (For the 2-minute) or 50 cents (For the 4-minute), and we will mail one to you, postage free, and a catalog with it.

We make this special offer so you can hear Columbia Indestructible Cylinder Records on your own machine in your own home.

2 Minute — 35 Cents (Fit any cylinder machine and last forever)

1390 In the Sweet Bye and Bye *(Sung by Mixed Quartette)*

1391 Lucy-Anna-Lou *(Soprano and Tenor Duet)*

1388 The Girl With a Brogue; from "The Arcadians" *(Soprano Solo)*

4 Minute—50 Cents (Fit any cylinder machine equipped with 4-minute attachment)

3127 College Medley No. 1 *(Sung by Male Quartette)*

3128 Spring Morning Serenade *(Played by Military Band)*

3122 I've Got the Time, I've Got the Place, But It's Hard to Find the Girl *(Tenor Solo)*

Send for big 40-page catalog listing all Columbia Indestructible Records — free.

Dealers Wanted—Exclusive selling rights given where we are not actively represented.

Columbia Phonograph Co., Box 254, Tribune Building, New York

Copyright, 1910, by Patriot Pub'ishing Co.

Who Was There Whom You Knew

Look with care at this ghostly picture — this strange old Civil War photograph. Perhaps among these Union soldiers about to venture into Petersburg — or among the besieged Confederates who tensely waited for the fire of this gun — which roared destruction just after this photograph was taken — perhaps, in that dread place, some one near and dear to you moved and fought and fell.

To every American who gazes on a scene like this comes a sense of his own heritage, for the great Crisis that tested both North and South found neither wanting in skill or courage, and made our national Government, our unity, brotherhood and character.

But where did we get that war photograph? Why do we print it here? That makes a story in itself; for in securing this picture we secured three thousand five hundred more — an astonishingly vivid panorama of the greatest struggle in modern times.

We will send you that story, well printed and illustrated by more pictures.

18 of these Pictures FREE

For the Cost of Mailing

To give you some idea of the bigness of this work we have chosen 18 of the photographs at random, reproduced them carefully and enclosed them in a handsome portfolio. These 18 we will send you free if you send only 10 cents for the cost of mailing. Even these samples will be valuable acquisitions.

When the public has realized the wonder of this discovery, we will no longer give pictures away. So you had better send the coupon at once and make sure of this splendid addition to your library.

How We Got the 3,500 Unique Civil War Photographs

From Sumter to Appomattox, a camera and a dark room, under protection of Allan Pinkerton and the Federal Government, accompanied the armies and the navies through the Civil War. The 3,500 photographs taken were bought by the United States Government for $27,840 and promptly buried in the War Department, an important part of our secret records. But the great camera genius who took the photographs kept a duplicate set for himself. When he died, these too were lost — until nearly fifty years after the war they were found again. How they were taken — how they were lost — how they were found again — how the Review of Reviews secured them, is a wonderful story that can't be told here.

But read the panel and send the coupon at once and you'll get the whole story.

REVIEW OF REVIEWS CO.
13 Astor Place, New York

Black Cat 4-11

REVIEW OF REVIEWS COMPANY
13 Astor Place New York, N. Y.

Send me, free of charge, the 18 prints of your newly discovered Brady Civil War photographs, ready for framing and contained in a handsome portfolio. Also send me the story of these photographs and tell me how I can get the whole collection for the value of one photograph. I enclose 10 cts. to cover cost of mailing

Name_____

Address_____

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

A HINT

For ten cents we will mail 10 complete stories of the kind we want.

MAKE MONEY WRITING SHORT STORIES—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

Just now over $10,000.00 is offered in prizes for short stories. Necessary conditions explained in current numbers of THE EDITOR.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00 and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,

BOX M, RIDGEWOOD, N. J.

$100 EACH IS OFFERED BY FILM MANUFACTURERS FOR MOTION PICTURE PLOTS

You can write them. We teach you by mail in 10 easy lessons and help sell your plots. No experience needed. Writers can turn their short stories into M. P. plays after learning the "picture form" and realize doubly. Best training in "plot" work for young writers. Booklet free.

Ass'd M. P. Schools, 112 Clark St., Chicago

Mr. Esenwein

SHORT-STORY WRITING

A course of forty lessons in the history, form, structure, and writing of the **Short-Story** taught by **J. Berg Esenwein, Editor, Lippincott's Magazine.**

250-page catalogue free. Write to-day.

THE HOME CORRESPONDENCE SCHOOL

73 Besse Place, Springfield, Mass.

PLAYS

Large List. Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO., Dept. 34, Chicago, Illinois.**

SONG POEMS AND MUSICAL COMPOSITIONS

—That are successful—bring fame and cash to their writers. Send us your manuscript, or write for FREE PARTICULARS. Publication guaranteed if accepted.

H. Kirkus Dugdale Co., Desk 173, Washington, D. C.

SONG WRITERS-COMPOSERS

Send us your songs and Inst. Mss. Publication guaranteed if acceptable. **NEW YORK IS THE ONLY PLACE, AND WE ARE NEW YORK'S LEADING MUSIC PUBLISHERS.** Known everywhere. **F. B. HAVILAND PUB. CO., 139 West 37th St., N. Y.**

MUSIC LESSONS FREE AT YOUR HOME

Write Today for our Booklet. It tells how to learn to play Piano, Organ, Violin, Mandolin, etc. Beginners or advanced pupils. **American School of Music, 46 Lakeside Bldg. Chicago, Ill.**

LEARN MUSIC QUICKLY

If you want to play the **piano, organ, violin, mandolin or guitar, by note** without practicing **forever,** write us today, and we will send you our book **FREE** that will convince you that we can save you time, money, patience, and teach you **more** music and **better** than any teacher living. Write us **TO-DAY, stating the instrument,** and we will **prove** it. **Fine Arts and Music School, 351 Fourth St., Sedalia, Mo.**

PRINT FOR YOURSELF

Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

Personal Magnetism Brings Success

A full home course of applied Metaphysics for $25.00. Single lessons, $2.35. Publishers of the two famous booklets, "Science of Soul Power" and the "Forty Mystic Degrees in God and Love." Nothing else like them ever published. The only incorporated school in Chicago. Address, **Payne's School of Metaphysics, 1316 W. Congress St., Chicago, Ill.**

CAN YOU SPELL?

If you are not sure of common words, send ten cents for a recently published pamphlet that will help you.

J. ROWE WEBSTER,

Fairfax 11, Cambridge, Mass.

DISCREPANCY IN PRINT

Territory Going Fast

File Your Application Now!

Work One Hour or Ten Hours a Day

IN larger towns and cities the Local Agency for the Oliver Typewriter demands one's ***exclusive time.*** In smaller towns and villages the work can be done in ***spare time.***

Clerks, telegraph operators, accountants, cashiers of banks and other salaried men can ***retain*** their positions and take on this work ***in addition.***

Clergymen, doctors, lawyers, teachers—can easily make extra money out of the Local Agency.

Merchants, tradesmen, real estate and insurance agents, printers, newspaper editors, proprietors of hotels, stationery stores and others, will find the Local Agency for the Oliver Typewriter an extremely profitable adjunct to their regular business.

We don't want anyone to apply for the agency solely to secure a $100 typewriter at our wholesale price, but only where, if the agency is given him, the applicant intends not only to use and endorse the Oliver Typewriter ***but to co-operate with us in placing other machines in the territory assigned him.***

Send Coupon or Letter for "Opportunity Book"

We are establishing Local Agencies just as fast as we find the ***right men.***

We have printed the "Opportunity Book" in order to give each inquirer the most ***accurate*** and ***adequate*** information. The book will tell you just what ***we know*** about the opportunity that awaits your grasp.

It paints no alluring pictures of success to be won without ***effort.*** It will not appeal to ***idlers.*** It's meant for those who ***mean business.***

Its message is to virile, aggressive men, who fully understand that splendid rewards in ***money*** and ***glory*** must all be honestly ***earned.***

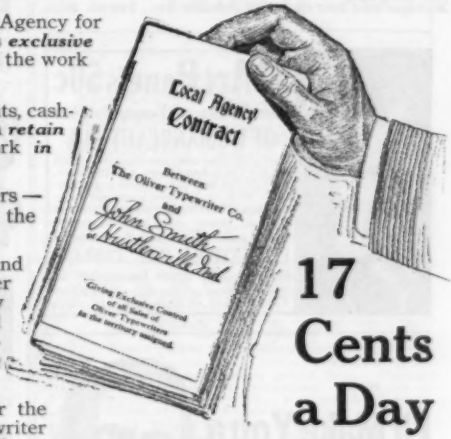
Opportunity is looking you ***right in the eye.***

What are you going to do about it? Send for the book immediately. Cast your fortunes with our 15,000 Local Agents while the way is open. Address

Agency Department

The Oliver Typewriter Co.

254 Oliver Typewriter Building, Chicago



17 Cents a Day Purchase Plan

This convenient Plan of Purchase puts the Oliver Typewriter within easy reach of ***everybody.*** It makes a smooth path for the Local Agent. It ***rings the door bells*** of possible buyers. It actually ***opens the doors!***

Think of being able to offer ***the biggest hundred dollars' worth in America*** for ***SEVENTEEN CENTS A DAY!***

The Agent can ***buy*** — and ***sell*** — Oliver Typewriters for ***pennies!***

It's the most attractive Purchase Plan ever applied to ***typewriters.***

Its success is shown by the record-breaking sales rolled up by our Local Agents. The earnings of some of these agents exceed those of many merchants.

THE OLIVER TYPEWRITER CO.
254 Oliver Typewriter Bldg., Chicago

Gentlemen: Please send ***"Opportunity Book"*** and details of your ***Agency Plan.***

Name .....

Address .....

.....

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)
Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

12 Art Panels 50c

Reproductions of Famous Paintings
"OF WOMANBEAUTIFUL"

Best ever shown in one collection. A full set of 12 in a handsome Art Portfolio, packed flat and safe delivery guaranteed, with 120 life-like miniature illustrations of beautiful art pictures, for only 50c coin, money order or U. S. stamps
Send at once. Money back if not satisfied.
FLORENTINE ART COMPANY
Dept. D 4, 2009 Prairie Ave., Chicago, Ill.
FREE Order at once and get **"FREE"** a beautiful den picture in colors

I'll Make You a STYLISH SUIT

—to your order—from any cloth-pattern you select from the FREE SAMPLES I send you—tailored to your exact measurements—cut and trimmed exactly as you want it, in every particular—

Perfect Fit Guaranteed—$12

and suit delivered to you, express prepaid—$12 to $20. Where else can you duplicate this offer! Why pay your neighborhood tailor $30 to $40 for no better suit! Why wear shoddy, ill-fitting "store-clothes" that cost as much or more than I charge you for a genuine tailored suit that will fit and set perfectly, and mark you as a tasty and modish dresser! Write to me today for FREE SAMPLES of suit fabrics, perfected system of self-measurement (whereby you are assured an exact fit), and my magnificent 24 page STYLE BOOK showing latest New York and Chicago styles. Then, if you don't care to order a suit, you're under no obligations to do so. But, remember, I guarantee to fit you and please you—and if you don't think my guarantee is good, write to the Illinois Trust & Savings Bank, Chicago. I have been making honest tailored clothes, at bed-rock prices, for fifteen years. Why can't I make them for you? If you want the FREE SAMPLES of new, stylish fabrics, self-measurement blank and the superb STYLE BOOK—write to me today—you'll receive them all by return mail—FREE.

McGRAW ELZ
(Mgr. Madison Tailors)
DESK Y, CHICAGO, ILLINOIS

AGENTS—$45.00 A WEEK
MENDETS
A PATENT PATCH

They mend leaks instantly in granite ware, hot water bags, tin, copper, brass, cooking utensils, etc. No heat, solder, cement or rivet. Any one can use them. Fit any surface. Perfectly smooth. Wonderful invention. Millions in use. Send for sample pkg., 10c. Complete pkg., assorted sizes, 25c., postpaid. Agents wanted.
Collette Mfg. Co., Box 1133 Amsterdam, N.Y.

ELECTRIC GOODS FOR EVERYBODY.

World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.
OHIO ELECTRIC WORKS, CLEVELAND, O.

BARODA DIAMONDS.

Flash Like Genuine

at 1/40 the cost—IN SOLID GOLD RINGS
Stand acid test and expert examination. We guarantee them. **See them first—then pay. Special Offer**—14k Tiffany ring 1 ct. $5.98 Gents ring 1 ct. $6.98. 14k Stud 1 ct. $5.98. Sent C.O.D. for inspection. **Catalog FREE**, shows full line. Patent ring gauge included, 10 cents
Baroda Co., Dept. B 8, Leland and Dover Sts., Chicago

GENUINE NAVAJO Ruby FREE

To introduce our beautiful genuine Gems, sold direct from mine to customer at 1/3 to 1/4 jewelers' prices, we will send **free** a genuine Navajo Ruby, uncut, and our beautiful 40-page Art Catalogue showing Gems in actual colors and sizes, for 4c to cover cost of mailing. Send today.
FRANCIS E. LESTER CO., Dept. DP4G, Mesilla Park, N. M.

$25 Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, M. J. - - - CHICAGO

LADIES Make $3 to $5 Daily

Selling **Dress Goods, Skirts** and **Handkerchiefs. Free Outfit.** No capital required.
Mutual Fabric Co., Dept. 330 Binghamton, N. Y.

ASTHMA

Instant relief and positive cure. Trial treatment mailed free. **Dr. K. Hinsman, Box 755, Augusta, Me.**

Don't Wear a Truss

FREE

STUART'S PLAS-TR-PADS are different from the painful truss, being made **self-adhesive** purposely to hold the rupture in place **without straps,** buckles or springs—**cannot** slip, so **cannot** chafe or compress against the pelvic bone. The most obstinate cases **cured** in the privacy of the home. Thousands have successfully treated themselves without hindrance from work. **Soft as velvet—easy to apply—inexpensive.** Process of cure is natural, so no further use for trusses. We prove what we say by sending you Trial of Plapao absolutely **FREE. Write TODAY.**
TRIAL OF PLAPAO
Address—PLAPAO LABORATORIES, Block 110, St. Louis, Mo.

Sent on Approval. Send No Money. $2 HAIR SWITCH.

WE WILL TRUST YOU TEN DAYS. Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**
Dept. 854, 19 Quincy St., Chicago

WE SHIP ON APPROVAL

without a cent deposit, prepay the freight and allow **10 DAYS FREE TRIAL.**

IT ONLY COSTS one cent to learn our *unheard of prices* and *marvelous offers* on highest grade 1911 model bicycles.

FACTORY PRICES *Do not buy* a bicycle or a pair of tires from *anyone* at *any price* until you write for our large **Art Catalog** and learn our *wonderful proposition* on first sample bicycle going to your town.

RIDER AGENTS everywhere are making big money exhibiting and selling our bicycles.

We Sell cheaper than any other factory **TIRES, Coaster-Brake rear wheels,** lamps, repairs and all sundries at *half usual prices.*

Do Not Wait; write *today* for our *special offer.*

MEAD CYCLE CO., Dept. N 154, CHICAGO

30 Days Free Trial

and if we haven't an agent in your city, we will sell you at **wholesale agents' price,** one

AMERICAN Motorcycle or Bicycle

and **prepay the freight.** Write for our introducing offer and catalog, and say whether you want motorcycle or bicycle. Do it now.

American Motor Cycle Co. 234 American Bldg., Chicago

3 BEAUTY POSES 25c

Decorate your "Den" With "Art Gems"

Exquisite portrayals of female loveliness. **3** bewitching poses **25c**; **6** for **50c**. One 6½ x 8½ photograph **free** with every order for six.

Our Dollar Special:—Two 6½ x 8½ photographs, 6 cabinet size and 30 small photos, all for $1. No reproductions of paintings or other cheap trash. Our pictures are real photographs. Money back if not pleased.

ART PHOTO CO., 1904 B. C. Grand Rapids, Mich.

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., M.O. - - CHICAGO

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel,

Sterling Silver, 25c each, $2.50 doz.;

Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 628, ROCHESTER, N. Y.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D F 4. Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

PATENT WHAT YOU INVENT!

Your Ideas may bring You a Fortune.

Write for Our FREE BOOK; gives list of needed inventions; tells how to protect them. **Patent obtained or fee returned.** No charge for report as to patentability; send sketch or model. Patents advertised for sale free.

H. Ellis Chandlee & Co., Attorneys
1280 F Street Washington, D. C.

DO YOU WANT MONEY?

If so, give it half a chance to find you

Everybody knows how to wait for opportunities; but very few know how to **create** opportunities.

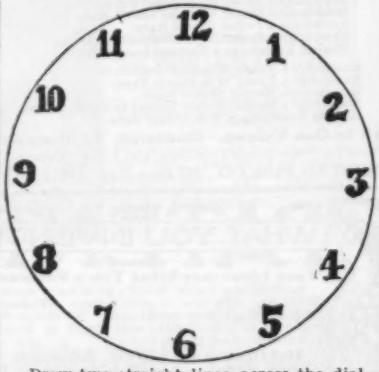
Our booklet "The Stairway to Opportunity" tells how. It's free for the asking. It's for the man in the rut—the CLERK, BOOKKEEPER, SALESMAN, MECHANIC, BUSINESS MAN, BANK EMPLOYE, FACTORY, STORE OR RAILWAY EMPLOYE—ANYONE with a genuine ambition to make more money.

No matter who you are, where you live or what your occupation or business, we can place you face to face with a money-making opportunity with which you can make from $500 to $5,000 a year, in your own locality. You can devote all or part of your time to the business. Say to us—TO-DAY—on a postal "Send that book."

COLLEGE OF INVESTMENTS, INC.,
500-516 Parkway Bldg., Philadelphia, Pa.

$1,000.00 Prize Offer

OAK CHEST OF SILVER — COMBINATION BILLIARD AND POOL TABLE — 100 PIECE DINNER SET AND 75 OTHER VALUABLE PRIZES



Draw two straight lines across the dial, dividing it into three parts, each part to contain numbers adding up 26.

For the neatest correct answer to this puzzle, we will give absolutely free a two-drawer oak chest, containing thirty pieces of the well-known "R. & B A1" Table Silver.

For the next neatest correct answer, we will give absolutely free a Combination Billiard and Pool Table, with balls, cues, etc.

For the next neatest correct answer, we will give absolutely free a 100-piece decorated dinner set.

For each of the next twenty-five neatest correct answers we will give a Credit Check for $50.00, which can be used in the purchase of real estate.

For each of the next fifty neatest correct answers, we will give a Credit Check for $25.00.

Don't fail to try to win one of these valuable prizes.

All answers must be received not later than April 30th, and the decisions of the judges in awarding prizes must be accepted as final by all contestants.

We make this liberal offer to advertise real estate at LINCOLN, New York's industrial suburb.

Remember it costs you nothing to try for these prizes.

It is not necessary to cut out the Dial. Just make a copy on a piece of paper or a postal card and mark in the two straight lines to show your answer.

The contest is free and open to all readers of this paper. Send your answer to

W. M. OSTRANDER, INC.
Suite E , 12 West 31st Street
NEW YORK CITY
Business Established 1899. Capital $1,000,000

GRAFLEX Cameras

"the image can be seen right side up, full size of negative, up to the instant of exposure."

Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass — you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then —

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work — no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

Folmer & Schwing Division
Eastman Kodak Co. Rochester, N. Y.

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.
Burpee Buildings, Philadelphia

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary

THE MERRIAM WEBSTER

Contains the *pith* and *essence* of an authoritative library. Covers every field of knowledge. The *Only New* unabridged dictionary in many years. The *Only* dictionary with the *New divided Page*. 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.
G. & C. MERRIAM CO., SPRINGFIELD, MASS.

Free Mushroom

Spawn to start 1000 people in this big paying business at once. You may add $10.00 to $60.00 a week to your income in spare time. Men or women. Thousands successful. Write today for full information how to start, etc.
A. V. Jackson, 6094 N. Western Ave., Chicago, Ill.

Famous Triple Horse-shoe Puzzle is one of our 137 varieties. Sample and Catalog 10c.
Western Puzzle Works, Desk C, St. Paul, Minn.

New Rupture Cure

Don't Wear a Truss

Brooks' Appliance, New discovery. Wonderful. No obnoxious springs or pads. Automatic Air Cushions. **Binds and draws the broken parts together as you would a broken limb.** No salves. No lymphol. No lies. Durable, cheap. Sent on trial. Pat. Sept. 10, '01.

CATALOGUE FREE
C. E. BROOKS, 4677 Brooks Building, Marshall, Mich.

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year, and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn $100 a month or more while you are learning. Write to-day for our free book *"A Knight of the Grip,"* list of good openings, and testimonials from hundreds of men recently placed in good positions.

Address nearest office, Dept. 183
National Salesmen's Training Association
Chicago New York Kansas City Seattle New Orleans

SHORT STORIES BY
Jack London

When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue ∴ ∴ New York

The Man Who Found Himself

Copyright, 1910,
Patriot Publishing Co.

Taken in the heat of the Civil War outside Petersburg — 45 years ago

A gray-haired citizen of Tampa, Florida, turning over the pages of the November Review of Reviews, saw this picture, and in the young man on the ground with the bottle, was amazed to discover himself. Like a flash the years vanished; again he was outside Petersburg in '64, the air roared and shrieked with the fire of two armies, and he and these other members of the 9th A. C., U. S. A., whiled away a few weary minutes having "their pictures taken". Afterward he had forgotten it. To-day, he has grown old, but the picture will be forever young.

This photograph is but one of 3,500 which we have just discovered after they were buried for nearly fifty years. Theirs is a dramatic and amazing story.

Through the Civil War with the Camera

went Mathew Brady, the genius whose photographic studio in New York was sought by world-famous men and women. With special permission from Lincoln, he accompanied the armies and navies for four years. He took thousands of photographs showing every phase of the struggle. Merrymaking in camp, lingering in hospital, lying in prison, spying on the enemy, hanging the Lincoln conspirators, manning the battleships, punishing the deserter, drilling the awkward squad, dead on the field of battle, fighting in the trenches — all is shown in this ever-changing panorama of these four momentous years.

18 CIVIL WAR PICTURES FREE

We have enclosed prints of 18 of the photographs in a large portfolio. These we will give you free if you **send ten cents for the cost of mailing.**

At the same time we will tell you the strange romance of Brady and the photographs — how the government paid $27,800 for a similar collection, how General Garfield valued them at $150,000 — how the famous detective Allan Pinkerton had a share in taking them, and how you can get the whole 3,500 bound in ten beautiful volumes for less than one cent a picture. Each of the eighteen prints is on a sheet 12 x 12½ inches in size, and has under it the full story of that particular picture.

This offer cannot be held open indefinitely. Send the coupon to-day.

Review of Reviews Company
13 Astor Place New York

B.C. 5-11

Name.....

Address.....

Review of Reviews Co., 13 Astor Place, New York
Send me free of charge the 18 reproductions of your newly discovered Brady Civil War photographs, ready for framing, and contained in a handsome portfolio. Also send me the story of these photographs and tell me how I can get the whole collection for less than one cent a picture. I enclose 10 cents to cover the cost of mailing.

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

Just now over $10,000.00 is offered in prizes for short stories. Necessary conditions explained in current numbers of THE EDITOR.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00, and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,
BOX M, RIDGEWOOD, N. J.

MAKE MONEY WRITING

SHORT STORIES—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market
MSS. SUCCESSFULLY PLACED
Criticised, Revised, Typewritten. Send for leaflet E.
References: Edwin Markham and others. Established 1890.
UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

Mr. Esenwein

SHORT-STORY WRITING
A course of forty lessons in the history, form, structure, and writing of the Short-Story taught by **J. Berg Esenwein, Editor, Lippincott's Magazine.**
250-page catalogue free. Write to-day.
THE HOME CORRESPONDENCE SCHOOL
73 Bosse Place, Springfield, Mass.

MAKE MONEY writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.
H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

Be a Motion Picture Playwright

Make your ideas work for you. We teach you how to develop them into plots, or scenarios for which film manufacturers pay $15 to $100—then cry for more. Previous literary experience unnecessary. Descriptive booklet **FREE.**
Associated Motion Picture Schools
918 Chicago Opera House Block, Chicago, Illinois

PLAYS **Large List.** Vaudeville Sketches, Dialogs, Speakers, Hand Books, Drills, Operettas, etc. Catalogue free. **T. S. DENISON & CO., Dept. 34, Chicago, Illinois.**

MUSIC LESSONS FREE AT YOUR HOME **Write Today** for our Booklet. It tells how to learn to play Piano, Organ, Violin, Mandolin, etc. Beginners or advanced pupils.
American School of Music, 46 Lakeside Bldg. Chicago, Ill.

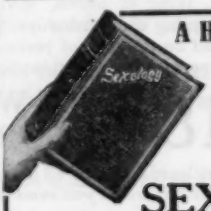
LEARN MUSIC QUICKLY

If you want to play the **piano, organ, violin, mandolin or guitar, by note** without practicing **forever,** write us today, and we will send you our book **FREE** that will convince you that we can save you time, money, patience, and teach you **more** music and **better** than any teacher living. Write us **TO-DAY, stating the instrument,** and we will **prove** it.
Fine Arts and Music School, 351 Fourth St., Sedalia, Mo.

PRINT FOR YOURSELF
Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.
THE PRESS CO., MERIDEN, CONNECTICUT

CAN YOU SPELL?

If you are not sure of common words, send ten cents for pamphlet used and recommended at various colleges, and apparently pleasing those who answer this advertisement. Spelling based on that in Webster's New International Dictionary.
J. Rowe Webster, Fairfax 11, Cambridge, Mass.



A Happy Marriage
Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY
(Illustrated)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid
Write for "Other People's Opinions" and Table of Contents.
PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

"17 Cents a Day" Offer Stirs the Nation!

The Whole Country Applauds the "Penny Purchase Plan"

From a thousand different directions comes a mighty chorus of approval, voicing the popularity of The Oliver Typewriter "17 Cents a Day" Purchase Plan.

The liberal terms of this offer bring the benefits of the best modern typewriter within easy reach of *all*. The simple, convenient "Penny Plan" has assumed national importance.

It opened the flood gates of *demand* and has almost engulfed us with *orders*.

Individuals, firms and corporations—*all classes of people*—are taking advantage of the attractive plan and endorsing the great idea which led us to take this radical step—

To make typewriting the universal medium of written communication!

Speeds Universal Typewriting

The trend of events is toward the general adoption of beautiful, legible, speedy *typewriting* in place of slow, laborious, illegible *handwriting*.

The great business interests are a *unit* in using *typewriting*.

It is just as important to the general public to substitute typewriting for "long-hand." For every private citizen's personal affairs are *his business*.

The Oliver Typewriter

The Standard Visible Writer

Our popular "Penny Plan" speeds the day of *Universal Typewriting*.

A Mechanical Marvel

The Oliver Typewriter is unlike all others.

With several hundred *less parts* than ordinary typewriters, its efficiency is proportionately *greater*.

Add to such basic advantages the many time-saving conveniences found only on The Oliver Typewriter, and you have an overwhelming total of *tangible reasons* for its wonderful success.

A Business Builder

The Oliver Typewriter is a powerful *creative force* in business—a veritable *wealth producer*. Its use *multiplies business opportunities, widens business influence, promotes business success*.

Thus the aggressive merchant or manufacturer can reach out for *more business* with trade-winning letters and price lists. By means of a "mailing list"—and The Oliver Typewriter—you can annex new trade territory.

Get this greatest of business aids—*for 17 Cents a Day*. Keep it *busy*. It will make your business grow.

Aids Professional Men

To the professional man the typewriter is an indispensable assistant.

Clergymen, Physicians, Journalists, Writers, Architects, Engineers, and Public Accountants have learned to depend on the *typewriter*.

You can master The Oliver Typewriter in a few minutes' practice. It will pay big daily dividends of satisfaction on the small investment of *17 Cents a Day*.

A Stepping-Stone to Success

For young people, The Oliver Typewriter is a stepping-stone to good positions and an advancement in business life.

The ability to operate a typewriter counts for more than letters of recommendation.

Start *now*, when you can own The Oliver Typewriter for *pennies*.

Join the National Association of Penny Savers!

Every purchaser of The Oliver Typewriter for 17 Cents a Day is made an Honorary Member of the National Association of Penny Savers. A small first payment brings the magnificent new Oliver Typewriter, the regular $100 machine.

Then save 17 Cents a Day and pay monthly. The Oliver Typewriter Catalog and full details of "17 Cents a Day" Purchase Plan sent on request, by coupon or letter.

Address Sales Department

THE

Oliver Typewriter Co.

691 Oliver Typewriter Bldg.

CHICAGO

COUPON

THE OLIVER TYPEWRITER CO.
691 Oliver Typewriter Bldg., Chicago

Gentlemen: Please send your *Art Catalog* and details of *"17-Cents-a-Day"* offer on The Oliver Typewriter.

Name.....

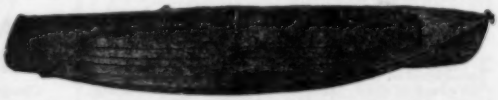
Address.....

.....

One of Our Canoes

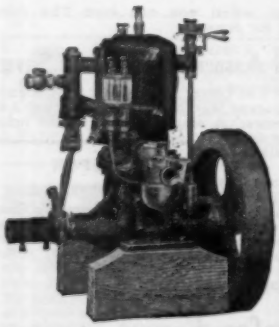
It takes years of development and careful study to produce a canoe with a perfect model, and that at the same time is handsome and graceful in the water. Our canoes have every known advantage. The flaws are flat, making the canoe steady, of light draft, and an excellent carrier. Every canoe is built over a solid mold or form, thus insuring all canoes to be true to the designed model. The forms that these boats are built over are as near perfect as it is possible to make them. Our 1911 model canoes are the final result of one of the best canoe builders in the country, and embody all the features that the most experienced canoeist desires and requires. Our Canvas Covered Canoes are divided into two grades. We have named our "A" grade the Hudson River Canoe and our "AA" grade the Yukon River Canoe. There is absolutely no difference in the models or workmanship, only the Yukon River grade is made from selected materials sorted from carloads of cedar. This gives you positively the best material possible to secure. Our business is of such magnitude that we have gathered in our offices and factory the most expert canoe designers and the best canoe paddlers in the country. In placing your order in our hands you get the best that the most expert canoe builders on earth can build. You buy your boat at the manufacturer's price, and we ask only a chance to show you the elegant model and perfect workmanship of Detroit Canoes. We do not try to reach the buyer of a low grade cheap canoe. Our factory is located on the Detroit River and covers over 8 acres of floor space, and our stock of "Hudson River," "Yukon River," "Tacoma Specials," Power and Sailing Canoes, is always complete. **Address Dept. A.**

One of Our Steel Boats



It is a matter of regret to us that it is impossible to show every one personally through our eight-acre boat factory, the largest of its kind in the world, and there is no question that if you could watch the patent steel boats in the course of construction you would be satisfied with no other. We have been engaged in the building of the Steel Lock Seamed Pleasure Boat for the past twelve years, starting with a space of 50 x 100 to manufacture the boat. Our plant has steadily increased according to our business until we now have a plant covering eight acres of floor space, and by actual proof have not only the largest boat plant in the world, but the greatest sales record. Once a customer never satisfied with any other is the case with all users of the Michigan Steel Boat. Our boats are puncture proof, they are impervious to the effect of the weather, can be left on the beach for months at a time and when put back in the water will be found perfectly water tight and as good as new. They are more buoyant than any other boats on the market, propel with one-third of the power necessary to shove along the old-fashioned bulky crafts. As an indication of the immense popularity of Michigan Steel Boats we would call to your notice an order which we recently received from South America, where there is a distinct increase in motor boating this season. It is asserted both by returning travelers and correspondence from the principal water points of the Southern Continent that the launch will afford one of the most popular sports in the coming months. We are now filling an order for 200--18 foot Steel Launches from Buenos Ayres, Argentine Republic. This is the largest single order for launches ever placed with a factory. The shipment will make fifty complete carloads with a valuation of $50,000.00. Twenty of the boats have been shipped and the rest of the 200 are expected to go forward in the next thirty days. **Address Dept. B.**

One of Our Marine Engines

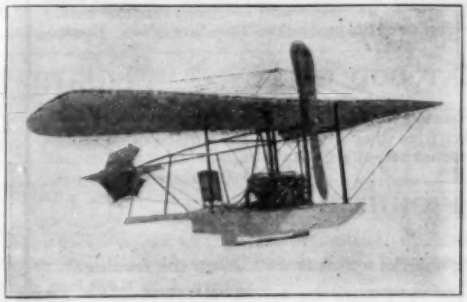


We have fifteen years of experience behind us in turning out this marine motor. This means a great deal to the person who is buying his first engine. The men of this company are all experienced and thoroughly versed in the manufacture of an engine that will meet the requirements for export.

Every member of this firm is strong in the belief that a satisfied customer is always the best advertisement. Every engine is given personal attention so that every engine shipped by us is bound to give nothing but absolute satisfaction. Our engines are used not only through the United States, but we have a very extensive foreign trade as well. The tremendous increase in our business has forced us to erect a new factory, three stories, of cement and glass construction, 350 feet by 300 feet, which we are now preparing to occupy. **Address Dept. C.**

Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

About six months ago the idea was conceived in our shop of building a combined motor boat and aeroplane. In the beginning very little was thought of the idea, and nobody ever dreamed of this craft becoming a commercial success; but so practical does the invention appear, that A. A. Schantz, Pres't of the D. & C. Aerial Navigation Company, has given a tentative order for six of them to be used in service between Detroit, Cleveland, and Buffalo.



THE FLYING FISH

is the practical use of the flying machine. Some few weeks ago the first working model was taken out on the river, above Belle Isle, and skimmed over the ice, scarcely touching it, at a speed of sixty-five miles an hour. This was with a less powerful engine than that which the second FLYING FISH is equipped and which was recently exhibited at the National Motor Boat Show in Madison Square Garden, New York City.

The hull of the FLYING FISH is a water tight steel and aluminum tank 5 feet 7 inches wide, 7 feet 2 inches long and 2 feet deep. The bow end is slanted, but all other angles are 90 degrees. In this is set an 8-cylinder aeroplane engine, the only 8-cylinder aeroplane engine in the world. It is a model of compactness, but belying its size, it eats up gasolene at a great rate and whirls the propeller at terrific speed.

Above the hull is a single plane 26 feet from tip to tip and 6½ feet wide. The frame is covered with oil soaked canvas, khaki in color. It is convex.

Extending behind the hull, for the world like the handles of a baby buggy, except that the arms are steel and the wooden cross piece is a foot wide, is the tail, and by this flat board 5 feet 7 inches long, a foot wide and one-half inch thick, about 10 feet behind the hull, the craft is expected to fly, that is, when the boat attains sufficient speed forward, the plane is expected to lift the hull out of the water entirely, only the "tail feathers" touching the surface. As the speed increases it is believed that the FLYING FISH will rise from the water entirely and leap over the top of the waves, the "tail feathers" touching at intervals and steadying the mad flight.

Also extending behind the hull is the rudder, a regular aeroplane rudder, but smaller. It is four-vaned, the blade being covered with canvas. At the foot of the hull is the propeller, a double blade of wood over six feet from tip to tip. In the rear of the hull is the cock pit into which the feet of the skipper extend as he sits on the caned back chair. Immediately in front of him are the two levers, one controls the rudder, the other warps the single plane which combats the air currents. The weight of this craft is 750 pounds.

Both for sport and business purposes the new air boat is expected to be at once popular. With its great speed it will surpass any boat that is forced to depend entirely on the water for sustaining the hull.

There is less danger of it tipping than in any ordinary boat, for the plane will act as a preventive. In our boat the passenger will have all the sensations of flying, the rush of speed through the air, and there will be something more substantial than air beneath should anything go wrong. The air is a pretty thin cushion to land on. Even should the boat be entirely out of the water and the engine failed, there would be merely a drop of a few feet in a non-sinkable, perfectly balanced and safe hull.

THE FLYING FISH is not expected to fly at any length or height except as a rush of air catches the plane and lifts her up 8 or 10 feet for a short distance. The tail piece will be always in the water, sustaining her in steady flight. The tail piece will offer no resistance to the rudder. There will be nothing else to offer any resistance except the insignificant front surface of the craft, so what is there to prevent great speed? With the first machine we made 65 miles an hour over the ice. The tail piece skimmed the ice every fifteen feet or so. There was no jar as we touched the surface, the sailing was perfectly smooth. We believe the FLYING FISH can be launched in ordinarily smooth water and while in flight will not be bothered by heavy waves. Aeroplanes nowadays fly in heavy winds and we believe THE FLYING FISH and her successors can do at least as well. The present model is small with only accommodations for one person, but with a little larger craft passengers can be accommodated.

A. A. Schantz, who has worked out a plan for a system of dispatch boats between Cleveland, Buffalo, and Detroit, is enthusiastic over the aerial motor boat. It was his original plan to have a fleet of six airships for emergency service between the three cities and possibly with the bigger boats of the D. & C. fleet, the airships to be capable of carrying one or more passengers; but the new style motor boat has all the qualifications of speed and adaptability, and he believes a far greater element of stability. People who would fear to use the aeroplane in its present undeveloped state would trust themselves to the aerial motor boat, he believes. However, the aeroplane companies will be given every chance to make good in competition with the air water craft.

Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

BADGER'S NEW FICTION

PLUPY: The Real Boy

By Judge Henry A. Shute. *53 full-page silhouettes, $1.50.*

"The very spirit of boyhood."—*New York Times.*

"It is an accurate photograph of New England life. It is absolutely true and it is extremely funny. The pictures are as accurate and as funny as the text. Judge Shute cannot improve on this version of his story."—*The Sun, New York.*

THE GREAT GOD GOLD

By William Le Queux. *12mo., $1.50.*

"The story is a thrilling one and carries the reader through a maze of winding adventures, held together with an unusual scheme for its plot."

—*New Orleans Picayune.*

HER HIGHNESS

Anonymous. *12mo., $1.50.*

"A rapid fire romance of the Adirondacks which is well worth the reading."

—*Express, Los Angeles.*

"The book is full of a mountain lover's lore, and the breath of the deep forest. It is written with charming delicacy."—*Times, Hartford.*

RUEL DURKEE

By George Waldo Browne. *Illustrated, 12mo., $1.50.*

A vivid story of New Hampshire politics.

NOT OF HER RACE

By Nancy K. Foster. *Illustrated, 12mo., $1.50.*

A fascinating story of Southern California.

MISTER BILL: A Man

By Albert E. Lyons. *Illustrated, 12mo., $1.50.*

An invigorating and stimulating story of genuine interest, written around a real man.

THE TRAIL OF A SOURDOUGH

By May Kellogg Sullivan. *Illustrated, 12mo., $1.50.*

"No historical sketch could nearly as vividly portray life in America's rich northern possession (Alaska) as she manages to convey through her stories."

—*New Orleans Picayune.*

THE MAN WITH THE SCAR

By Warren and Alice Fones. *Illustrated, 12mo., $1.50.*

A Christian Science story, with a strong, vigorous plot that makes a book worth reading.

THE MAKIN'S OF A GIRL

By Emma E. Meguire. *12mo., $1.00 net.*

The story of what went to the making of one charming girl.

RICHARD G. BADGER, PUBLISHER, BOSTON

DIAMONDS WATCHES

BARGAINS ON CREDIT BARGAINS

Write for our handsome 100-page Catalog. Over 2,000 illustrations of Diamonds, Watches, Artistic Jewelry, Silverware, Novelties. Every article priced 10 to 20 per cent lower than others charge for equal value. Let us send you a fine Diamond or Watch on approval, all charges prepaid. If satisfactory, keep it and send us one-fifth of the price, balance in eight equal monthly amounts. Diamonds increase in value 10 to 20 per cent yearly. **Write today.** Don't delay.

LOFTIS BROS & CO. Inc. **THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE**

Dept. E 52, 92 to 98 State St., Chicago, Ill.---*Branches: Pittsburg, Pa., and St. Louis, Mo.*

BIG PROFITS:

Open a dyeing and cleaning establishment, very little capital needed. We tell you how. Booklet free.

BEN-VONDE SYSTEM, DEPT. D-E, STAUNTON, VA.

ELECTRIC GOODS FOR EVERYBODY.

World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

127 KINDS Iron, Wood, Wire & Steel PUZZLES

Sample with Catalog 10 cents, or three leaders for 25 cents

Western Puzzle Works, 1st Floor, St. Paul, Minn.

$90

per month and expenses to men to travel, advertise and put out catalogues. Big mail order house.

Silverton Company, M. K. Chicago, Ill.

Live Agents Wanted

Hustlers to handle our attractive combination packages of soap and toilet articles with valuable premiums. One Michigan agent made $65 in 47 hrs., another $21 in 8 hrs., another $22.50 in 10 hrs. Write today

DAVIS SOAP WORKS, 306 Davis Bldg., 1431 Carroll Ave., CHICAGO

150 Gold Back Post Cards FREE.

Send 10c today for post-age, etc. on our special samples and choice Easter & Birthday cds. **IDEAL POST CARD CLUB, Dept. 208, CHICAGO**

SALESMEN WANTED

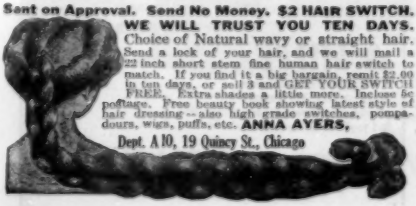
Trained Salesmen earn from $1,200.00 to $10,000.00 a year, and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn $100 a month or more while you are learning. Write to-day for our free book *"A Knight of the Grip,"* list of good openings, and testimonials from hundreds of men recently placed in good positions.

Address nearest office, Dept. 183

National Salesmen's Training Association

Chicago New York Kansas City Seattle New Orleans

Sent on Approval. Send No Money. $2 HAIR SWITCH. WE WILL TRUST YOU TEN DAYS.



Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 6c postage. Free beauty book showing latest style of hair dressing -- also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**

Dept. A 10, 19 Quincy St., Chicago

AGENTS - $45.00 A WEEK SELLING MENDETS

A PATENT PATCH

They mend all leaks instantly in graniteware, hot water bags, cooking utensils, etc. No heat, solder, cement or rivet. Child can use them. Fit any surface. Perfectly smooth. Household necessity. **L. Miller, a Wis. schoolboy, sold 4000 boxes after school, making $720 profit. Mrs. Gart made 52 sales in 54 calls.** Wonderful opportunity for live agents to own and operate brand new permanent business. Profits enormous. No capital. Send for sample box, 10c. **Complete box assor. sizes, 25c, postpaid. Write at once.**

COLLETTE MFG. CO., Box 1133, Amsterdam, N.Y.

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)

Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

LET ME SHOW YOU HOW YOU MAY GET A FLORIDA FARM FOR $5.00

The interest in Florida land now is tremendous! The high cost of living has started men and women all over the country to thinking about securing a small Florida farm where they can live in comfort, free from the worry and strife of the big cities. Florida now offers the most tempting inducements to people of small means! Land in this state is being snapped up eagerly. I have just placed on the market what I consider to be the very finest tract of land in the entire state of Florida! I have sold thousands of acres of Florida land. I have assisted scores of men and women to independence in that state!

I Want to Help You!

Even if you can't go to Florida for a year or two you surely will be deeply interested in getting my proposition. The farms I am now offering in Florida are located in the proven, protected grapefruit, orange and truck farming section of Florida! They are right close in to the city of Orlando, one of the best cities in the state! They are but a short distance from Sanford, the greatest celery and truck raising district of Florida!

I want you to write me today, and I will then send you my proposition, showing you how, by co-operating with me, you can get one of these farms for one dollar per acre! You can't afford to wait one minute -- sit right down and write me today. This advertisement will not appear again! Just say: "Send me your plan!"

Address DAN RILEY, President,

Orlando Florida Farms Co., 331 Fisher Building, Chicago

I WANT FAIR PLAY.

For 45 years I have fought all forms of trust combinations, have kept my prices down where every farmer could buy a first class scale at a fair price and have protected the dealer. Now the implement dealers largely subsidized by the trusts say that if I sell my scales to a farmer they won't let me sell to any dealer. All right. I am ready for the fight. Hereafter my price is the same to all Money talks and any responsible man can buy my scales on approval to be paid for on agreed terms at dealers price. Money talks and your request on a postal card will bring you my offer on any kind of a scale that you may want, big or little. Money talks and if you have the money I have the scales and the inclination to fight the trust which says that no man can buy my scales without paying a profit to the dealer. Write me and soon.

"JONES He Pays the Freight."
36 Fay St., Binghamton, N. Y.

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.
Either style with any three letters and figures, one or two colors of enamel,
Sterling Silver, 25c each, $2.50 doz.;
Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.
BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

BARODA DIAMONDS.

Flash Like Genuine
ANY STYLE
DIAMONDS
at 1/40 the cost—IN SOLID GOLD RINGS
Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1ct $5.98 Gents ring 1 ct $6.98. 14k Stud 1 ct $4.95 Sent C O D. for inspection **Catalog FREE.** shows full line. Patent ring gauge included, 10 cents
Baroda Co., Dept. B 8, Leland and Dover Sts., Chicago

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free illustrated Catalogue.**
MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 5 **Las Cruces, New Mexico**
Exclusive Controllers of the Mexican Diamond.

10 DAYS FREE TRIAL

We ship on approval without a cent deposit, freight prepaid. **DON'T PAY A CENT** if you are not satisfied after using the bicycle 10 days.

DO NOT BUY *a bicycle or a pair of tires from anyone at any price* until you receive our latest art catalogs illustrating every kind of bicycle, and have learned our *unheard of prices* and *marvelous new offers.*

ONE CENT is all it will cost you to write a postal and everything will be sent you **free postpaid** by return mail. You will get much valuable information. **Do not wait,** write it **now**
TIRES, Coaster-Brake rear wheels, lamps, sundries at *half usual prices.*
Mead Cycle Co. Dept. N-154, ***Chicago***

100 Post Card Views 10c

A grand collection: California Bathing Girls, Cow Boys and Cow Girls, Indians, Yellowstone Park, Yosemite Valley, Grand Canyon, Big Trees, Mt. Lowe, Coney Island, Bathing Beach, Pike's Peak, Golden Gate, Battleships, Actresses, Artists' Models, Animals, Love Scenes, etc. On fine cardboard in colors. **100 for 10 CENTS;** 3 sets 25c. You'll be delighted. 50c DUE BILL free with each order.
Address **J. COOK & CO., Dept. 42, CHICAGO, ILL.**

$90 monthly to trustworthy people to distribute samples and catalogs at home. Steady work. $45 expense allowance. S. Scheffer, Treas., M. P., Chicago

NO, my poultry book does not tell how to make $1,000 a month with a 50c hen and a dog house. but it does tell **How To Make Money With Poultry.** 1,000 sold quick. Price 10c.
FARMER SMITH, 123 Union Street, Cedar Grove, N. J.

LADIES make supporters, $12 per hundred; no canvassing; material furnished; stamped envelope for particulars.
WABASH SUPPLY CO., Dept. A 213, Chicago

Cancer How to treat cancer or tumor by a new home treatment mailed free to all sending address.
Cedar Hill Sanitarium. 372 Br'dway, Lebanon, Ohio.
We refer to any bank or business firm in Lebanon.

ASTHMA **Instant relief and positive cure.** Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

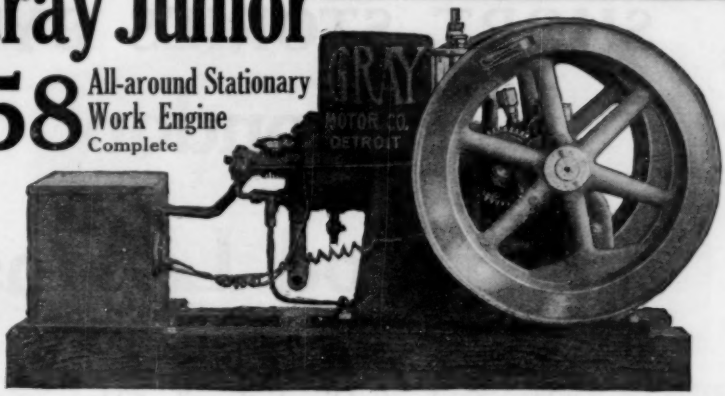
A HINT

For ten cents we will mail 10 complete stories of the kind we want.

Gray Junior

All Ready to Run

$58 All-around Stationary Work Engine Complete



Built Right A good small motor. Guaranteed the same as if it cost $500, by a big responsible concern. Made to last a life-time. A woman can run it.

Hopper cooled. Powerful—good material, workmanship and finish. Comes mounted, already to run as you see it. Put in your gasoline and start it up.

Agents make big money selling it because it sells itself, and makes no trouble after it is sold.

It looks good, runs good, and is good. Occupies a field distinctly its own because of its high quality. Write for agent's proposition to-day.

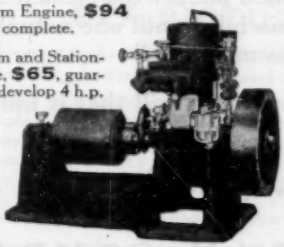
Gray Farm - Pumping and General Power Motors

Gasoline or kerosene, 3 to 36 horsepower.

6 h. p. Farm Engine, **$94** to **$124** complete.

3 h.p. Farm and Stationary Engine, **$65**, guaranteed to develop 4 h.p.

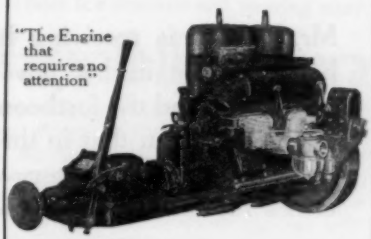
24 h. p. Irrigation Pumping Engine, **$346**—36 h. p. for **$560.**



Gray Marine Motors

For Cruisers, Work Boats Speed Boats, and Canoes

"The Engine that requires no attention"



3 h. p. **$65**—6 h. p. **$89.50**—12 h. p. **$188.00**—24 h. p. **$330.00**—36 h. p. **$528.00**—Complete ready to install in your boat.

Absolutely guaranteed in **every detail.**

7 to 36 h. p.—1, 2, and 3 cylinders—combination, and 3 port.

Bosch High Tension Magneto—the most up-to-date marine engine built.

Write To-day for Big New Catalog

[*Be sure to specify whether you want Marine or Stationary Catalog, and what you want to use the engine for*]

GRAY MOTOR COMPANY, 52 CHARLOTTE AVENUE **Detroit, Mich.**

Canadian Gray Motors, Ltd., 52 River Front St., Walkerville, Ont.

SHORT STORIES BY
Jack London

When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue .·. .·. New York

The Man Who Found Himself

Copyright, 1910, Patriot Publishing Co.

Taken in the heat of the Civil War outside Petersburg — 45 years ago

A gray-haired citizen of Tampa, Florida, turning over the pages of the November Review of Reviews, saw this picture, and in the young man on the ground with the bottle, was amazed to discover himself. Like a flash the years vanished; again he was outside Petersburg in '64, the air roared and shrieked with the fire of two armies, and he and these other members of the 9th A. C., U. S. A., whiled away a few weary minutes having "their pictures taken". Afterward he had forgotten it. To-day, he has grown old, but the picture will be forever young.

This photograph is but one of 3,500 which we have just discovered after they were buried for nearly fifty years. Theirs is a dramatic and amazing story.

Through the Civil War with the Camera

went Mathew Brady, the genius whose photographic studio in New York was sought by world-famous men and women. With special permission from Lincoln, he accompanied the armies and navies for four years. He took thousands of photographs showing every phase of the struggle. Merrymaking in camp, lingering in hospital, lying in prison, spying on the enemy, hanging the Lincoln conspirators, manning the battleships, punishing the deserter, drilling the awkward squad, dead on the field of battle, fighting in the trenches — all is shown in this ever-changing panorama of these four momentous years.

18 CIVIL WAR PICTURES FREE

We have enclosed prints of 18 of the photographs in a large portfolio. These we will give you free if you **send ten cents for the cost of mailing.**

At the same time we will tell you the strange romance of Brady and the photographs — how the government paid $27,800 for a similar collection, how General Garfield valued them at $150,000 — how the famous detective Allan Pinkerton had a share in taking them, and how you can get the whole 3,500 bound in ten beautiful volumes for less than one cent a picture. Each of the eighteen prints is on a sheet 12 x 12½ inches in size, and has under it the full story of that particular picture.

This offer cannot be held open indefinitely. Send the coupon to-day.

Review of Reviews Company
13 Astor Place New York

Name.....
Address.....
Review of Reviews Co., 13 Astor Place, New York
Send me free of charge the 18 reproductions of your newly discovered Brady Civil War photographs, ready for framing, and contained in a handsome portfolio. Also send me the story of these photographs and tell me how I can get the whole collection for less than one cent a picture. I enclose 10 cents to cover the cost of mailing.

B.C. 611

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

In a recent issue of THE EDITOR there were 8 pages of advertisements and announcements of the requirements of 46 magazines and motion picture manufacturers.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00, and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,

BOX M, RIDGEWOOD, N. J.

Mr. Esenwein

SHORT-STORY WRITING

A course of forty lessons in the history, form, structure, and writing of the Short-Story taught by **J. Berg Esenwein, Editor, Lippincott's Magazine.**

250-page catalogue free. Write to-day.

THE HOME CORRESPONDENCE SCHOOL

78 Besse Place, Springfield, Mass.

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E.

References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

MAKE MONEY writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.

H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

CAN YOU SPELL?

If you are not sure of common words, send ten cents for a recently published pamphlet that will help you.

J. ROWE WEBSTER,

Fairfax 11, Cambridge, Mass.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

A HINT

For ten cents we will mail 10 complete stories of the kind we want.

WIPE YOUR FEET

Mud, snow, dust and dirt will not be tracked over your floors if you use

Grab's Foot Scraper

outside your door. The only device made which cleans bottoms and sides of shoe in one operation. Has ten parallel plates for scraping soles and two stiff bristle brushes which clean sides of shoe. **Adjustable to any size.** Handsomely enameled. Looks neat. Can be rotated and swept under. Fastens to doorstep or any handy place. Get one and save useless work. Price $1.00. If your dealer will not supply you, don't take substitute, but send your order direct to us. Illustrated folder FREE.

VICTOR M. GRAB & CO., 558 Ashland Block, CHICAGO, ILL.

$25 Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, M. L. - - - CHICAGO

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel, **Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz.** Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

I WANT FAIR PLAY.

For 45 years I have fought all forms of trust combinations, have kept my prices down where every farmer could buy a first class scale at a fair price and have protected the dealer. Now the implement dealers largely subsidized by the trusts say that if I sell my scales to a farmer they won't let me sell to any dealer. All right, I am ready for the fight. Hereafter my price is the same to all. Money talks and any responsible man can buy my scales on approval to be paid for on agreed terms at dealers price. Money talks and your request on a postal card will bring you my offer on any kind of a scale that you may want, big or little. Money talks and if you have the money I have the scales and the inclination to fight the trust which says that no man can buy my scales without paying a profit to the dealer. Write me and soon.

"JONES He Pays the Freight."

36 Fay St., Binghamton, N. Y.

Paul Rieger's CALIFORNIA Flower Drops

EXACT SIZE OF BOTTLE.

TRADE MARK REGISTERED

50 times the strength

of ordinary perfume. Real flower perfumes in the most possible concentrated form. Free from alcohol. In a cut glass bottle with elongated stopper from which to drop the perfume.

The most exquisite and fascinating perfume ever produced—one drop enough to diffuse the odor of thousands of blossoms.

A single drop on handkerchief or lingerie will last for weeks. Packed in polished turned maple box. Can be carried in hand bag. An ideal gift.

4 odors—Lily of the Valley, Violet, Rose, Crabapple, $1.50 a bottle at druggists or by mail. Send check or stamps. Money returned if this is not the finest perfume you ever used.

PAUL RIEGER, 129 First St., San Francisco, or 169-G Randolph St., Chicago

A miniature bottle for 20 cents, silver or stamps, if you mention the name of your druggist

---

120 New Design Post Cards FREE

Send 10c for postage, etc., for special sample set to introduce, including choicest Birthday cds. LANGLEY CARD CLUB, Dept. 515, CHICAGO

ELECTRIC GOODS FOR EVERYBODY.

World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

FULLY GUARANTEED

30 Days Trial

3 H. P. $42

Bronze Propeller and Stuffing box included

Try the engine for 30 days. If you are not satisfied that it is as we represent, return it and we will refund your money. Reversible and entirely controlled by one lever. 2 to 15 H. P. Send postal at once for 1911 Catalogue and **Special Offer to Demonstrators.**

GILE BOAT & ENGINE CO.

330 Filer St., Ludington, Mich.

BE A SALESMAN

Earn While You Learn!

Trained Salesmen make from **$1,200.00 to $10,000.00 a year** and expenses. Hundreds of good positions now open. No former experience needed to get one of them. We will teach you to be a Salesman by mail in eight weeks and assist you to secure a position where you can earn a good salary while you are learning. Write today for free particulars about how to get one of the hundreds of good positions we now have open, also testimonial letters from hundreds of men we have recently placed in good positions. Address nearest office, Dept. 167

National Salesmen's Training Ass'n.

Chicago, New York, Kansas City
New Orleans, Seattle, U.S.A.

SHORT STORIES BY
Jack London

When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue .˙. .˙. New York

Zip, you go! (This is the 16-foot Ideal)

Hurrah, for the greatest of Summer sports! Hurrah, for the clear head, healthy lungs and lusty appetite! And certainly hurrah for the finest motor boats afloat, sold at such small prices!

Gile Launches

Masterpieces of safety, reliability, power, speed, classy design, roominess and comfort. Perfect control, no vibration, no noise, no odor, little expense. 16, 18, 20, 26-foot models. Hulls sheathed inside. Equipped with famous 2-cycle, non-cranking Gile Engine—positively reversible—and controlled by one lever. By all means, write at once for handsomely illustrated FREE catalogue. Special 16-foot Launch, $87.

GILE BOAT & ENGINE CO., 330 MAIN ST., LUDINGTON, MICH.

30 Days Free Trial

and if we haven't an agent in your city, we will sell you at **wholesale agents' price,** one

AMERICAN Motorcycle or Bicycle

and **prepay the freight.** Write for our introducing offer and catalog, and say whether you want motorcycle or bicycle. Do it now.

American Motor Cycle Co. 234 American Bldg., Chicago

10 DAYS FREE TRIAL

We ship on approval without a cent deposit, freight prepaid. DON'T PAY A CENT if you are not satisfied after using the bicycle 10 days.

DO NOT BUY *a bicycle or a pair of tires from anyone* at *any price* until you receive our latest art catalogs illustrating every kind of bicycle, and have learned our *unheard of prices* and *marvelous new offers.*

ONE CENT is all it will cost you to write a postal and everything will be sent you free postpaid by return mail. You will get much valuable information. Do not wait, write it now

TIRES, Coaster-Brake rear wheels, lamps, sundries at *half usual prices.*

Mead Cycle Co. Dept. N-154, ***Chicago***

PRINT FOR YOURSELF

Cards, circulars, book, newspaper. Press $6. Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

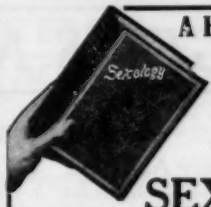
ASTHMA

Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman,** *Box* 755, **Augusta, Me.**

Tobacco Habit Banished

DR. ELDERS' TOBACCO BOON BANISHES all forms of Tobacco Habit in 72 to 120 hours. A positive, quick and permanent relief. Easy to take. No craving for Tobacco after the first dose. One to three boxes for all ordinary cases. We guarantee results in every case or refund money. Send for our free booklet giving full information.

Elders' Sanatarium, Dept. 95, St. Joseph, Mo



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

THE WAY TO SUCCESS

In Life, Business or Recreation, Health, Home, Citizenship, Occultism, etc., is pointed out in the O. E. C. Weekly Bulletin. Six months trial subscription, 10 cents—coin or stamps. Book lists free. Send today.

ORIENTAL ESOTERIC SOCIETY, 194, Washington, D. C.

Live Agents Wanted

Hustlers to handle our attractive combination packages of soap and toilet articles with valuable premiums. One Michigan agent made $65 in 47 hrs., another $21 in 8 hrs., another $22.50 in 10 hrs. Write today

DAVIS SOAP WORKS, 306 Davis Bldg., 1431 Carroll Ave., CHICAGO

$100

MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., M. Q. - - CHICAGO

"Money Making"

Oil and Mine finance analyzed, or "cussed and discussed." My booklet free upon request. Mark E. Davis, practical operator, 1004 Broadway, Oakland, Calif.

SNAP-LOCK BRACELET & LOCKET FREE

ELEGANT GOLD-PLATED BRACELET and HANDSOME LOCKET; also RING, set with SPARKLING GEMS, given FREE for selling 20 packages of powder bluing at 10c a package. We trust you with 20 packages. Write today. When sold mail us $2.00 and we will send you at once BRACELET, LOCKET & CHAIN and RING FREE.

S. F. HAGER CO. Dept. B 196, Chicago, Ill.

BARODA DIAMONDS

Flash Like Genuine

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.56. Sent C. O. D. for inspection. **Catalog FREE,** shows full line. Patent ring gauge included, 10 cents.

Baroda Co., Dept. B9, Leland and Dover Sts., Chicago

BADGER'S NEW FICTION

PLUPY: The Real Boy

By Judge Henry A. Shute. *53 full-page silhouettes, $1.50.*

"The very spirit of boyhood."—*New York Times.*

"It is an accurate photograph of New England life. It is absolutely true and it is extremely funny. The pictures are as accurate and as funny as the text. Judge Shute cannot improve on this version of his story."—*The Sun, New York.*

THE GREAT GOD GOLD

By William Le Queux. *12mo., $1.50.*

"The story is a thrilling one and carries the reader through a maze of winding adventures, held together with an unusual scheme for its plot."

—*New Orleans Picayune.*

HER HIGHNESS

Anonymous. *12mo., $1.50.*

"A rapid fire romance of the Adirondacks which is well worth the reading."

—*Express, Los Angeles.*

"The book is full of a mountain lover's lore, and the breath of the deep forest. It is written with charming delicacy."—*Times, Hartford.*

RUEL DURKEE

By George Waldo Browne. *Illustrated, 12mo., $1.50.*

A vivid story of New Hampshire politics.

NOT OF HER RACE

By Nancy K. Foster. *Illustrated, 12mo., $1.50.*

A fascinating story of Southern California.

MISTER BILL: A Man

By Albert E. Lyons. *Illustrated, 12mo., $1.50.*

An invigorating and stimulating story of genuine interest, written around a real man.

THE TRAIL OF A SOURDOUGH

By May Kellogg Sullivan. *Illustrated, 12mo., $1.50.*

"No historical sketch could nearly as vividly portray life in America's rich northern possession (Alaska) as she manages to convey through her stories."

—*New Orleans Picayune.*

THE MAN WITH THE SCAR

By Warren and Alice Fones. *Illustrated, 12mo., $1.50.*

A Christian Science story, with a strong, vigorous plot that makes a book worth reading.

THE MAKIN'S OF A GIRL

By Emma E. Meguire. *12mo., $1.00 net.*

The story of what went to the making of one charming girl.

RICHARD G. BADGER, PUBLISHER, BOSTON

DIAMONDS WATCHES
BARGAINS ON CREDIT BARGAINS

Write for our handsome 100-page Catalog. Over 2,000 illustrations of Diamonds, Watches, Artistic Jewelry, Silverware, Novelties. Every article priced 10 to 20 per cent lower than others charge for equal value. Let us send you a fine Diamond or Watch on approval, all charges prepaid. If satisfactory, keep it and send us one-fifth of the price, balance in eight equal monthly amounts. Diamonds increase in value 10 to 20 per cent yearly. **Write today.** Don't delay.

LOFTIS BROS & CO. 1858 **THE OLD RELIABLE ORIGINAL DIAMOND AND WATCH CREDIT HOUSE**

Dept. E 52, 92 to 98 State St., Chicago, Ill.---*Branches: Pittsburg, Pa., and St. Louis, Mo.*

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)
Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

AGENTS - $45.00 A WEEK

SELLING **MENDETS** A PATENT PATCH

They mend all leaks instantly in graniteware, hot water bags, cooking utensils, etc. No heat, solder, cement or rivet. Child can use them. Fit any surface. Perfectly smooth. Household necessity. **L. Miller, a Wis. schoolboy, sold 4000 boxes after school, making $720 profit. Mrs. Gart made 52 sales in 54 calls.** Wonderful opportunity for live agents to own and operate brand new permanent business. Profits enormous. No capital. Send for sample box, 10c. **Complete box assor. sizes, 25c, postpaid. Write at once.**
COLLETTE MFG. CO., Box 1133, Amsterdam, N.Y.

BIG PROFITS:

Open a dyeing and cleaning establishment, very little capital needed. We tell you how. Booklet free.
BEN-VONDE SYSTEM, DEPT. D-5, STAUNTON, VA.

NO,

my poultry book does not tell how to make $1,000 a month with a 50c hen and a dog house, but it does tell **How To Make Money With Poultry.** 1,000 sold quick. Price 10c.
FARMER SMITH, 123 Union Street, Cedar Grove, N. J.

127 KINDS Iron, Wood, Wire & Steel PUZZLES

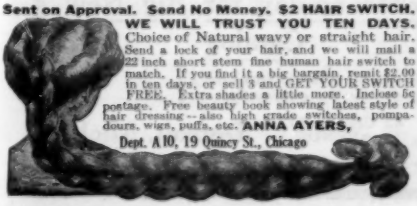
Sample with Catalog 10 cents, or three leaders for 25 cents
Western Puzzle Works, 1st Floor, St. Paul, Minn.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, **$4.98**; 1-carat, **$7.76.** Gents' Round Belcher Ring, ½-carat, **$6.94**; 1-carat, **$11.36.** All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**
MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 5 Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

Sent on Approval. Send No Money. $2 HAIR SWITCH. WE WILL TRUST YOU TEN DAYS.



Choice of Natural wavy or straight hair. Send a lock of your hair, and we will mail a 22 inch short stem fine human hair switch to match. If you find it a big bargain, remit $2.00 in ten days, or sell 3 and GET YOUR SWITCH FREE. Extra shades a little more. Inclose 6c postage. Free beauty book showing latest style of hair dressing—also high grade switches, pompadours, wigs, puffs, etc. **ANNA AYERS,**
Dept. A 10, 19 Quincy St., Chicago

Gains 30 Pounds In 30 Days

Remarkable Result of the New Flesh-Builder, Protone, in Many Cases of Run-Down Men and Women.

Any Man or Woman Who is Thin Can Recover Normal Weight

Prove It Yourself by Sending Coupon Below for a Free 50c Package

Protone is a powerful inducer of nutrition, increases cell growth, makes perfect the assimilation of food, increases the number of blood-corpuscles, and as a necessary result builds up muscles and solid, healthy flesh, and rounds out the figure.

"It acted more like a miracle than a medicine," said a well-known gentleman yesterday in speaking of the revolution that had taken place in his condition.

"I have put on just 30 pounds during the last month, and never felt stronger or more 'nervy' in my life."

For women who can never appear stylish in anything they wear because of their thinness, this remarkable treatment may prove a revelation. It is a beauty maker as well as a form builder and nerve strengthener.

It will cost you nothing to prove the remarkable effects of this treatment. It is absolutely non-injurious to the most delicate system.

FREE 50c PACKAGE COUPON

The Protone Co., 3645 Protone Bldg., Detroit, Mich.

I want to put on more flesh, and as an evidence of good faith I enclose 10 cents in stamps (or silver) to help cover postage and packing on a free 50c package of your remarkable scientific discovery, Protone, all charges prepaid, together with your free book telling me why I am thin.

Name .....

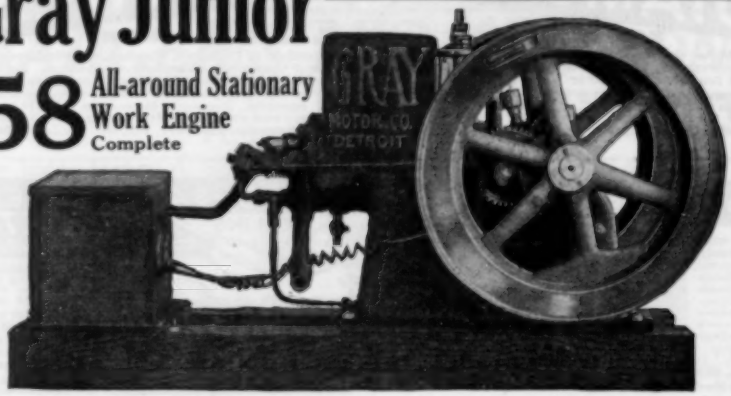
Street .....

City ..... State .....

Gray Junior

All Ready to Run

$58 All-around Stationary Work Engine Complete



Built Right A good small motor. Guaranteed the same as if it cost $500, by a big responsible concern. Made to last a life-time. A woman can run it.

Hopper cooled. Powerful—good material, workmanship and finish. Comes mounted, already to run as you see it. Put in your gasoline and start it up.

Agents make big money selling it because it sells itself, and makes no trouble after it is sold.

It looks good, runs good, and is good. Occupies a field distinctly its own because of its high quality. Write for agent's proposition to-day.

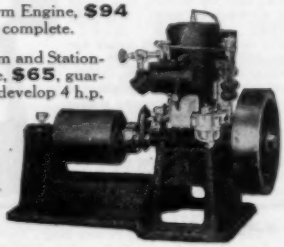
Gray Farm - Pumping and General Power Motors

Gasoline or kerosene, 3 to 36 horsepower.

6 h. p. Farm Engine, **$94** to **$124** complete.

3 h.p. Farm and Stationary Engine, **$65**, guaranteed to develop 4 h.p.

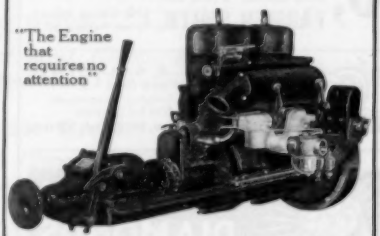
24 h. p. Irrigation Pumping Engine, **$346**—36 h. p. for **$560.**



Gray Marine Motors

For Cruisers, Work Boats Speed Boats, and Canoes

"The Engine that requires no attention"



3 h. p. **$60**—6 h. p. **$89.50**—12 h. p. **$188.00**—24 h. p. **$330.00**—36 h. p. **$528.00**—Complete ready to install in your boat.

Absolutely guaranteed in **every detail.**

7 to 36 h. p.—1, 2, and 3 cylinders—combination, and 3 port.

Bosch High Tension Magneto—the most up-to-date marine engine built.

Write To-day for Big New Catalog

[*Be sure to specify whether you want Marine or Stationary Catalog, and what you want to use the engine for*]

GRAY MOTOR COMPANY, 62 CHARLOTTE AVENUE **Detroit, Mich.**

Canadian Gray Motors, Ltd., 62 River Front St., Walkerville, Ont.

The Man Who Found Himself

Copyright, 1910, Patriot Publishing Co.

Taken in the heat of the Civil War outside Petersburg — 45 years ago

A gray-haired citizen of Tampa, Florida, turning over the pages of the November Review of Reviews, saw this picture, and in the young man on the ground with the bottle, was amazed to discover himself. Like a flash the years vanished; again he was outside Petersburg in '64, the air roared and shrieked with the fire of two armies, and he and these other members of the 9th A. C., U. S. A., whiled away a few weary minutes having "their pictures taken". Afterward he had forgotten it. To-day, he has grown old, but the picture will be forever young.

This photograph is but one of 3,500 which we have just discovered after they were buried for nearly fifty years. Theirs is a dramatic and amazing story.

Through the Civil War with the Camera

went Mathew Brady, the genius whose photographic studio in New York was sought by world-famous men and women. With special permission from Lincoln, he accompanied the armies and navies for four years. He took thousands of photographs showing every phase of the struggle. Merrymaking in camp, lingering in hospital, lying in prison, spying on the enemy, hanging the Lincoln conspirators, manning the battleships, punishing the deserter, drilling the awkward squad, dead on the field of battle, fighting in the trenches — all is shown in this ever-changing panorama of these four momentous years.

18 CIVIL WAR PICTURES FREE

We have enclosed prints of 18 of the photographs in a large portfolio. These we will give you free if you **send ten cents for the cost of mailing.**

At the same time we will tell you the strange romance of Brady and the photographs — how the government paid $27,800 for a similar collection, how General Garfield valued them at $150,000 — how the famous detective Allan Pinkerton had a share in taking them, and how you can get the whole 3,500 bound in ten beautiful volumes for less than one cent a picture. Each of the eighteen prints is on a sheet 12 x 12½ inches in size, and has under it the full story of that particular picture.

This offer cannot be held open indefinitely. Send the coupon to-day.

Review of Reviews Company
13 Astor Place New York

Name.....

Address.....

Review of Reviews Co., 13 Astor Place, New York
Send me free of charge the 18 reproductions of your newly discovered Brady Civil War photographs, ready for framing, and contained in a handsome portfolio. Also send me the story of these photographs and tell me how I can get the whole collection for less than one cent a picture. I enclose 10 cents to cover the cost of mailing.

R. C. 1-11

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

In a recent issue of THE EDITOR there were 8 pages of advertisements and announcements of the specific requirements of 46 magazines and motion picture manufacturers.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00, and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,

BOX M, RIDGEWOOD, N. J.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

A HINT

For ten cents we will mail 10 complete stories of the kind we want.

MAKE MONEY WRITING SHORT STORIES—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market

MSS. SUCCESSFULLY PLACED

Criticised, Revised, Typewritten. Send for leaflet E. References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

Mr. Esenwein

SHORT-STORY WRITING

A course of forty lessons in the history, form, structure, and writing of the **Short-Story** taught by **J. Berg Esenwein, Editor, Lippincott's Magazine.**

250-page catalogue free. Write to-day.

THE HOME CORRESPONDENCE SCHOOL
72 Besse Place, Springfield, Mass.

HERMAN LITERARY AGENCY
118 East 89th Street, New York City
MAKES THIS OFFER

EXTRAORDINARY

any short story typewritten neatly and correctly and criticised by an expert for one dollar. Mss. sold on commission.

Personality Counts Cultivate a commanding personality and secure a larger income. Our course of training is short but complete. Low cost. Free Prospectus. Write to-day. **BURGETT PERSONALITY SCHOOL, Whitehall Bldg., NEW YORK CITY**

LEARN TO "THROW" YOUR VOICE!
Be a Ventriloquist in a few hours! Startle, mystify and amuse people! Bushels of fun everywhere! New natural method. Quick, easy, certain. Send stamp for interesting booklet—tells how.
W. J. BAILEY, 857 Marshall Ave., St. Paul, Minn.

MAKE MONEY writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.

H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

ELECTRIC GOODS FOR EVERYBODY. World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.
OHIO ELECTRIC WORKS, CLEVELAND, O.

PRINT FOR YOURSELF Cards, circulars, book, newspaper. Press $5. Larger $18, Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.
THE PRESS CO., MERIDEN, CONNECTICUT

CAN YOU SPELL?

If you are not sure of common words, send ten cents for a recently published pamphlet that will help you.

J. ROWE WEBSTER,
Fairfax 11, Cambridge, Mass.

Paul Rieger's CALIFORNIA Flower Drops

EXACT SIZE OF BOTTLE.

TRADE MARK REGISTERED

50 times the strength

of ordinary perfume. Real flower perfumes in the most possible concentrated form. Free from alcohol. In a cut glass bottle with elongated stopper from which to drop the perfume.

The most exquisite and fascinating perfume ever produced—one drop enough to diffuse the odor of thousands of blossoms.

A single drop on handkerchief or lingerie will last for weeks. Packed in polished turned maple box. Can be carried in hand bag. An ideal gift.

4 odors—Lily of the Valley, Violet, Rose, Crab-apple. $1.50 a bottle at druggists or by mail. Send check or stamps. Money returned if this is not the finest perfume you ever used.

PAUL RIEGER, 129 First St., San Francisco, or 169-G Randolph St., Chicago

A miniature bottle for 20 cents, silver or stamps, if you mention the name of your druggist

---

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., M. R. - - CHICAGO

The Truth, The Whole Truth, and Nothing but the Truth

That is all that need be told about the West. If the truth is not strong enough to interest you in the West, and to make you want to come West, then you had better not come. Boston, New England, the East, may content a man if he knows nothing about the West, but if you learn of the broader opportunities, the undeveloped resources, and meet the cheerful, optimistic, and neighborly people on the sun-side slope of the Rockies, you will want to cast your lot with the people by the shores of the Western Sea. Think of a State more than doubling its population in ten years. Idaho did that. So did Washington. Portland, Oregon, shows a gain of 129% in population during the past decade. *The Pacific Monthly*, the leading magazine of the Pacific Coast, will give you a great deal of interesting and reliable information about the resources and opportunities to be found in the West. Send ten cents in stamps for a sample copy. Address

The Pacific Monthly, Portland, Oregon

$4.80

Extra Special Bargain Offer

A Month For 10 Months

No. 363 — **Buys this Exquisite "Perfection" DIAMOND RING**

No Money Down Just your regular monthly payment of $4.80 after examination by you. Can you imagine any easier way to secure a fine, pure white Diamond? All you have to do is to ask us to send you this Ring on approval. It will be sent at once, all charges prepaid. If you are not perfectly satisfied, return it at our expense. This Diamond Ring is our great special. It is the result of years of painstaking study and experiment and now stands alone as the **most perfect Diamond Ring ever produced. Hence the name "Perfection."** Only the finest quality pure white diamonds, perfect in cut and full of fiery brilliancy are used. Each diamond is skilfully mounted in our famous Loftis "Perfection" 6-prong ring mounting. Guaranteed to be exactly as shown. Each ring is cased in a dark blue velvet ring box, with white satin lining.

Write for our Free Catalog containing over 2,000 illustrations of Diamonds, Watches, Jewelry, Silverware, etc. It tells all about our easy credit plan. Write today.

LOFTIS BROS. & CO., Jewelers

Dept. B 872 92 to 98 State St., Chicago, Ill.

Branch Stores: Pittsburg, Pa., and St. Louis, Mo.

FULLY GUARANTEED

30 Days Trial

3 H. P. $42

Bronze Propeller and Stuffing box included

Try the engine for 30 days. If you are not satisfied that it is as we represent, return it and we will refund your money. Reversible and entirely controlled by one lever. 3 to 15 H. P. Send postal at once for 1911 Catalogue and **Special Offer to Demonstrators.**

GILE BOAT & ENGINE CO.

330 Filer St., Ludington, Mich.

BE A SALESMAN

Earn While You Learn!

Trained Salesmen make from **$1,200.00 to $10,000.00 a year** and expenses. Hundreds of good positions now open. No former experience needed to get one of them. We will teach you to be a Salesman by mail in eight weeks and assist you to secure a position where you can earn a good salary while you are learning. Write today for free particulars about how to get one of the hundreds of good positions we now have open, also testimonial letters from hundreds of men we have recently placed in good positions. Address nearest office, Dept. 167

National Salesmen's Training Ass'n.

Chicago, New York, Kansas City New Orleans, Seattle, U.S.A.

SHORT STORIES BY
Jack London
When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue ∴ ∴ New York

WIPE YOUR FEET

Mud, snow, dust and dirt will not be tracked over your floors if you use

Grab's Foot Scraper

outside your door. The only device made which cleans bottoms and sides of shoe in one operation. Has ten parallel plates for scraping soles and two stiff bristle brushes which clean sides of shoe. **Adjustable to any size.** Handsomely enameled. Looks neat. Can be rotated and swept under. Fastens to doorstep or any handy place. Get one and save useless work. Price $1.00. If your dealer will not supply you, don't take substitute, but send your order direct to us. Illustrated folder FREE.

VICTOR M. GRAB & CO., 558 Ashland Block, CHICAGO, ILL.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 5 **Las Cruces, New Mexico**

Exclusive Controllers of the Mexican Diamond.

30 Days Free Trial

and if we haven't an agent in your city, we will sell you at **wholesale agents' price,** one

AMERICAN Motorcycle or Bicycle

and **prepay the freight.** Write for our introducing offer and catalog, and say whether you want motorcycle or bicycle. Do it now.

American Motor Cycle Co. 234 American Bldg., Chicago

10 DAYS FREE TRIAL

We ship on approval without a cent deposit, freight prepaid. DON'T PAY A CENT if you are not satisfied after using the bicycle 10 days.

DO NOT BUY *a bicycle or a pair of tires from anyone at any price* until you receive our latest art catalogs illustrating every kind of bicycle, and have learned our *unheard of prices* and *marvelous new offers.*

ONE CENT is all it will cost you to write a postal and everything will be sent you free postpaid by return mail. You will get much valuable information. **Do not wait, write it now.**

TIRES, Coaster-Brake rear wheels, lamps, sundries at *half usual prices.*

Mead Cycle Co. Dept. N-154, ***Chicago***

Zip, you go! (This is the 16-foot Ideal)

Hurrah, for the greatest of Summer sports! Hurrah, for the clear head, healthy lungs and lusty appetite! And certainly hurrah for the finest motor boats afloat, sold at such small prices!

Gile Launches

Masterpieces of safety, reliability, power, speed, classy design, roominess and comfort. Perfect control, no vibration, no noise, no odor, little expense. 16, 18, 20, 26-foot models. Hulls sheathed inside. Equipped with famous 2-cycle, non-cranking Gile Engine—positively reversible—and controlled by one lever. By all means, write at once for handsomely illustrated FREE catalogue. **Special 16-foot Launch, $87.**

GILE BOAT & ENGINE CO., 330 MAIN ST., LUDINGTON, MICH.

I Will Start You

earning $4 daily at home in spare time silvering mirrors; no capital; free instructive booklet, giving plans of operation. **G. F. REDMOND, DEPT. O, BOSTON, MASS.**

Best Side Line on Earth

Clean cut proposition; pocket samples; prompt commissions; consigned goods.

DYER MFG. CO., 1420 S. Michigan Ave., Chicago, Ill.

HANDSOME SILKS FOR PATCH WORK

Enough pieces for beautiful log-cabin slumber robe for One Dollar. Sample Package mailed; enough for cushion 12 Cents

JONES, Room 401, 500 5th Avenue, New York

ASTHMA

Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

Tobacco Habit Banished

DR. ELDERS' TOBACCO BOON BANISHES all forms of Tobacco Habit in 72 to 120 hours. A positive, quick and permanent relief. Easy to take. No craving for Tobacco after the first dose. One to three boxes for all ordinary cases. We guarantee results in every case or refund money. Send for our free booklet giving full information.

Elders' Sanatarium, Dept. 96, St. Joseph, Mo

Flash Like Genuine DIAMONDS.

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay. Special Offer**—14k Tiffany ring 1 ct $5.98. Gents ring 1 ct $6.98. 14k Stud 1 ct $4.86. Sent C O D. for inspection. **Catalog FREE,** shows full line. Patent ring gauge included, 10 cents

Baroda Co., Dept. B 8, Leland and Dover Sts., Chicago

AGENTS - $45.00 A WEEK

SELLING *MENDETS*

They mend all leaks instantly in graniteware, hot water bags, cooking utensils, etc. No heat, solder, cement or rivet. Child can use them. Fit any surface. Perfectly smooth. Household necessity. **L. Miller, a Wis. schoolboy, sold 4000 boxes after school, making $720 profit. Mrs. Gart made 52 sales in 54 calls.** Wonderful opportunity for live agents to own and operate brand new permanent business. Profits enormous. No capital. Send for sample box, 10c. **Complete box assor. sizes, 25c, postpaid. Write at once.**

COLLETTE MFG. CO., Box 1133, Amsterdam, N.Y.

BADGER'S NEW FICTION

PLUPY: The Real Boy

By Judge Henry A. Shute. *53 full-page silhouettes, $1.50.*

"The very spirit of boyhood."—*New York Times.*

"It is an accurate photograph of New England life. It is absolutely true and it is extremely funny. The pictures are as accurate and as funny as the text. Judge Shute cannot improve on this version of his story."—*The Sun, New York.*

THE GREAT GOD GOLD

By William Le Queux. *12mo., $1.50.*

"The story is a thrilling one and carries the reader through a maze of winding adventures, held together with an unusual scheme for its plot."
—*New Orleans Picayune.*

HER HIGHNESS

Anonymous. *12mo., $1.50.*

"A rapid fire romance of the Adirondacks which is well worth the reading."
—*Express, Los Angeles.*

"The book is full of a mountain lover's lore, and the breath of the deep forest. It is written with charming delicacy."—*Times, Hartford.*

RUEL DURKEE

By George Waldo Browne. *Illustrated, 12mo., $1.50.*

A vivid story of New Hampshire politics.

NOT OF HER RACE

By Nancy K. Foster. *Illustrated, 12mo., $1.50.*

A fascinating story of Southern California.

MISTER BILL: A Man

By Albert E. Lyons. *Illustrated, 12mo., $1.50.*

An invigorating and stimulating story of genuine interest, written around a real man.

THE TRAIL OF A SOURDOUGH

By May Kellogg Sullivan. *Illustrated, 12mo., $1.50.*

"No historical sketch could nearly as vividly portray life in America's rich northern possession (Alaska) as she manages to convey through her stories."
—*New Orleans Picayune.*

THE MAN WITH THE SCAR

By Warren and Alice Fones. *Illustrated, 12mo., $1.50.*

A Christian Science story, with a strong, vigorous plot that makes a book worth reading.

THE MAKIN'S OF A GIRL

By Emma E. Meguire. *12mo., $1.00 net.*

The story of what went to the making of one charming girl.

RICHARD G. BADGER, PUBLISHER, BOSTON

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)
Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

BIG PROFITS:

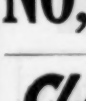
Open a dyeing and cleaning establishment, very little capital needed. We tell you how. Booklet free.
BEN-VONDE SYSTEM, DEPT. D-E, STAUNTON, VA.

NO,

my poultry book does not tell how to make $1,000 a month with a 50c hen and a dog house, but it does tell **How To Make Money With Poultry.** 1,000 sold quick. Price 10c.
FARMER SMITH, 123 Union Street, Cedar Grove, N. J.

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.



Either style with any three letters and figures, one or two colors of enamel. **Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz.** Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.
BASTIAN BROS. CO., Dept. 525, ROCHESTER, N. Y.

I WANT FAIR PLAY.

For 45 years I have fought all forms of trust combinations, have kept my prices down where every farmer could buy a first class scale at a fair price and have protected the dealer. Now the implement dealers largely subsidized by the trusts say that if I sell my scales to a farmer they won't let me sell to any dealer. All right. I am **ready for the fight.** Hereafter my price is the same to all. Money talks and any responsible man can buy my scales on approval to be paid for on agreed terms at dealers price. Money talks and your request on a postal card will bring you my offer on any kind of a scale that you may want, big or little. Money talks and if you have the money I have the scales and the inclination to fight the trust which says that no man can buy my scales without paying a profit to the dealer. Write me and soon.

"JONES He Pays the Freight."
36 Fay St., Binghamton, N. Y.

A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(Illustrated)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid
Write for "Other People's Opinions" and Table of Contents.
PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

$25

Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.
C. EMERY, M. M. - - - CHICAGO

Live Agents Wanted

Hustlers to handle our attractive combination packages of soap and toilet articles with valuable premiums. One Michigan agent made $65 in 47 hrs., another $21 in 8 hrs., another $22.50 in 10 hrs. Write today
DAVIS SOAP WORKS, 306 Davis Bldg., 1431 Carroll Ave., CHICAGO

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

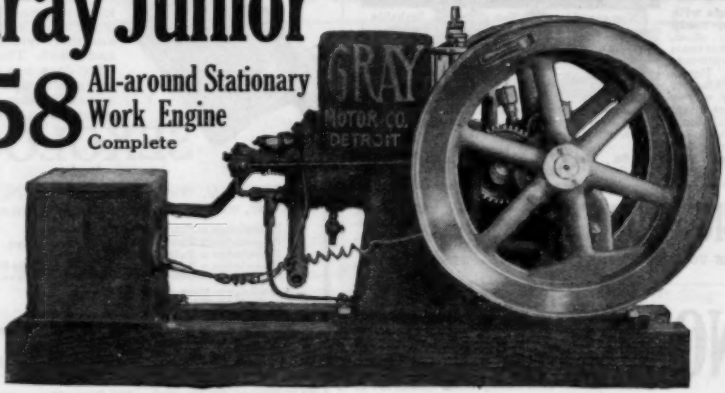
An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

Gray Junior

All Ready to Run

$58 All-around Stationary Work Engine Complete



Built Right A good small motor. Guaranteed the same as if it cost $500, by a big responsible concern. Made to last a life-time. A woman can run it.

Hopper cooled. Powerful — good material, workmanship and finish. Comes mounted, already to run as you see it. Put in your gasoline and start it up.

Suitable for operating a water system for your house or summer home.

Agents make big money selling it because it sells itself, and makes no trouble after it is sold.

It looks good, runs good, and is good. Occupies a field distinctly its own because of its high quality. Write for agent's proposition to-day.

Gray 4-cycle stationary and 2-cycle motors are made in separate factories. Each equipped for its particular work.

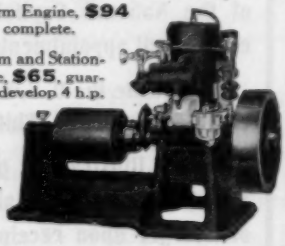
Gray Farm - Pumping and General Power Motors

Gasoline or kerosene, 3 to 36 horsepower.

6 h. p. Farm Engine, **$94** to **$124** complete.

3 h.p. Farm and Stationary Engine, **$65**, guaranteed to develop 4 h.p.

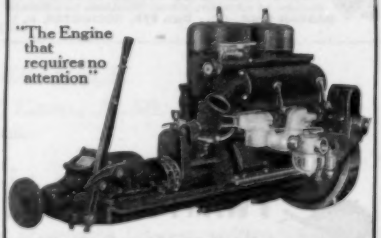
24 h. p. Irrigation Pumping Engine, **$346** — 36 h. p. for **$560.**



Gray Marine Motors

For Cruisers, Work Boats Speed Boats, and Canoes

"The Engine that requires no attention"



3 h. p. **$60** — 6 h. p. **$89.50** — 12 h. p. **$188.00** — 24 h. p. **$330.00** — 36 h. p. **$528.00** — Complete ready to install in your boat.

Made in the largest and most up-to-date plant in the world devoted exclusively to the manufacture of two-cycle motors.

Absolutely guaranteed in **every detail.**

7 to 36 h. p. — 1, 2, and 3 cylinders — combination, 2 and 3 port.

Bosch High Tension Magneto — the most up-to-date marine engine built.

Write To-day for Big New Catalog

[*Be sure to specify whether you want Marine or Stationary Catalog, and what you want to use the engine for*]

GRAY MOTOR COMPANY, 72 CHARLOTTE AVENUE **Detroit, Mich.**

Canadian Gray Motors, Ltd., 72 River Front St., Walkerville, Ont.

For Worth-while "Summer" Reading

BUY and READ

"the most interesting book of the year"

The Red Hot Dollar

And Other Stories from *The Black Cat*

written by

H. D. UMBSTAETTER

Founder and publisher of *The Black Cat,* and including a unique introduction by

JACK LONDON

The stories, twelve in all, are so absorbingly interesting and so unusual in the realm of fiction, embodying, as they do, amusing character sketches, tales of humor, pathos, mystery and adventure, that they will undoubtedly appeal to a large class of readers, who are not attracted to the ordinary in fiction.

Cloth, 12 mo., **$1.00**

(To be had wherever books are sold)

Published By **L. C. Page & Company** 53 Beacon St. Boston

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

In a recent issue of THE EDITOR there were 8 pages of advertisements and announcements of the specific requirements of 46 magazines and motion picture manufacturers.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00, and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,
BOX M, RIDGEWOOD, N. J.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

A HINT

For ten cents we will mail 10 complete stories of the kind we want.

MAKE MONEY WRITING SHORT STORIES—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market
MSS. SUCCESSFULLY PLACED
Criticised, Revised, Typewritten. Send for leaflet E.
References: Edwin Markham and others. Established 1890.
UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

Mr. Esenwein

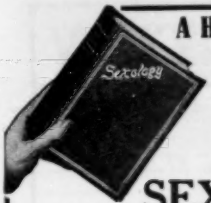
SHORT-STORY WRITING
A course of forty lessons in the history, form, structure, and writing of the **Short-Story taught by J. Berg Esenwein, Editor, Lippincott's Magazine.**
250-page catalogue free. Write to-day.
THE HOME CORRESPONDENCE SCHOOL
78 Besse Place, Springfield, Mass.

MAKE MONEY writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.
H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

The Truth, The Whole Truth, and Nothing but the Truth

That is all that need be told about the West. If the truth is not strong enough to interest you in the West, and to make you want to come West, then you had better not come. Boston, New England, the East, may content a man if he knows nothing about the West, but if you learn of the broader opportunities, the undeveloped resources, and meet the cheerful, optimistic, and neighborly people on the sun-side slope of the Rockies, you will want to cast your lot with the people by the shores of the Western Sea. Think of a State more than doubling its population in ten years. Idaho did that. So did Washington. Portland, Oregon, shows a gain of 129% in population during the past decade. *The Pacific Monthly*, the leading magazine of the Pacific Coast, will give you a great deal of interesting and reliable information about the resources and opportunities to be found in the West. Send ten cents in stamps for a sample copy. Address

The Pacific Monthly, Portland, Oregon



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

LEARN TO "THROW" YOUR VOICE!

Be a Ventriloquist in a few hours! Startle, mystify and amuse people! Bushels of fun everywhere! New natural method. Quick, easy, certain. Send stamp for interesting booklet—tells how.

W. J. BAILEY, Lock Box 212, St. Paul, Minn.

I Will Start You earning $4 daily at home in spare time silvering mirrors; no capital; free instructive booklet, giving plans of operation. G. F. REDMOND, DEPT. O, BOSTON, MASS.

$10 to $60 a Week
TO COLLEGE STUDENTS

YOUNG men and women who contemplate a university or college course, and whose finances are limited, may, by representing THE FRA magazine, earn $10 to $60 a week.

If you are possessed of enough grit and determination to put yourself through college, you have the ability to make this opportunity serve you as a steady source of income.

Write a personal letter to Elbert Hubbard, publisher of

THE FRA, East Aurora, N.Y.

$4.80

A Month For 10 Months

Buys this Exquisite "Perfection" DIAMOND RING

No. 363

No Money Down Just your regular monthly payment of $4.80 after examination by you. Can you imagine any easier way to secure a fine, pure white Diamond? All you have to do is to ask us to send you this Ring on approval. It will be sent at once, all charges prepaid. If you are not perfectly satisfied, return it at our expense. This Diamond Ring is our great special. It is the result of years of painstaking study and experiment and now stands alone as the **most perfect Diamond Ring ever produced. Hence the name "Perfection."** Only the finest quality pure white diamonds, perfect in cut and full of fiery brilliancy are used. Each diamond is skilfully mounted in our famous Loftis "Perfection" 6-prong ring mounting. Guaranteed to be exactly as shown. Each ring is cased in a dark blue velvet ring box, with white satin lining.

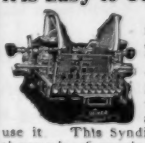
Write for our Free Catalog containing over 2,000 illustrations of Diamonds, Watches, Jewelry, Silverware, etc. It tells all about our easy credit plan. Write today.

LOFTIS BROS. & CO., Jewelers

Dept. C 872, 92 to 98 State St., Chicago, Ill.

Branch Stores: Pittsburg, Pa., and St. Louis, Mo.

It is Easy to Get a Good Typewriter



You do not have to pay the manufacturer's $100 price. You do not have to pay all at once. The proper way to buy a typewriter is on time payments, a little each month. The typewriter is a money saving device, and it will pay for itself as you use it. This Syndicate is making it possible for thousands of people who otherwise felt that they could not afford it, to own a splendid visible typewriter; not some cheap inferior make, but the best.

Send for booklet today telling you all about it. It is free.

Typewriters Distributing Syndicate
159 BF- N. State St., Chicago, Ill. (44)

$25 **Weekly and Expenses** to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, M. N. - - - CHICAGO

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn a good salary while you are learning. Write today for full particulars, list of good positions we now have open and testimonials from hundreds of men recently placed in good positions.

Address Nearest Office, Dept. 167

National Salesmen's Training Association
Chicago New York Kansas City Seattle New Orleans

BADGER'S NEW FICTION

PLUPY: The Real Boy

By Judge Henry A. Shute. *53 full-page silhouettes, $1.50.*

"The very spirit of boyhood."—*New York Times.*

"It is an accurate photograph of New England life. It is absolutely true and it is extremely funny. The pictures are as accurate and as funny as the text. Judge Shute cannot improve on this version of his story."—*The Sun, New York.*

THE GREAT GOD GOLD

By William Le Queux. *12mo., $1.50.*

"The story is a thrilling one and carries the reader through a maze of winding adventures, held together with an unusual scheme for its plot."
—*New Orleans Picayune.*

HER HIGHNESS

Anonymous. *12mo., $1.50.*

"A rapid fire romance of the Adirondacks which is well worth the reading."
—*Express, Los Angeles.*

"The book is full of a mountain lover's lore, and the breath of the deep forest. It is written with charming delicacy."—*Times, Hartford.*

RUEL DURKEE

By George Waldo Browne. *Illustrated, 12mo., $1.50.*

A vivid story of New Hampshire politics.

NOT OF HER RACE

By Nancy K. Foster. *Illustrated, 12mo., $1.50.*

A fascinating story of Southern California.

MISTER BILL: A Man

By Albert E. Lyons. *Illustrated, 12mo., $1.50.*

An invigorating and stimulating story of genuine interest, written around a real man.

THE TRAIL OF A SOURDOUGH

By May Kellogg Sullivan. *Illustrated, 12mo., $1.50.*

"No historical sketch could nearly as vividly portray life in America's rich northern possession (Alaska) as she manages to convey through her stories."
—*New Orleans Picayune.*

THE MAN WITH THE SCAR

By Warren and Alice Fones. *Illustrated, 12mo., $1.50.*

A Christian Science story, with a strong, vigorous plot that makes a book worth reading.

THE MAKIN'S OF A GIRL

By Emma E. Meguire. *12mo., $1.00 net.*

The story of what went to the making of one charming girl.

RICHARD G. BADGER, PUBLISHER, BOSTON

Complete Launch With Engine, Ready to Run **$94.50**

16, 18, 20, 23, 27, 28 and 35 footers at proportionate prices, including Family Launches, Speed Boats, Auto Boats and Hunting Cabin Cruisers. We are the world's largest Power Boat Manufacturers.

A new proposition to demonstrating agents. Sixty-four different models in all sizes ready to ship, equipped with the simplest motors made; start without cranking; only three moving parts; ten-year-old child can run them. Boats and engines fully guaranteed. 12,500 satisfied owners. Write today for large Free Illustrated Catalog.

DETROIT BOAT CO., 1136 JEFFERSON AVENUE, DETROIT, MICH.

$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., M. S. - - CHICAGO

ELECTRIC GOODS FOR EVERYBODY. World's headquarters for Dynamos, Motors, Fans, Toys, Railways, Batteries, Belts, Bells, Pocket Lamps, Telephones, House Lighting Plants, Books. If it's electric we have it. *Undersell all.* Fortune for agents. Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, O.

ASTHMA Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

BIG PROFITS: Open a dyeing and cleaning establishment, very little capital needed. We tell you how. Booklet free.

BEN-VONDE SYSTEM, DEPT. D-E, STAUNTON, VA.

NO, my poultry book does not tell how to make $1,000 a month with a 50c hen and a dog house, but it does tell **How To Make Money With Poultry.** 1,000 sold quick. Price 10c.

FARMER SMITH, 128 Union Street, Cedar Grove, N. J.

I WANT FAIR PLAY.

For 45 years I have fought all forms of trust combinations, have kept my prices down where every farmer could buy a first class scale at a fair price and have protected the dealer. Now the implement dealers largely subsidized by the trusts say that if I sell my scales to a farmer they won't let me sell to any dealer. All right. I am ready for the fight. Hereafter my price is the same to all Money talks and any responsible man can buy my scales on approval to be paid for on agreed terms at dealers price. Money talks and your request on a postal card will bring you my offer on any kind of a scale that you may want, big or little. Money talks and if you have the money I have the scales and the inclination to fight the trust which says that no man can buy my scales without paying a profit to the dealer. Write me and soon.

"JONES He Pays the Freight."

36 Fay St., Binghamton, N. Y.

BARODA DIAMONDS. Flash Like Genuine

ANY STYLE DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1 ct. $5.98. Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.98. Sent C.O.D. for inspection. **Catalog FREE**, shows full line. Patent ring gauge included, 10 cents.

Baroda Co., Dept. B8, Leland and Dover Sts., Chicago

CLASS PINS AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel.

Sterling Silver, 25c each, $2.50 doz.;

Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

Zip, you go! (This is the 16-foot Ideal)

Hurrah, for the greatest of Summer sports! Hurrah, for the clear head, healthy lungs and lusty appetite! And certainly hurrah for the finest motor boats afloat, sold at such small prices!

Gile Launches

Masterpieces of safety, reliability, power, speed, classy design, roominess and comfort. Perfect control, no vibration, no noise, no odor, little expense. 16, 18, 20, 26-foot models. Hulls sheathed inside. Equipped with famous 2-cycle, non-cranking Gile Engine—positively reversible—and controlled by one lever. By all means, write at once for handsomely illustrated FREE catalogue. **Special 16-foot Launch, $87.**

GILE BOAT & ENGINE CO., 330 MAIN ST., LUDINGTON, MICH.

WIPE YOUR FEET

Mud, snow, dust and dirt will not be tracked over your floors if you use

Grab's Foot Scraper

outside your door. The only device made which cleans bottoms and sides of shoe in one operation. Has ten parallel plates for scraping soles and two stiff bristle brushes which clean sides of shoe. Adjustable to any size. Handsomely enameled. Looks neat. Can be rotated and swept under. Fastens to doorstep or any handy place. Get one and save useless work. Price $1.00. If your dealer will not supply you, don't take substitute, but send your order direct to us. Illustrated folder FREE.

VICTOR M. GRAB & CO., 558 Ashland Block, CHICAGO, ILL.

Paul Rieger's

CALIFORNIA

Flower Drops

TRADE MARK REGISTERED

EXACT SIZE OF BOTTLE

50 times the strength of ordinary perfume. Real flower perfumes in the most possible concentrated form. Free from alcohol. In a cut glass bottle with elongated stopper from which to drop the perfume.

The most exquisite and fascinating perfume ever produced—one drop enough to diffuse the odor of thousands of blossoms.

A single drop on handkerchief or lingerie will last for weeks. Packed in polished turned maple box. Can be carried in hand bag. An ideal gift.

4 odors—Lily of the Valley, Violet, Rose, Crab-apple, $1.50 a bottle at druggists or by mail. Send check or stamps. Money returned if this is not the finest perfume you ever used.

PAUL RIEGER, 129 First St., San Francisco, or 169-G Randolph St., Chicago

A miniature bottle for 20 cents, silver or stamps, if you mention the name of your druggist

CAN YOU SPELL?

If you are not sure of common words, send ten cents for a recently published pamphlet that will help you.

J. ROWE WEBSTER,

Fairfax 11, Cambridge, Mass.

Cancer

How to treat cancer or tumor by a new home treatment mailed free to all sending address.

Cedar Hill Sanitarium, 409 Br'dway, Lebanon, Ohio. We refer to any bank or business firm in Lebanon.

30 Days Free Trial

and if we haven't an agent in your city, we will sell you at **wholesale agents' price,** one

AMERICAN Motorcycle or Bicycle

and **prepay the freight.** Write for our introducing offer and catalog, and say whether you want motorcycle or bicycle. Do it now.

American Motor Cycle Co. 234 American Bldg., Chicago

10 DAYS FREE TRIAL

We ship on approval without a cent deposit, freight prepaid. **DON'T PAY A CENT** if you are not satisfied after using the bicycle 10 days.

DO NOT BUY *a bicycle or a pair of tires from anyone* at *any price* until you receive our latest art catalogs illustrating every kind of bicycle, and have learned our *unheard of prices* and *marvelous new offers.*

ONE CENT is all it will cost you to write a postal and everything will be sent you **free postpaid** by return mail. You will get much valuable information. **Do not wait, write it now**

TIRES, Coaster-Brake rear wheels, lamps, sundries at *half usual prices*

Mead Cycle Co. Dept. N-154, ***Chicago***

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)

Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

GRAY MOTORS

6 HORSE POWER COMPLETE $89.50

1, 2 & 3 Cylinders, 3 to 36 H.P.

Absolutely Guaranteed by a responsible concern.

Write for complete catalog today—tells all about how these high grade motors are built in the *largest plant in the world* devoted exclusively to the manufacture of 2-cycle motors

GRAY MOTOR CO., 82 U. S. Motors Bldg. Detroit, Mich.

FULLY GUARANTEED

30 Days Trial

3 H. P. $42

Bronze Propeller and Stuffing box included

Try the engine for 30 days. If you are not satisfied that it is as we represent, return it and we will refund your money. Reversible and entirely controlled by one lever. 3 to 15 H. P. Send postal at once for 1911 Catalogue and **Special Offer to Demonstrators.**

GILE BOAT & ENGINE CO.

330 Flier St., Ludington, Mich.

PRINT FOR YOURSELF

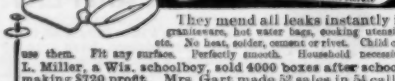
Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

AGENTS - $45.00 A WEEK

SELLING *MENDETS*

A PATENT PATCH



They mend all leaks instantly in granitewares, hot water bags, cooking utensils, etc. No heat, solder, cement or rivet. Child can use them. Fit any surface. Perfectly smooth. Household necessity. L. Miller, a Wis. schoolboy, sold 4000 boxes after school, making $720 profit. Mrs. Gart made 52 sales in 54 calls. Wonderful opportunity for live agents to own and operate brand new permanent business. Profits enormous. No capital. Send for sample box, 10c. Complete box assor. sizes, 25c, postpaid. Write at once.

COLLETTE MFG. CO., Box 1133, Amsterdam, N.Y.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.35. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY

Dept. D P 5 Las Cruces, New Mexico

Exclusive Controllers of the Mexican Diamond.

The Man Who Found Himself

Copyright, 1910, Patriot Publishing Co.

Taken in the heat of the Civil War outside Petersburg—45 years ago

A gray-haired citizen of Tampa, Florida, turning over the pages of the November Review of Reviews, saw this picture, and in the young man on the ground with the bottle, was amazed to discover himself. Like a flash the years vanished; again he was outside Petersburg in '64, the air roared and shrieked with the fire of two armies, and he and these other members of the 9th A. C., U. S. A., whiled away a few weary minutes having "their pictures taken". Afterward he had forgotten it. To-day, he has grown old, but the picture will be forever young.

This photograph is but one of 3,500 which we have just discovered after they were buried for nearly fifty years. Theirs is a dramatic and amazing story.

Through the Civil War with the Camera

went Mathew Brady, the genius whose photographic studio in New York was sought by world-famous men and women. With special permission from Lincoln, he accompanied the armies and navies for four years. He took thousands of photographs showing every phase of the struggle. Merrymaking in camp, lingering in hospital, lying in prison, spying on the enemy, hanging the Lincoln conspirators, manning the battleships, punishing the deserter, drilling the awkward squad, dead on the field of battle, fighting in the trenches—all is shown in this ever-changing panorama of these four momentous years.

18 CIVIL WAR PICTURES FREE

We have enclosed prints of 18 of the photographs in a large portfolio. These we will give you free if you **send ten cents for the cost of mailing.**

At the same time we will tell you the strange romance of Brady and the photographs—how the government paid $27,800 for a similar collection, how General Garfield valued them at $150,000—how the famous detective Allan Pinkerton had a share in taking them, and how you can get the whole 3,500 bound in ten beautiful volumes for less than one cent a picture. Each of the eighteen prints is on a sheet 12 x 12½ inches in size, and has under it the full story of that particular picture.

This offer cannot be held open indefinitely. Send the coupon to-day.

Review of Reviews Company
13 Astor Place New York

R.C.S.4.11

Name.....

Address.....

Review of Reviews Co., 13 Astor Place, New York
Send me free of charge the 18 reproductions of your newly discovered Brady Civil War photographs, some portfolio for framing and containing a handsome portfolio. Also send me the story of these photographs and tell me how I can get the whole collection for less than one cent a picture. I enclose 10 cents to cover cost of mailing.

SHORT STORIES BY
Jack London

When God Laughs

By the author of "The Son of the Wolf", "The God of His Fathers", "The Children of the Frost", "The Call of the Wild", and many another of the crispest, most individual short stories written to-day.

Mr. London is receiving high praise for the strong work he has done in his novels, "The Sea Wolf", "Burning Daylight", and the forthcoming "Adventure", but it should not be forgotten that in this day of the short story, he has stood at the head of story-writers of a distinct type. The critics recognize the qualities of his work as:

"Intense dramatic vigor, effective audacity of phrase."

"Strong, sweeping strokes which picture the crunch of snow, or reflect the mellow California hills, until one actually feels the effect physically as well as mentally."

"Individual, compelling, and with a thrill that is unfailing."

Cloth, $1.50

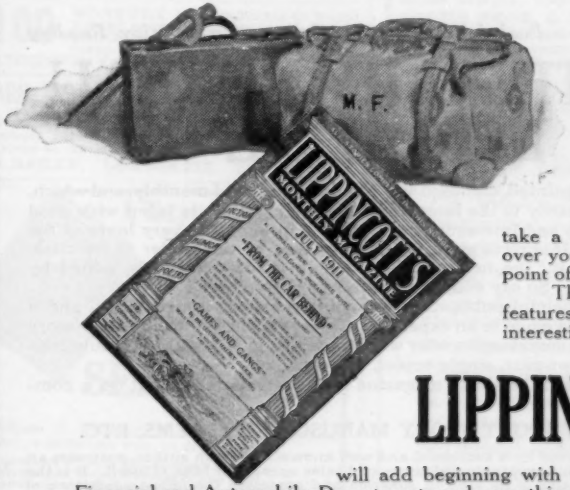
THE MACMILLAN COMPANY
Publishers
64-66 Fifth Avenue ∴ ∴ New York

TO ADVERTISERS

From the day the **OVERLAND MONTHLY** was established by Bret Harte in 1868 up to the present time, it has always kept a high literary standard and is looked on as the leading magazine of the West.

Circulation 75,000.
Advertising rate $70 per page.

OVERLAND MONTHLY San Francisco, Cal.



On Your Next Trip

take a copy along — look it over yourself from your own point of view.

There are several new features of a timely and interesting nature which

LIPPINCOTT'S

will add beginning with the August number. Financial and Automobile Departments and something new in the way of short-stories will go to make it one of the best magazines on the stands to-day.

Send twenty-five cents for a three months' trial subscription.

LIPPINCOTT'S MAGAZINE
Philadelphia

The EDITOR

A Journal of Information for Literary Workers, is The Little Schoolmaster for the Whole Fraternity of Writers

INSPIRING articles by writers and editors, showing the sort of material wanted, how it should be prepared, and **how to sell.** Announcements of specific needs of new and old publications, and full details of all prize story contests are a regular feature.

In a recent issue of THE EDITOR there were 8 pages of advertisements and announcements of the specific requirements of 46 magazines and motion picture manufacturers.

"My eye was caught by a suggestion in a recent number of THE EDITOR which netted me $100.00, and opened up a future market for similar manuscripts."—F. H. H., Riverside Drive, New York, N. Y.

$1.00 a year—15c a copy

ADDRESS

THE EDITOR COMPANY,
BOX M, RIDGEWOOD, N. J.

MAKE MONEY WRITING

SHORT STORIES—1c to 5c a word. We sell stories, plays, and book **Manuscripts** on commission; we criticize and revise them and tell you where to sell them. **Story-Writing** and **Journalism** taught by mail. Send for free booklet **"Writing for Profit"**; tells how. **The National Press Association, 68 The Baldwin, Indianapolis, Ind.**

IF YOU ARE A WRITER

We can aid you to find a market
MSS. SUCCESSFULLY PLACED
Criticised, Revised, Typewritten. Send for leaflet E.
References: Edwin Markham and others. Established 1890.

UNITED LITERARY PRESS 123 5th AVE. NEW YORK.

Mr. Esenwein

SHORT-STORY WRITING

A course of forty lessons in the history, form, structure, and writing of the **Short-Story** taught by **J. Berg Esenwein, Editor, Lippincott's Magazine.**

250-page catalogue free. Write to-day.

THE HOME CORRESPONDENCE SCHOOL
73 Bosse Place, Springfield, Mass.

MAKE MONEY writing Song Poems and musical compositions. Success means fame and cash. No experience necessary. $10,000 recently paid for a popular song. Send us your work, or write for FREE PARTICULARS. We want original song poems, with or without music.

H. KIRKUS DUGDALE CO.
Desk 173, Washington, D. C.

Whether you are a Book Lover or an Author, you will Enjoy Reading

The LITERARY BUREAU MAGAZINE

An artistically printed, standard size publication, issued monthly, and which, while devoted primarily to the interests of the writing craft, is laden with good stories, able articles and interesting miscellany appealing to every lover of the best in literature. It is recognized the country over as the leader of its class. The *Nautilus* calls it "the newest thing in high grade periodicals, edited by people who know." So say editors and readers everywhere.

It is the most helpful publication to aspiring writers issued today, and a year's subscription is equal to an expensive correspondence course in short story writing. A special combination offer will be mailed on request. The subscription price is $1.50 per year, single copies, 15 cents.

The publishers of the above magazine are also prepared to sell on a commission basis, meritorius

BOOK AND SHORT STORY MANUSCRIPTS, POEMS, ETC.

This Bureau, directed by a successful and well-known American author, possesses an unblemished record as a reputable and successful sales agency for MSS. of merit. It is the representative institution of its kind in America and possesses the fullest confidence of editors and authors alike. Satisfied clients everywhere testify to the value of our services, in hundreds of letters on file in our offices, all open to your inspection. When desired, revising, criticising and typing is done at reasonable rates. A forty-eight page booklet explaining the Bureau's methods in detail will be sent you on request.

THE LITERARY BUREAU, Inc. 809-812 Stephen Girard Building Philadelphia, Pa.

20,000 $18 BENNETT Typewriters In Use

$18 in U. S. A.

You're losing far more than $18 every year by being without the Bennett. This light, thoroughly modern typewriter can be carried wherever you go—slipped into pocket or grip. It saves you time—stenographic charges—insures neat business-like letters, makes carbon of orders, does all the widely advertised $100 machines do. **LET US PROVE THIS.** See the efficient work. Write for catalog and **Special** offer. Splendid chance for agents. Foreign Address: 75 Cannon St., London, E.C.

B.N.W. Bennett Typewriter Co., 366 Broadway, New York

GRAY MOTORS

6 HORSE POWER COMPLETE **$89.50**

1, 2 & 3 Cylinders, 3 to 36 H.P.

Absolutely Guaranteed by a responsible concern.

Write for complete catalog today—tells all about how these high grade motors are built in the *largest plant in the world* devoted exclusively to the manufacture of 2-cycle motors

GRAY MOTOR CO., 92 U. S. Motors Bldg. Detroit, Mich.

Live Agents Wanted

Hustlers to handle our attractive combination packages of soap and toilet articles with valuable premiums. One Michigan agent made $65 in 47 hrs., another $21 in 8 hrs., another $22.50 in 10 hrs. Write today

DAVIS SOAP WORKS, 306 Davis Bldg., 1431 Carroll Ave., CHICAGO

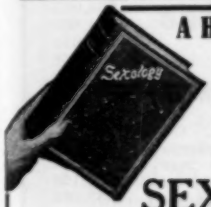
$100 MONTHLY and expenses to trustworthy men and women to travel and distribute samples; big manufacturer. Steady work.

S. SCHEFFER, Treas., M. T. - - CHICAGO

LEARN TO "THROW" YOUR VOICE!

Be a Ventriloquist in a few hours! Startle, mystify and amuse people! Bushels of fun everywhere! New natural method. Quick, easy, certain. Send stamp for interesting booklet—tells how.

W. J. BAILEY, Lock Box 212, St. Paul, Minn.



A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary every day sources.

SEXOLOGY

(*Illustrated*)

by William H. Walling, A. M., M. D., imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.
Knowledge a Young Husband Should Have.
Knowledge a Father Should Have.
Knowledge a Father Should Impart to His Son.
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Impart to Her Daughter.
Medical Knowledge a Wife Should Have.

All in One Volume. Illustrated, $2, Postpaid

Write for "Other People's Opinions" and Table of Contents.

PURITAN PUB. CO., 752 Perry Bldg. PHILA., PA.

DIAMONDS ON CREDIT

This diamond ring is our great special. Only the finest quality pure white diamonds, perfect in cut and full of fiery brilliancy are used. Each diamond is skilfully mounted in our famous Loftis "Perfection" 6-prong ring mounting.

L-1220 14k gold **$25** — **$5 Down $2.50 a Month**

"PERFECTION" DIAMOND RINGS

L-1221 14k gold **$50** — **$10 Down, $5 a Month**

L-1223 14k gold **$100** — **$20 Down, $10 a Month**

Specially selected fine brilliant diamonds

An Ideal Gift

The three rings here shown are the most popular, although we show all sizes in our large, handsome Catalog. Each ring is solid 14-karat gold, and is cased in a handsome dark blue velvet ring box with white satin lining. All you have to do is to ask us to send you a Ring on approval. It will be sent at once, all charges prepaid. If you are not perfectly satisfied that it is the biggest bargain you ever saw, return it at our expense.

Write for Our Free Catalog containing over 2,000 illustrations of Diamonds, Watches, Jewelry, Silverware, etc. It tells all about our easy credit plan. WRITE TODAY before you forget it.

LOFTIS BROS. & CO., Diamond Cutters,
Dept. D 372, 100 to 108 N. State St., Chicago, Ill.
Branch Stores: Pittsburg, Pa., and St. Louis, Mo.

$10 to $60 a Week
TO COLLEGE STUDENTS

YOUNG men and women who contemplate a university or college course, and whose finances are limited, may, by representing THE FRA magazine, earn $10 to $60 a week.

¶ If you are possessed of enough grit and determination to put yourself through college, you have the ability to make this opportunity serve you as a steady source of income.

¶ Write a personal letter to Elbert Hubbard, publisher of

THE FRA, East Aurora, N.Y.

Greatest July

OF THE

BOSTON POST

Averages July, 1911:

Boston Daily Post

353,168

Gain of 17,644 Per Day Over July, 1910

Boston Sunday Post

288,666

Gain of 31,148 Per Sunday Over July, 1910

Circulation Statement of the Boston Daily Post and Boston Sunday Post Day by Day for the Month of July, 1911.

	Sunday.	Daily.
July 1		347,080
July 2	288,449	
July 3		347,080
July 4		357,917
July 5		350,605
July 6		346,638
July 7		346,889
July 8		349,636
July 9	288,729	
July 10		352,289
July 11		352,028
July 12		352,076
July 13		352,713
July 14		353,401
July 15		353,760
July 16	288,959	
July 17		355,395
July 18		353,295
July 19		354,088
July 20		354,994
July 21		354,050
July 22		356,662
July 23	288,568	
July 24		356,224
July 25		354,065
July 26		354,869
July 27		355,951
July 28		355,908
July 29		356,753
July 30	288,629	
July 31		358,003
Total Daily Posts, 26 days		9,182,369
Total Sunday Posts, 5 days		1,443,334
Daily Average, 26 days		353,168
Sunday Average, 5 days		288,666

Five Julys with the Post

Year	Daily	Sunday
1907	245,654	221,787
1908	255,072	234,753
1909	284,674	251,506
1910	335,524	257,518
1911	353,168	288,666

Comparing July with July, Note the Steady, Persistent, Healthy Growth

Interesting Points About the Boston Post's New Press Rooms

The lowest Cellar Excavation in the City of Boston. Five Floors Beneath the Street Level. Thirty-one Feet Beneath Floor of the Deep Washington Street Tunnel.

For the First Time in the History of News-Paper Printing Plants, the Enormously Heavy Newspaper Presses are Suspended One Above the other, Three to be in a Tier.

The Boston Post Press Cellars, Sub-Cellars and Sub-Sub-Cellars Now Contain the Largest Printing Plant in New England and the Largest Press in the World.

The Boston Post is published from five old buildings at 259-61-63-65-67 Washington Street in congested Newspaper Row. These venerable structures are nothing to brag about. But underground, to accommodate its enormous newspaper press plant, the Boston Post has done something unprecedented, which is attracting the attention of newspaper publishers and press manufacturers the world over.

Unable to secure sufficient space on either side of its own buildings at 259-63 Washington Street it has constructed great press rooms in the bowels of the earth. These new cellars reach the lowest point of cellar excavation in the city of Boston.

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary

THE MERRIAM WEBSTER

Contains the *pith* and *essence* of an authoritative library. Covers every field of knowledge.

The *Only New* unabridged dictionary in many years.

The *Only* dictionary with the *New divided Page.* 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.

G. & C. MERRIAM CO., SPRINGFIELD, MASS.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

Michigan Steel Launch $96

Complete with engine, ready to run. 18, 20, 23, 27-foot boats at proportionate prices. Equipped with famous Detroit 2-cycle Engines, simplest made—only 3 moving parts. **The safe launch.** Non-sinkable. Fitted with air-tight compartments. Needs no boat house. Orders filled day received. Free catalog. **Steel Rowboats, $20.** (104)

Michigan Steel Boat Co., 1385 Jefferson Ave., Detroit, Mich.

To Writers

We want Unusual, Fascinating Short Stories Unusually Well Told. The shorter the better.

We judge stories solely upon their merits as stories—the name or reputation of a writer counts for nothing with us.

We pay not according to length but according to strength and we pay promptly upon acceptance.

To receive attention manuscripts must be sent fully prepaid and accompanied by return postage.

The Black Cat, Boston, Mass.

PRINT FOR YOURSELF

Cards, circulars, book, newspaper. Press $5. Larger $18. Rotary $60. Save money. Print for others, big profit. All easy, rules sent. Write factory for press catalog, TYPE, cards, paper.

THE PRESS CO., MERIDEN, CONNECTICUT

A HINT

For ten cents we will mail 10 complete stories of the kind we want.

MEXICAN DIAMONDS

LOOK and WEAR as WELL as GENUINE DIAMONDS COST 80 Per Cent LESS

Experts can seldom distinguish between the two. Mexican Diamonds stand acid tests, are beautifully cut and polished, and guaranteed permanently brilliant. We will send on **FREE** examination, by express, C. O. D. at these **Special Introductory Prices,** Ladies' Ring, same style as cut, with ½-carat Mexican Diamond, $4.98; 1-carat, $7.76. Gents' Round Belcher Ring, ½-carat, $6.94; 1-carat, $11.36. All rings **solid gold.** State size and we will forward ring immediately with guarantee. 10% discount for cash with order. If not satisfactory, return in three days for refund. Write today for **Free Illustrated Catalogue.**

MEXICAN DIAMOND IMPORTING COMPANY
Dept. D P 5. Las Cruces, New Mexico
Exclusive Controllers of the Mexican Diamond.

Hotel Latham

5TH AV. AND 28TH ST.

NEW YORK

FOR PERMANENT AND
TRANSIENT GUESTS

One block from Madison Square Garden

EUROPEAN PLAN

Sample rooms for commercial men

Table d'Hote Luncheon, 50c

CLUB BREAKFAST. ALSO A LA CARTE

Rooms with use of bath, $1.50 per day
Rooms with bath, $2, $2.50, $3, $4 per day

A. L. PRATT, Managing Director

I WANT FAIR PLAY.

For 45 years I have fought all forms of trust combinations, have kept my prices down where every farmer could buy a first class scale at a fair price and have protected the dealer. Now the implement dealers largely subsidized by the trusts say that if I sell my scales to a farmer they won't let me sell to any dealer. All right. I am ready for the fight. Hereafter my price is the same to all Money talks and any responsible man can buy my scales on approval to be paid for on agreed terms at dealers price. Money talks and your request on a postal card will bring you my offer on any kind of a scale that you may want, big or little. Money talks and if you have the money I have the scales and the inclination to fight the trust which says that no man can buy my scales without paying a profit to the dealer. Write me and soon.

"JONES He Pays the Freight."
36 Fay St., Binghamton, N. Y.

ASTHMA

Instant relief and positive cure. Trial treatment mailed free. **Dr. Kinsman, Box 755, Augusta, Me.**

Cancer

How to treat cancer or tumor by a new home treatment mailed free to all sending address. Cedar Hill Sanitarium, 409 Br'dway, Lebanon, Ohio. We refer to any bank or business firm in Lebanon.

BARODA DIAMONDS

Flash Like Genuine

ANY STYLE — DIAMONDS

at 1/40 the cost—IN SOLID GOLD RINGS

Stand acid test and expert examination. We guarantee them. **See them first—then pay.** **Special Offer**—14k Tiffany ring 1 ct. $5.98 Gents ring 1 ct. $6.98. 14k Stud 1 ct. $4.98. Sent C.O.D. for inspection. **Catalog FREE**, shows full line. Patent ring gauge included, 10 cents

Baroda Co., Dept. B8, Leland and Dover Sts., Chicago

Paul Rieger's CALIFORNIA Flower Drops

EXACT SIZE OF BOTTLE.

TRADE MARK REGISTERED

50 times the strength

of ordinary perfume. Real flower perfumes in the most possible concentrated form. Free from alcohol. In a cut glass bottle with elongated stopper from which to drop the perfume.

The most exquisite and fascinating perfume ever produced—one drop enough to diffuse the odor of thousands of blossoms.

A single drop on handkerchief or lingerie will last for weeks. Packed in polished turned maple box. Can be carried in hand bag. An ideal gift.

4 odors—Lily of the Valley, Violet, Rose, Crab-apple. $1.50 a bottle at druggists or by mail. Send check or stamps. Money returned if this is not the finest perfume you ever used.

PAUL RIEGER, 129 First St., San Francisco, or 169-G Randolph St., Chicago

A miniature bottle for 20 cents, silver or stamps, if you mention the name of your druggist

CLASS PINS

AND BADGES FOR COLLEGE, SCHOOL, SOCIETY OR LODGE.

Either style with any three letters and figures, one or two colors of enamel, Sterling Silver, 25c each, $2.50 doz.; Silver Plated, 10c each, $1.00 doz. Send for free Catalog. Special designs also made for any School or Society, at attractive prices. Send idea for estimate.

BASTIAN BROS. CO., Dept. 528, ROCHESTER, N. Y.

$25

Weekly and Expenses to men and women to put out catalogs and advertise. Big mail order house.

C. EMERY, M. O. - - - CHICAGO

SALESMEN WANTED

Trained Salesmen earn from $1,200.00 to $10,000.00 a year and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn a good salary while you are learning. Write today for full particulars, list of good positions we now have open and testimonials from hundreds of men recently placed in good positions.

Address Nearest Office, Dept. 167

National Salesmen's Training Association
Chicago New York Kansas City Seattle New Orleans

Read of the West

of its limitless opportunities, its beauties, and its people. There is only one magazine of national recognition devoted exclusively to the literature, the development, and the exploring of the West.

The Western Monthly

reaches a third of a million readers a month, being found in every Carnegie library, every Y. M. C. A., and every large commercial club. Its industrial articles and fiction are by the best Western writers, and its beautiful photographs are a revelation to the reader unacquainted with the wonders of Western America. A hundred-page magazine.

Literature Art Industry

The subscription is $1.00, but mention *"The Black Cat"* and we will send you the magazine a year for 75 cents.

THE WESTERN MONTHLY
Salt Lake City, Utah

"Always found in good company"

"The Hosiery of a Gentleman"

Shawknit TRADE MARK.

Socks de Luxe

A LIGHT, SILKY, BRILLIANT LISLE sock, possessing FINISH, CORRECT SHAPE, and FASTNESS OF COLOR, meeting every demand of the well-dressed man. Price, 35 cents per pair, or three pairs for $1.00 in attractive boxes. Transportation charges prepaid to any part of the U. S. Made in sizes from 9 to 11½ inclusive, in a wide variety of colors, as follows:

Style T10—Black
" T20—Cardinal
" T21—Burgundy
" T30—Tan
" T40—Tuscan Gold
" T50—Hunter Green

Send to-day for free Illustrated Catalogue

Style T60—Navy Blue
" T61—Marine Blue
" T62—Cadet Blue
" T70—Royal Purple
" T71—Heliotrope
" T72—Gun Metal Gray

YOUR HABERDASHER SHOULD SUPPLY YOU

SHAW STOCKING CO. 91 SHAW ST., LOWELL, MASS.

Velvet Grip

RUBBER BUTTON

Hose Supporter

FOR

BOYS AND GIRLS

Easily attached.

Holds fast.

Does not tear.

Consequently saves its cost many times over in saving of stockings.

—Try them.

WORN BY CHILDREN EVERYWHERE

SEE THAT VELVET GRIP IS STAMPED ON THE LOOPS.

Sample pair, children's size (give age) mailed on receipt of 16 cents.

GEORGE FROST COMPANY, BOSTON, MASS., U. S. A.

Graflex Cameras

Some things you can do with a

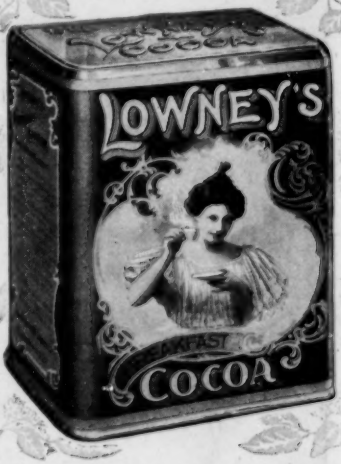
GRAFLEX

Make exposures from time to 1-1000 of a second.
Make "Snap Shots" Indoors.
Make instantaneous exposures on dark days.
See the Composition of the picture, right side up, full size of negative, up to the instant of exposure.
Secure better photographs than with any other camera.
Graflex Cameras may be used with Roll Film, Plates or Film pack.

Graflex Cameras from $55.00 to $200.00

Catalog free at your dealer's or

FOLMER & SCHWING DIVISION,
Eastman Kodak Co., Rochester, N. Y.



Quality in Cocoa

means that every atom shall be *cocoa*—not starch, nor flour, nor sodium carbonate, nor ground cocoa shells. The way to make the best cocoa is the **Lowney** way—import the richest, most costly cocoa beans, roast them and grind them finer than flour. Such cocoa makes the most delicious, the most appetizing, the most wholesome of drinks. Such is Lowney's Cocoa and there is no other as good.

The Lowney Cook Book, $1.25 at all booksellers, 421 pp., 1,500 receipts.

THE WALTER M. LOWNEY CO.
BOSTON

Cocoa Chocolate Chocolate Bon Bons

Nothing is so tempting to the refined taste in confections as

LOWNEY'S

Chocolate Bonbons

NO PRODUCT of the confectioner's art is so delicious or so widely known or so universally preferred. The choicest, most costly of chocolate, the purest cane sugar, the finest fruits and nuts, and the purest extracts of real fruits and flowers —***nothing else.*** And that is ***why*** they are world-famous and why more of them are sold than of any other superfine candies.

The Lowney Cook Book, 421 pages, 1500 receipts, $1.25 at all Booksellers.

THE WALTER M. LOWNEY CO., BOSTON

Cocoa — Chocolate — Chocolate Bonbons.

Boston Garter

Velvet Grip

Boston Garters are made of best materials in a clean factory, by well-paid help. Every pair warranted — penalty, a new pair or your money back.

BOSTON GARTERS
RECOGNIZED THE STANDARD, AND WORN THE WORLD OVER BY WELL DRESSED MEN.

Sample Pair, Cotton, 25c., Silk, 50c.
Mailed on Receipt of Price.

GEORGE FROST CO. MAKERS
BOSTON, MASS., U.S.A.

See that BOSTON GARTER is stamped on the clasp.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

GRAFLEX Cameras

"the image can be seen right side up, full size of negative, up to the instant of exposure."

Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass — you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then —

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work — no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

Folmer & Schwing Division
Eastman Kodak Co. **Rochester, N. Y.**

Nothing is so tempting to the refined taste in confections as

LOWNEY'S

Chocolate Bonbons

NO PRODUCT of the confectioner's art is so delicious or so widely known or so universally preferred. The choicest, most costly of chocolate, the purest cane sugar, the finest fruits and nuts, and the purest extracts of real fruits and flowers — ***nothing else.*** And that is ***why*** they are world-famous and why more of them are sold than of any other superfine candies.

The Lowney Cook Book, 421 pages, 1500 receipts, $1.25 at all Booksellers.

THE WALTER M. LOWNEY CO., BOSTON

Cocoa — Chocolate — Chocolate Bonbons.

Velvet Grip

RUBBER BUTTON

Hose Supporter

FOR BOYS AND GIRLS

is easy, safe and economical; allows the utmost freedom of movement and is readily attached. It interests children in dressing themselves.

All genuine have the Moulded Rubber Button, and Velvet Grip is stamped on the loops.

GEORGE FROST COMPANY,
Boston, U S A.

Sample pair, children's size (give age), mailed on receipt of 16 cents.

RIGGS HOUSE

WASHINGTON, D. C.

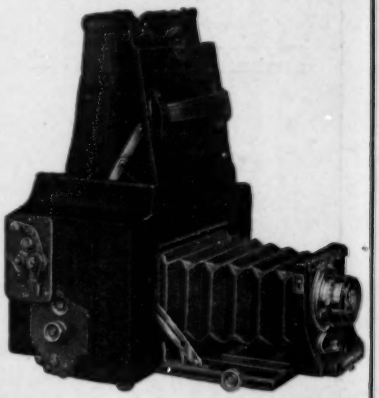
The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

GRAFLEX Cameras



"the image can be seen right side up, full size of negative, up to the instant of exposure."

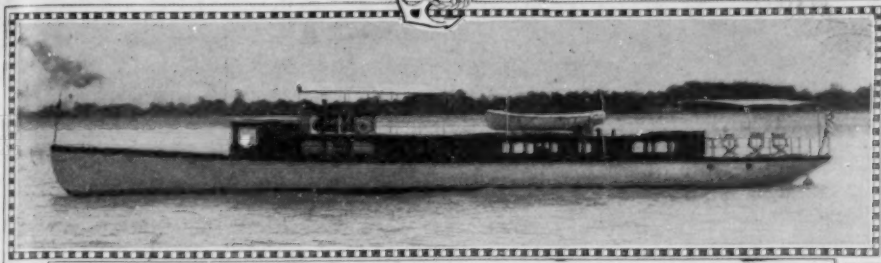
Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass — you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then —

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work — no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

Folmer & Schwing Division
Eastman Kodak Co. Rochester, N. Y.



"VIKING" 95-ft. Cruiser equipped with 3 Unit Plant, Gray Motors. Speed 13¼ miles per hour.

Gasoline and Kerosene Power Plants for large Yachts and Working Boats

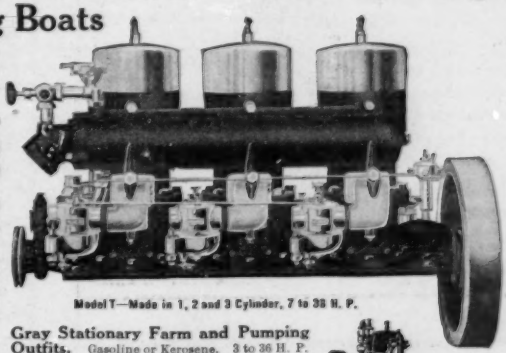
We can furnish a 108 h. p. Power Plant, complete for **$1575.** Write for full data on the subject.

For Speed, Pleasure or Working Boats

3 H. P. Guaranteed to develop 4 H. P. . . **$60**

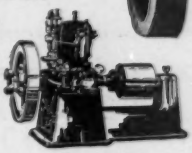
6 H. P. Guaranteed to develop 7 H. P. . . **$94**

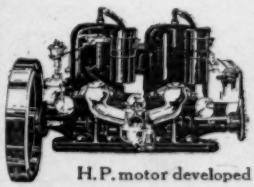
The Big Plant—the splendid guarantee and equipment—the broad experience behind the Gray Motor insures you a satisfactory motor—prompt business like treatment and real motor satisfaction.



Model T—Made in 1, 2 and 3 Cylinder, 7 to 38 H. P.

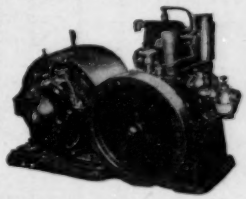
Gray Stationary Farm and Pumping Outfits. Gasoline or Kerosene. 3 to 36 H. P. **6** H. P. Farming Engine **$94 to $128** complete. **3** H. P. Farm and Stationary Engine **$65,** with Pump Jack **$74,** guaranteed to develop 4 H. P. **24** H. P. Irrigation Pumping Engine **$348.**—**36** H. P. for **$525.**





12 H.P. In an official test by the Massachusetts Institute of Technology, this 12 H.P. motor developed 17½ H.P.

$198 to $236
depending on outfits



Electric Light Plants

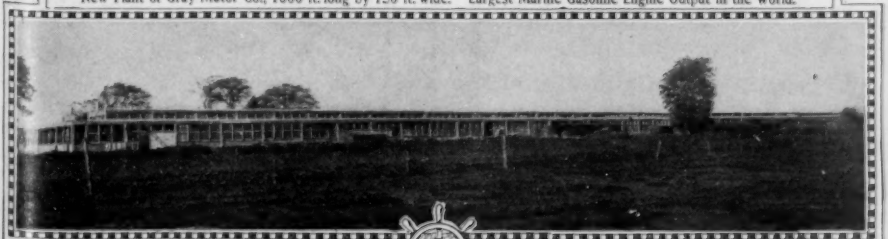
For Yachts and Private Houses, Small Factories and Stores. Close connected Engine and Generator mounted on single base.

In writing for catalog, specify Marine or Stationary.

GRAY MOTOR CO., 91 LEIB STREET DETROIT, MICH.

Canadian Gray Motor Co. 923 River Front, Walkerville, Ont.

New Plant of Gray Motor Co., 1000 ft. long by 150 ft. wide. Largest Marine Gasoline Engine Output in the World.



Boston Garter

Velvet Grip

Fits smoothly and keeps up the sock with neatness and security. It is comfortable because its wearer doesn't **feel** it.

The Boston Garter keeps its strength and excels in wear-value

Fully guaranteed—a new pair free if you find an imperfection

Easy to buy because all dealers have it.

See that Boston Garter is stamped on the clasp.

Boston Garters

Recognized the Standard, and Worn the World over by Well Dressed Men.

Sample Pair, Cotton, 25c, Silk, 50c. Mailed on Receipt of Price.

GEORGE FROST CO., MAKERS
Boston, U.S.A.

RIGGS HOUSE

WASHINGTON, D. C.

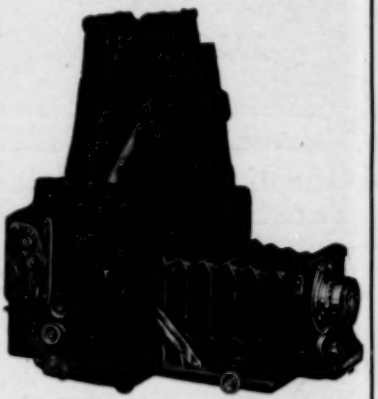
The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

GRAFLEX Cameras



"the image can be seen right side up, full size of negative, up to the instant of exposure."

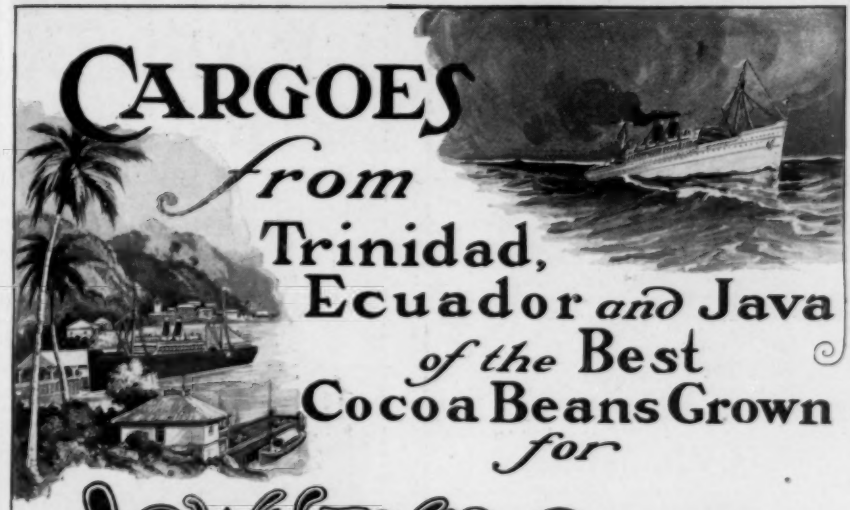
Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass — you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then —

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work — no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

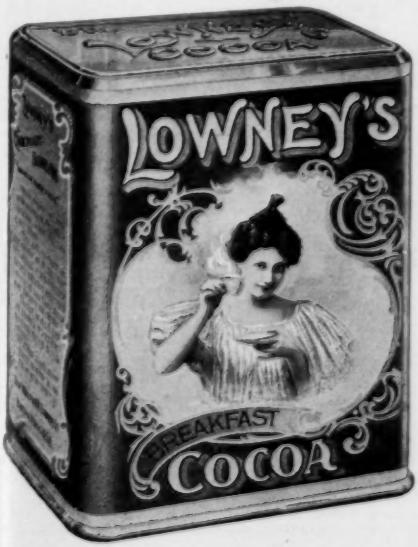
Folmer & Schwing Division
Eastman Kodak Co. **Rochester, N. Y.**



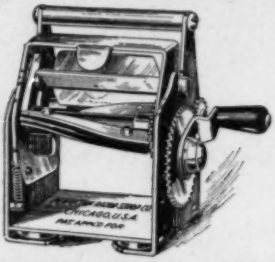
CARGOES *from* Trinidad, Ecuador *and* Java *of the* Best Cocoa Beans Grown *for*

LOWNEY'S COCOA

We receive the choicest beans grown in the countries where soil and climate produce the richest flavor. We know how to roast and blend them so as to get a delicious natural appetizing aroma and flavor. The taste of a cup of Lowney's Cocoa is a thing to look forward to and deeply enjoy. There is nothing like a cup of good cocoa well made; nothing so good for children before school and before play; no beverage that nourishes and strengthens as Lowney's Cocoa does, without stimulus and without after effects. Every atom of Lowney's is Cocoa



The Walter M. Lowney Co.
Boston
Superfine Chocolate, Cocoa and Bonbons



PERFECTION RAZOR STROP

FOR SAFETY OR ORDINARY BLADES

There is no possibility of mistake or error—the strop **can not** but give the proper edge to your blade. Just insert your blade and turn the crank a few times—you will then know true shaving comfort such as you have never known before.

Every turn of the crank gives **six complete stroppings** on each side of the blade—six precise, perfect strippings, better than even the expert barber can give, because the Perfection always strokes the blade in exactly the right way to give it the proper shaving edge—it can not go wrong. Write TODAY for our

FREE TRIAL OFFER

We want **you** to use our razor strop—to give it a thorough trial. There is nothing else like it—nothing that gives such comfort—nothing so necessary to the man who would combine economy and luxury.

The Perfection Razor Strop is sold by highest class dealers everywhere. If your dealer does not have it, write us. We will see that you are supplied on our FREE TRIAL plan.

Name Style of Razor—If Safety

PERFECTION RAZOR STROP COMPANY
95 Dearborn St. Suite 57 Chicago

RIGGS HOUSE

WASHINGTON, D. C.

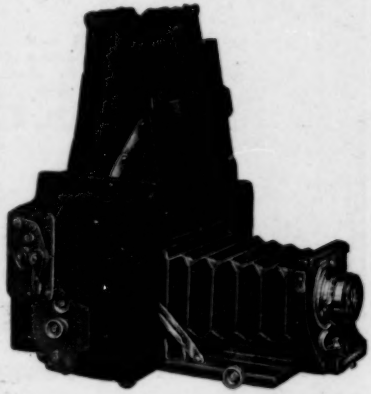
The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

GRAFLEX Cameras



"the image can be seen right side up, full size of negative, up to the instant of exposure."

Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass—you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then—

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work—no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

Folmer & Schwing Division
Eastman Kodak Co. Rochester, N. Y.

THE GIRL THAT DISAPPEARS

THE REAL FACTS OF THE WHITE SLAVE TRAFFIC

By Gen. Theodore A. Bingham

Former Commissioner of Police for Greater New York

General Bingham tells the *facts* clearly and convincingly. He handles the question without gloves and suggests what his experience has taught him is the only practical solution.

Illustrated, 12mo, cloth, $1.00 net, postage 10 cents

THE LADIES' BATTLE

By Molly Elliot Seawell

$1.00 net, postage 10 cents

An accurate, concise and comprehensive – as well as fair-minded-summary of the position of those opposed to woman's suffrage, by one of the foremost American novelists. It is well worth reading, whichever side you favor.

THE SENSE AND NONSENSE OF CHRISTIAN SCIENCE

By Leon C. Prince, Ph. D.

$1.00 net, postage 10 cents

A clean-cut, lucid exposition, not only of the Christian Science movement, but of the philosophy and method of faith cure generally, under whatever name or form its works are manifest.

PLUPY--THE REAL BOY

By

JUDGE HENRY A. SHUTE.

"Plupy had tied the wrong rope"

One of the 53 full-page silhouettes much reduced.

12mo, 368 pp. $1.50

The New York Times.

This further account of the doings, ideas, and experiences of that same Plupy whose "Diary" has had a hundred thousand delighted readers is quite the equal of the first book in its truthful revelation of boy nature. The very spirit of boyhood, with its imperious call to constant activity, is as manifest in this continuation of Plupy's autobiography as it was in his diary.

The New York Sun.

It is an accurate photograph of New England life. It is absolutely true and it is extremely funny. The pictures are as accurate and as funny as the text. Judge Shute cannot improve on this version of his story.

RICHARD G. BADGER, PUBLISHER, BOSTON

Boston Garter

Velvet Grip

Fits smoothly and keeps up the sock with neatness and security. It is comfortable because its wearer doesn't **feel** it.

The Boston Garter keeps its strength and excels in wear-value

Fully guaranteed—a new pair free if you find an imperfection

Easy to buy because all dealers have it.

See that Boston Garter is stamped on the clasp.

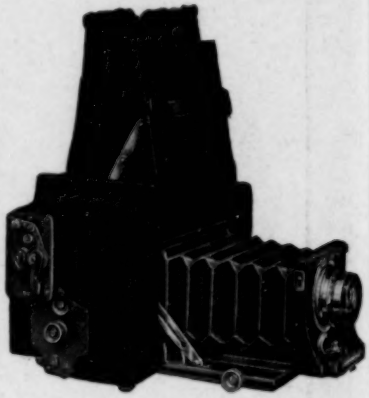
Boston Garters

Recognized the Standard, and Worn the World over by Well Dressed Men.

Sample Pair, Cotton, 25c, Silk, 50c. Mailed on Receipt of Price.

GEORGE FROST CO., MAKERS
Boston, U.S.A.

GRAFLEX Cameras



"the image can be seen right side up, full size of negative, up to the instant of exposure."

Do you realize the importance of this feature in a photographic camera? It means that you can see an exact reproduction of the finished print on the ground glass — you see the image full size and right side up; you can watch the changing composition or expression until you get the best possible pictorial effect, and then —

"the Graflex is fitted with a focal plane shutter, actuated to give exposures of any duration from time to 1-1000th of a second."

That means that you can make snapshots indoors, or on dark days or in the deep woods and get perfect results. It means that you can make perfect pictures of objects moving with the utmost rapidity.

With the Graflex there is no guess work — no uncertainty. Our booklet "Graflex Results" tells why. It is yours for the asking.

Folmer & Schwing Division
Eastman Kodak Co. Rochester, N. Y.

RIGGS HOUSE

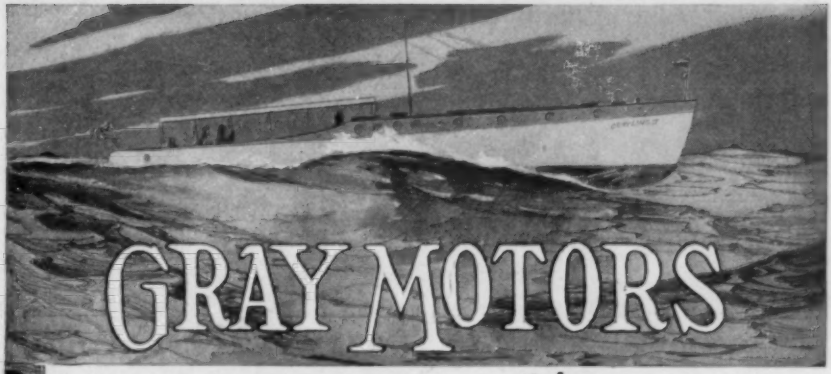
WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

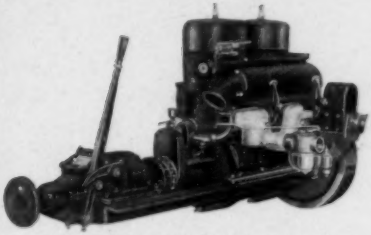
An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.



GRAY MOTORS

For Cruisers, Work Boats, Speed Boats and Canoes



The Engine That Requires No Attention

We believe our Model "T" to be the highest class marine motor built.

We are prepared to furnish power plants up to 108 horse power in our Model "T" line in either kerosene or gasoline fuel.

Made in one, two and three cylinder sizes---7 horse power and upwards.

Perfect compression---starts on spark.

Three engines in one. Combination two and three port. Can be operated as a two port engine or a three port engine, or a combination of the two for high speed racing conditions.

No water pipes exposed.

Lubricates through gasoline.

Equipped with BOSCH high tension ignition system.

Removable cylinder heads. (The most accessible engine built.)

Cylinder can be removed without interfering with the bearings, exhaust manifold, gasoline or exhaust piping.

Pistons can be removed without removing the cylinder, simply taking off the cylinder head and removing two large hand hole plates on the side.

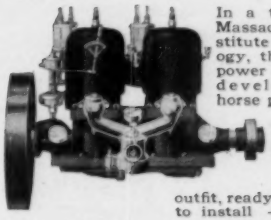
Made in the largest and most up-to-date plant in the world devoted exclusively to the manufacture of two-cycle motors, by a firm whose guarantee means something.

3 h.p. Guaranteed to develop 4 h. p. **$60**

6 h.p. Guaranteed to develop 7 h. p. **$89.50**

Above prices are for Complete Outfits.

The Big Plant—the splendid guarantee and equipment—the broad experience behind the Gray Motor insure you a satisfactory motor, prompt business-like treatment, and real motor satisfaction.



In a test by the Massachusetts Institute of Technology, this 12 horse power Gray motor developed 17½ horse power.

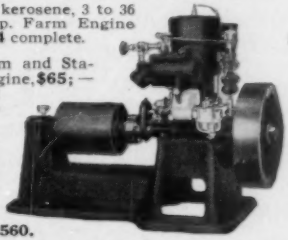
12 horse power complete outfit, ready to install - **$188**

Gray Farm-Pumping and General Power Motors

Gasoline or kerosene, 3 to 36 h. p. 6 h. p. Farm Engine **$94 to $124** complete.

3 h.p. Farm and Stationary Engine, **$65;** — guaranteed to develop 4 h. p.

24 h. p. Irrigation Pumping Engine, **$346;** 36 h. p. for **$560.**



When writing for Catalogue, specify whether interested in Marine or Stationary Engines.

GRAY MOTOR CO. 91 LIEB STREET Detroit, Mich.

Canadian Gray Motors, Ltd., 923 River Front Street, Walkerville, Ont.

Big Stock of Motors in New York, Boston, Chicago, Milwaukee, Baltimore, New Orleans, Seattle, San Francisco, Philadelphia, Montreal, Cincinnati, and Los Angeles.

STANDARDS of HONOR

Commerce has her standards of honor that are upheld as loyally as were the standards of chivalry; less romantic ideals but more useful in a practical world. It is something when a man starts life with the ambition to provide pure food, long before the making of pure food was obligatory; to demand a cleanliness never attempted before; to avoid adulteration, substitutes, treatments, fillers as he would the plague; to obtain wholesomeness through purity and produce an unrivalled delicacy of natural flavor by paying the price and getting the most superfine products of the world for his trained confectioners to work with. This is the true inner history of

LOWNEY'S CHOCOLATES

All the Music of All the World

is at the command of the owner of a Columbia. It is the one perfect, complete musical instrument, the one ideal entertainer for all the household, for all the year around.

Lina Cavalieri

the world-famous dramatic soprano, sings exclusively for the Columbia. In her Columbia records the soprano voice is shown at its best. Every note is clear, true and musical, and as reproduced, has exactly the same tonal and dramatic inflection as when rendered originally by the singer in our laboratory.

Columbia

Double-Disc Records!

Music on *both* sides! A different selection on *each* side! And *both* at only a few cents above the price of *one*. They may be played on *any disc machine*, of any make. Prices range from 65 cents for the regular 10-inch series to $7.50 for such magnificent recordings as the splendid sextette from "Lucia" coupled on the reverse side with the great quartette from "Rigoletto."

Columbia Grafonola "Regent," $200

Mahogany Library table, combined with a horniess Graphophone. Other types of the Grafonola from $50 to $250. Columbia horn Graphophones from $17.50 to $100.

Catalog at any Columbia dealer's or by mail

REG. U.S. PAT. OFF.

Columbia Phonograph Co.

Box 254, Tribune Building, New York

Creators of the Talking-Machine Industry. Pioneers and Leaders in the Talking-Machine Art. Owners of the Fundamental Patents. Largest Manufacturers of Talking-Machines in the World. Dealers wanted—exclusive selling rights given where we are not actively represented.

Boston Garter

Velvet Grip

is highest grade—not only fits the leg, but will wear well in every part—the clasp stays securely in place until released.

See that BOSTON GARTER is stamped on the clasp.

Made in three types, to suit any season or taste.

Boston Garters

Sold in Shops the World Over and Worn by Well Dressed Men.

Sample Pair, Cotton, 25c., Silk, 50c.
Mailed on receipt of Price.

GEORGE FROST CO., MAKERS
Boston, U.S.A.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

Burpee's

The Leading American Seed Catalog for 1911

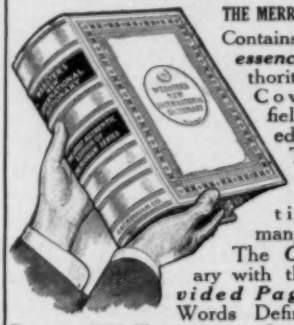
"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.
Burpee Buildings, Philadelphia

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary



THE MERRIAM WEBSTER

Contains the *pith* and *essence* of an authoritative library. Covers every field of knowledge. The *Only New* unabridged dictionary in many years. The *Only* dictionary with the *New divided Page*. 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.

G. & C. MERRIAM CO., SPRINGFIELD, MASS.

VOLUME TIGHTLY BOUND

All the Music of All the World

is at the command of the owner of a Columbia. It is the one perfect, complete musical instrument, the one ideal entertainer for all the household, for all the year around.

Lina Cavalieri

the world-famous dramatic soprano, sings exclusively for the Columbia. In her Columbia records the soprano voice is shown at its best. Every note is clear, true and musical, and as reproduced, has exactly the same tonal and dramatic inflection as when rendered originally by the singer in our laboratory.

Columbia

Double-Disc Records!

Music on *both* sides! A different selection on *each* side! And *both* at only a few cents above the price of *one*. They may be played on *any disc machine*, of any make. Prices range from 65 cents for the regular 10-inch series to $7.50 for such magnificent recordings as the splendid sextette from "Lucia" coupled on the reverse side with the great quartette from "Rigoletto."

Columbia Grafonola "Regent," $200

Mahogany Library table, combined with a horntess Graphophone. Other types of the Grafonola from $50 to $250. Columbia horn Graphophones from $17.50 to $100.

Catalog at any Columbia dealer's or by mail

REG. U.S. PAT. OFF.

Columbia Phonograph Co.

Box 254, Tribune Building, New York

Creators of the Talking-Machine Industry. Pioneers and Leaders in the Talking-Machine Art. Owners of the Fundamental Patents. Largest Manufacturers of Talking-Machines in the World. Dealers wanted—exclusive selling rights given where we are not actively represented.

Boston Garter

Velvet Grip

is highest grade—not only fits the leg, but will wear well in every part—the clasp stays securely in place until released.

See that BOSTON GARTER is stamped on the clasp.

Made in three types, to suit any season or taste.

Boston Garters

Sold in Shops the World Over and Worn by Well Dressed Men.

Sample Pair, Cotton, 25c., Silk, 50c.
Mailed on receipt of Price.

GEORGE FROST CO., MAKERS
Boston, U.S.A.

Hotel Latham

5TH AV. AND 28TH ST.

NEW YORK

FOR PERMANENT AND TRANSIENT GUESTS

One block from Madison Square Garden

EUROPEAN PLAN

Sample rooms for commercial men

Table d'Hote Luncheon, 50c

CLUB BREAKFAST. ALSO A LA CARTE

Rooms with use of bath, $1.50 per day
Rooms with bath, $2, $2.50, $3, $4 per day

A. L. PRATT, Managing Director

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.
Burpee Buildings, Philadelphia

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary

THE MERRIAM WEBSTER

Contains the *pith* and *essence* of an authoritative library.

Covers every field of knowledge.

The *Only New* unabridged dictionary in many years.

The *Only* dictionary with the *New divided Page.* 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.

G. & C. MERRIAM CO., SPRINGFIELD, MASS.

All the Music of All the World

is at the command of the owner of a Columbia. It is the one perfect, complete musical instrument, the one ideal entertainer for all the household, for all the year around.

Lina Cavalieri

the world-famous dramatic soprano, sings exclusively for the Columbia. In her Columbia records the soprano voice is shown at its best. Every note is clear, true and musical, and as reproduced, has exactly the same tonal and dramatic inflection as when rendered originally by the singer in our laboratory.

Columbia

Double-Disc Records!

Music on *both* sides! A different selection on *each* side! And *both* at only a few cents above the price of *one*. They may be played on *any disc machine*, of any make. Prices range from 65 cents for the regular 10-inch series to $7.50 for such magnificent recordings as the splendid sextette from "Lucia" coupled on the reverse side with the great quartette from "Rigoletto."

Columbia Grafonola "Regent," $200

Mahogany Library table, combined with a hornless Graphophone. Other types of the Grafonola from $50 to $250. Columbia horn Graphophones from $17.50 to $100.

Catalog at any Columbia dealer's or by mail

REG. U.S. PAT. OFF.

Columbia Phonograph Co.

Box 254, Tribune Building, New York

Creators of the Talking-Machine Industry. Pioneers and Leaders in the Talking-Machine Art. Owners of the Fundamental Patents. Largest Manufacturers of Talking-Machines in the World. Dealers wanted—exclusive selling rights given where we are not actively represented.

Boston Garter

Velvet Grip

is made to suit all tastes, both as to type and style. Its materials are highest grade. The webbings are of the best quality, and will retain their strength and elasticity, giving maximum service. Metal parts are of brass, rust proof, and heavily nickeled.

THESE THREE TYPES

cover any man's needs for all seasons or occasions. The "**Cord**" is the original staple "Boston Garter"; "**Needraw**" for summer wear (no metal next the skin); "**Pad,**" a recent type excelling in comfort and growing in favor.

The trade marks "Velvet Grip" and "Boston Garter" stamped on the loops.

For sale everywhere. Sample Pair, postpaid, Cotton, 25 cents, Silk, 50 cents.

GEORGE FROST CO. - - BOSTON, U.S.A.

Hotel Latham

5TH AV. AND 28TH ST.

NEW YORK

FOR PERMANENT AND TRANSIENT GUESTS

One block from Madison Square Garden

EUROPEAN PLAN

Sample rooms for commercial men

Table d'Hote Luncheon, 50c

CLUB BREAKFAST. ALSO A LA CARTE

Rooms with use of bath, $1.50 per day

Rooms with bath, $2, $2.50, $3, $4 per day

A. L. PRATT, Managing Director

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.

Burpee Buildings, Philadelphia

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary

THE MERRIAM WEBSTER

Contains the *pith* and *essence* of an authoritative library. Covers every field of knowledge. The *Only New* unabridged dictionary in many years. The *Only* dictionary with the *New divided Page.* 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.

G. & C. MERRIAM CO., SPRINGFIELD, MASS.

All the Music of All the World

is at the command of the owner of a Columbia. It is the one perfect, complete musical instrument, the one ideal entertainer for all the household, for all the year around.

Lina Cavalieri

the world-famous dramatic soprano, sings exclusively for the Columbia. In her Columbia records the soprano voice is shown at its best. Every note is clear, true and musical, and as reproduced, has exactly the same tonal and dramatic inflection as when rendered originally by the singer in our laboratory.

Columbia

Double-Disc Records!

Music on *both* sides! A different selection on *each* side! And *both* at only a few cents above the price of *one*. They may be played on *any disc machine*, of any make. Prices range from 65 cents for the regular 10-inch series to $7.50 for such magnificent recordings as the splendid sextette from "Lucia" coupled on the reverse side with the great quartette from "Rigoletto."

Columbia Grafonola "Regent," $200

Mahogany Library table, combined with a horntess Graphophone. Other types of the Grafonola from $50 to $250. Columbia horn Graphophones from $17.50 to $100

Catalog at any Columbia dealer's or by mail

REG. U.S. PAT. OFF.

Columbia Phonograph Co.

Box 254, Tribune Building, New York

Creators of the Talking-Machine Industry. Pioneers and Leaders in the Talking-Machine Art. Owners of the Fundamental Patents. Largest Manufacturers of Talking-Machines in the World. Dealers wanted—exclusive selling rights given where we are not actively represented.

RIGGS HOUSE

WASHINGTON, D. C.

The hotel "par excellence" of the National Capital. First class in all appointments.

Opposite the U. S. Treasury; one block from the White House.

An illustrated guide to Washington will be mailed, free of charge, upon receipt of two 2-cent stamps.

O. G. STAPLES, Proprietor.

Hotel Latham

5TH AV. AND 28TH ST.

NEW YORK

FOR PERMANENT AND TRANSIENT GUESTS

One block from Madison Square Garden

EUROPEAN PLAN

Sample rooms for commercial men

Table d'Hote Luncheon, 50c

CLUB BREAKFAST. ALSO A LA CARTE

Rooms with use of bath, $1.50 per day

Rooms with bath, $2, $2.50, $3, $4 per day

A. L. PRATT, Managing Director

Burpee's

The Leading American Seed Catalog for 1911

"THE SILENT SALESMAN" of the World's Largest Mail-Order Seed Trade tells the *plain truth* about the Best Seeds that can be grown,—as proved at our famous FORDHOOK FARMS,—the largest Trial Grounds in America. Handsomely bound with covers lithographed in nine colors it shows, with the six colored plates, Seventeen Choicest Vegetables and most Beautiful New Flowers.

It is a SAFE GUIDE to success in the garden and should be consulted by every one who plants seeds. It is **mailed FREE to all** who appreciate QUALITY IN SEEDS. Shall we mail YOU a copy? If so, kindly *name this magazine* and **write TO-DAY.**

W. Atlee Burpee & Co.

Burpee Buildings, Philadelphia

LEFe 12

AN ABSOLUTELY NEW CREATION

Webster's New International Dictionary

THE MERRIAM WEBSTER

Contains the ***pith*** and ***essence*** of an authoritative library. Covers every field of knowledge.

The ***Only New*** unabridged dictionary in many years.

The ***Only*** dictionary with the ***New divided Page.*** 400,000 Words Defined. 2700 Pages. 6000 Illustrations. Cost over half a million dollars.

Write for sample pages, full particulars, etc.

G. & C. MERRIAM CO., SPRINGFIELD, MASS.

For Worth-while "Summer" Reading

BUY and READ

"the most interesting book of the year"

The Red Hot Dollar

And Other Stories from ***The Black Cat***

written by

H. D. UMBSTAETTER

Founder and publisher of ***The Black Cat,*** and including a unique introduction by

JACK LONDON

The stories, twelve in all, are so absorbingly interesting and so unusual in the realm of fiction, embodying, as they do, amusing character sketches, tales of humor, pathos, mystery and adventure, that they will undoubtedly appeal to a large class of readers, who are not attracted to the ordinary in fiction.

Cloth, 12 mo., **$1.00**

(To be had wherever books are sold)

Published By **L. C. Page & Company** 53 Beacon St. Boston

VOLUME TIGHTLY BOUND

SUCCESSFUL NEW NOVELS

L. M. MONTGOMERY'S "volume of delight"

THE STORY GIRL

By the Author of "Anne of Green Gables," "Anne of Avonlea," and "Kilmeny of the Orchard."

Illustrated, Cloth, 12mo, $1.50

"A summer book of pastoral idleness and charm Almost a country vacation in itself."—*Chicago Examiner.*

EMMA RAYNER'S new novel

The Dilemma of Engeltie

The Romance of a Dutch Colonial Maid

By the Author of "Free Serve"

Illustrated, Cloth, $1.50

Quaint, delightful and unique. A decidedly clever novel

ELEANOR H. PORTER'S breezy romance

Miss Billy

A romance of the lightest, brightest and blithest

Illustrated, Cloth, $1.50

"Everybody will adore Billy. They just can't help it."—*Book News Monthly.*

CAROLINE BROWN'S new novel

Dionis of the White Veil

By the Author of "Knights in Fustian."

Illustrated, Cloth, 12mo, $1.50

"The romance of a demure and innocent novice which is remarkable in its consistent and absorbing charm."

George Thorne

NORVAL RICHARDSON'S compelling new book

Illustrated, Cloth, $1.50

"A story that calls upon one's thinking and upon one's feelings, and calls not in vain."—*New York Post.*

EDGAR M. DILLEY'S sparkling tale

The Red Fox's Son

Illustrated, Cloth, $1.50

"A romance rich in exciting detail. It has glamour, dash, vivacity and spirit of the most pleasing order."

The Case of Paul Breen

By ANTHONY TUDOR, LL. B.

A positive, strong human novel

Illustrated, Cloth, 12mo, $1.50

"One of the most ingeniously constructed and well worked-out stories of the season, and sure of a wide audience."

Published by **L. C. PAGE & COMPANY** 53 Beacon St. Boston